



# 226 W. Alma Avenue

San Jose, California 95110

Prime Corner Multi-Tenant Retail / Medical Center • 9,680 SF • Built 2008 • 100% Occupied

LISTING PRICE

**\$4,600,000**

CAP RATE

**5.80%**

IN-PLACE NOI

**\$266,870**

PRICE PER SF

**\$475.21**

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## 226 W. Alma Avenue — San Jose, California

### Established Investment Corridor

Positioned in a highly visible and accessible corridor, 226 W. Alma presents a compelling commercial real estate investment opportunity anchored by a strong mix of health, national franchise, professional-services, and retail tenants. The property benefits from consistent daily traffic driven by necessity-based businesses that provide stability and long-term demand.

### Modern Construction — Lower Costs

The building is relatively new, offering a modern design with efficient layouts. Because of the newer construction there is reduced maintenance and lower NNN expenses when compared to older commercial assets. Its contemporary appeal, low NNN costs, and functionality make it attractive to both tenants and ownership alike.

### Synergistic Tenant Mix

The tenant roster is strategically focused on health and personal care uses, creating a synergistic environment that attracts repeat visits and a loyal customer base. This service-driven mix enhances resilience against market fluctuations and supports steady occupancy.

### Positioned for Long-Term Growth

With a well-balanced combination of essential retail, health-focused services, and strong visibility, 226 W. Alma is ideally positioned for investors seeking a stable asset with long-term growth potential.

## INVESTMENT HIGHLIGHTS

**Listing Price****\$4,600,000**

5.80% Cap Rate — supported by market comparables and in-place NNN income.

**Corner Visibility****Dual Street Frontage**

W. Alma Ave & adjacent street — premium signage and customer capture.

**100% Occupied****5 NNN Tenants**

All tenants on triple-net leases with staggered expirations 2027–2031.

**1031 Exchange Ready****Turnkey NNN Asset**

Ideal replacement property for exchange buyers seeking passive income.

**New Construction****2008 Vintage**

Significantly lower capex and NNN expenses vs. older competing assets.

**Below-Market Rents****Rent Upside Opportunity**

In-place blended rent of \$2.43/SF/Mo is 22–46% below the submarket average of \$3.13–\$3.55/SF/Mo — significant NOI upside at lease rollover.

**Built-In Growth****3.3%–4.5% Annual Escalations**

Compounding NOI growth and natural inflation hedge across all leases.

**Strong Submarket****East San Jose–Willow Glen**

The East San Jose–Willow Glen retail corridor benefits from dense surrounding residential neighborhoods, high daily traffic counts, and limited quality NNN inventory, supporting stable occupancy and rent growth.

**Necessity-Based Mix****Health, Telecom, Food**

Recession-resilient categories proven to outperform discretionary retail.

**Growth Market****San Jose, CA**

San Jose ranks among the fastest-growing cities in California, driven by a booming tech economy, population growth, and one of the highest median household incomes in the nation — creating sustained demand for retail and service-oriented tenants.

