



2300 BAY ROAD

REDWOOD CITY, CALIFORNIA

OWNER-USER / INVESTMENT OPPORTUNITY



OFFERING PRICE
\$4,188,000

BUILDING
±5,600 SF

LOT
±9,200 SF

ZONING
M-1

EXCLUSIVE LISTING AGENTS | JUAN CARLOS BUSTILLOS & EDGAR J. MENESES

EXECUTIVE SUMMARY

A flexible Redwood City commercial asset combining existing income with owner-user potential.

2300 Bay Road presents a compelling owner-user and investment opportunity in Redwood City, California. The approximately 5,600-square-foot commercial property is situated on an approximately 9,200-square-foot lot and is identified in the current marketing materials as M-1 Light Industrial, providing flexibility for a variety of commercial and industrial uses, subject to applicable City of Redwood City requirements and approvals.

The combination of an established income stream, owner-user functionality, M-1 zoning, and potential rental upside creates an acquisition opportunity for an owner-user, investor, or business seeking a strategically located commercial property on the Peninsula.

Investment Thesis

OWNER-USER FLEXIBILITY Approximately 65% of the property is currently owner-occupied, creating potential for a buyer seeking operational space.	EXISTING INCOME Approximately 35% tenant occupancy currently produces \$7,350 per month in stated rental income.
INCOME UPSIDE Seller marketing materials state pro forma rental income of approximately \$19,200 per month / \$230,400 annually.	PENINSULA LOCATION Redwood City location within an established commercial and industrial environment.

At a Glance

OFFERING PRICE	BUILDING SIZE	LOT SIZE	ZONING
\$4,188,000	±5,600 SF	±9,200 SF	M-1 Light Industrial
OWNER OCCUPANCY	TENANT OCCUPANCY	CURRENT INCOME	PRO FORMA
±65%	±35%	\$7,350/mo	\$19,200/mo

PROPERTY HIGHLIGHTS

Core facts presented in the current Offering Memorandum.



- Property Address
2300 Bay Road, Redwood City, CA
- Offering Price
\$4,188,000
- Building Size
Approximately 5,600 SF
- Lot Size
Approximately 9,200 SF
- Zoning
M-1 Light Industrial
- Current Owner Occupancy
Approximately 65%
- Current Tenant Occupancy
Approximately 35%
- Owner-User Opportunity
Yes

Positioning

The offering is positioned for buyers seeking a combination of operational real estate and income. The current occupancy profile may be particularly relevant to an owner-user that wants to control its real estate while retaining income from tenant-occupied portions of the property.

ZONING NOTE: Prospective purchasers should independently verify zoning, permitted uses, occupancy, and any contemplated changes of use with the City of Redwood City.

INCOME & OCCUPANCY

Current income is supported by two occupancies identified by the listing team.

Current Rent Roll

Occupancy	Monthly Rent	Lease Structure	Options	Notes
Restaurant	\$5,600	5-year lease	Two 5-year options	Gross rent
1-Bedroom Studio	\$1,750	Month-to-month	—	Monthly tenancy
TOTAL	\$7,350	—	—	\$88,200 annualized

Current vs. Pro Forma Income

	Monthly	Annualized
Current Rental Income	\$7,350	\$88,200
Seller-Stated Pro Forma	\$19,600	\$235,200
Pro Forma Cup Rate 5.31%		

IMPORTANT PRO FORMA NOTE

The source Offering Memorandum states pro forma income of approximately \$19,600 per month (\$235,200 annually), but does not provide the assumptions or calculation supporting that figure. The pro forma is therefore presented as seller/listing information only and should be independently evaluated by prospective purchasers.

PROPERTY IMAGERY

A corner commercial property within Redwood City's Bay Road commercial/industrial environment.



AERIAL VIEW



STREET-LEVEL VIEW / RESTAURANT OCCUPANCY

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DUE DILIGENCE & OFFERING PROCESS

Prospective purchasers should independently investigate all material aspects of the property.

Available / Referenced Property Information

- Offering Memorandum
- Natural Hazard Disclosure (NHD) report
- Preliminary title report
- Available property plans
- Restaurant lease agreement
- Studio tenancy information

Environmental Information

The seller has advised the listing team that they do not have a Phase I Environmental Site Assessment available for the property. Prospective purchasers should conduct their own environmental due diligence with appropriately qualified professionals.

Buyer Verification

All square footage, lot size, zoning, permitted uses, occupancy, rents, lease terms, operating information, physical condition, environmental matters, development potential, and financial assumptions should be independently verified by the purchaser and the purchaser's legal, tax, financial, environmental, and other professional advisors.

Tours & Inquiries

Property tours and requests for additional information should be coordinated through the exclusive listing agents. Please do not disturb occupants or tenants.



EXCLUSIVE LISTING AGENTS

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Confidentiality & Disclaimer

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