## PROPERTY DATA

## ADDRESS

**226 W. Alma Ave, San Jose, CA 95110**

## YEAR BUILT

**2008**

## BUILDING SIZE

**9,680 SF (GLA: 8,805 SF)**

## LOT SIZE

**0.58 Acres**

## ZONING

**Commercial**

## APN

**434-22-131**

## OCCUPANCY

**100%**

## LEASE TYPE

**Triple Net (NNN)**

## TENANTS

**5**

## COUNTY

**Santa Clara**





Storefront — Pizza Hut, K3 Nails, Healing Grove



Corner Pylon Sign — All Tenants Listed



Street Frontage — W. Alma Avenue



Parking & Rear Elevation



Street Frontage — Full Building View from W. Alma Ave



Building Exterior Detail

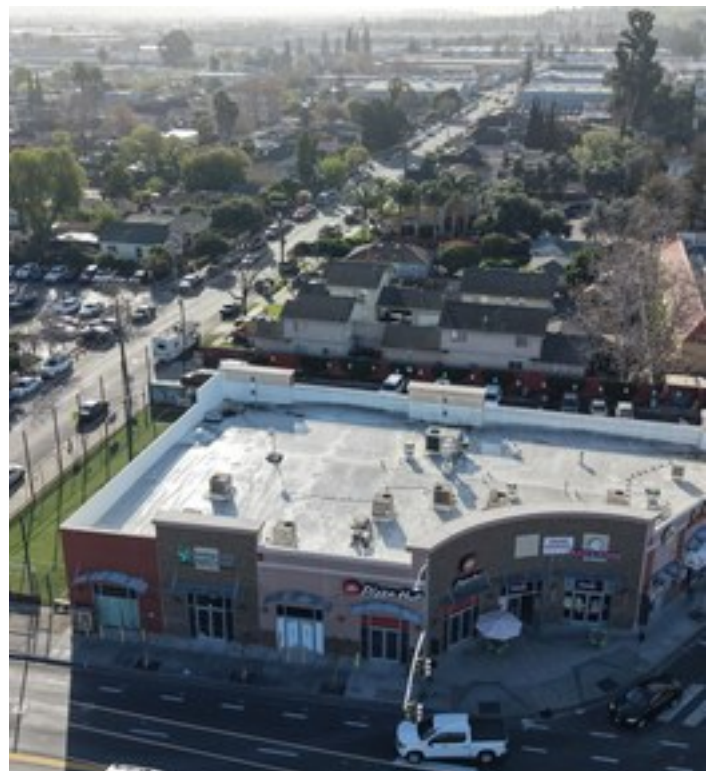




Aerial View — Corner of W. Alma Ave | Active Signalized Intersection



Overhead Aerial — Building Footprint & Parking



Aerial — Trade Area Context

## OFFICE

| Tenant                   | SF           | % Bldg      | Rent/SF/Yr     | Rent/SF/Mo    | Ann. Rent        | Reimb/SF      | Ann. Reimb      | Lease      | Ann. Incr. | Expires  |
|--------------------------|--------------|-------------|----------------|---------------|------------------|---------------|-----------------|------------|------------|----------|
| Healing Grove Health Ctr | 4,450        | 46.0%       | \$24.34        | \$2.03        | \$108,334        | \$1.16        | \$61,944        | NNN        | 3.5%       | 09/01/30 |
| <b>Office Subtotal</b>   | <b>4,450</b> | <b>100%</b> | <b>\$24.34</b> | <b>\$2.03</b> | <b>\$108,334</b> | <b>\$1.16</b> | <b>\$61,944</b> | <b>NNN</b> | <b>—</b>   | <b>—</b> |

## RETAIL

| Tenant                 | SF           | % Bldg      | Rent/SF/Yr     | Rent/SF/Mo    | Ann. Rent        | Reimb/SF      | Ann. Reimb      | Lease      | Ann. Incr. | Expires  |
|------------------------|--------------|-------------|----------------|---------------|------------------|---------------|-----------------|------------|------------|----------|
| Pizza Hut              | 1,400        | 32.1%       | \$34.89        | \$2.91        | \$48,840         | \$1.16        | \$19,488        | NNN        | 3.3%       | 03/31/31 |
| K3 Nail Spa            | 1,700        | 39.0%       | \$25.08        | \$2.09        | \$42,636         | \$1.16        | \$23,664        | NNN        | 4.5%       | 03/01/30 |
| Metro by T-Mobile      | 600          | 13.8%       | \$57.96        | \$4.83        | \$34,776         | \$1.16        | \$8,352         | NNN        | 4.5%       | 02/20/30 |
| Tortas Grill           | 655          | 15.0%       | \$33.99        | \$2.83        | \$22,265         | \$1.16        | \$9,118         | NNN        | —          | 11/01/27 |
| <b>Retail Subtotal</b> | <b>4,355</b> | <b>100%</b> | <b>\$34.10</b> | <b>\$2.84</b> | <b>\$148,517</b> | <b>\$1.16</b> | <b>\$60,621</b> | <b>NNN</b> | <b>—</b>   | <b>—</b> |

## TOTAL PORTFOLIO

|                        |              |             |                |               |                  |               |                  |            |          |          |
|------------------------|--------------|-------------|----------------|---------------|------------------|---------------|------------------|------------|----------|----------|
| <b>TOTAL / AVERAGE</b> | <b>8,805</b> | <b>100%</b> | <b>\$29.17</b> | <b>\$2.43</b> | <b>\$256,851</b> | <b>\$1.16</b> | <b>\$122,566</b> | <b>NNN</b> | <b>—</b> | <b>—</b> |
|------------------------|--------------|-------------|----------------|---------------|------------------|---------------|------------------|------------|----------|----------|

## KEY LEASE OBSERVATIONS

- Healing Grove Health Center (46% of GLA) is the anchor — medical/health tenants demonstrate exceptional stability with limited alternative location options.
- Pizza Hut (national franchise) provides brand-backed covenant with the longest term in the portfolio (through 2031) and 3.3% annual escalations.
- Metro by T-Mobile carries the highest rent at \$57.96/SF, reflecting the premium telecom tenants pay for high-visibility corner locations.
- Tortas Grill's 2027 lease expiration is a near-term mark-to-market opportunity; current rent of \$2.83/SF/month is 6–15% below the submarket rate of \$3.00–\$3.25/SF/month, offering immediate upside at renewal.
- All leases are fully NNN — property tax, insurance, and CAM recovery flows back to landlord, minimizing net expense obligations.

## LEASE RENEWAL OPTIONS

| Tenant                   | Option(s)  | Notice Required   | Option Period Rent                                  |
|--------------------------|------------|-------------------|-----------------------------------------------------|
| Healing Grove Health Ctr | 2 × 5-year | 6–9 months prior  | 95% of Market Rate at commencement; +3.0%/yr fixed  |
| Pizza Hut / PacPizza     | 1 × 5-year | 6–12 months prior | Year 1 flat at current rate; +3.25%/yr thereafter   |
| Metro by T-Mobile        | 1 × 5-year | 6–9 months prior  | Continues at +4.5%/yr, escalating each March 1st    |
| K3 Nail Spa              | 1 × 5-year | 6–9 months prior  | Continues at +4.5%/yr, escalating each March 1st    |
| Tortas Grill             | 1 × 5-year | 6–9 months prior  | Continues at +3.5%/yr, escalating each November 1st |

## CURRENT INCOME SUMMARY

| Income / Expense Item                 | In-Place           | Year 1 (Projected) |
|---------------------------------------|--------------------|--------------------|
| Retail Income                         | \$148,517          | \$153,642          |
| Office Income                         | \$108,334          | \$112,072          |
| <b>Total Base Rental Revenue</b>      | <b>\$256,851</b>   | <b>\$265,714</b>   |
| NNN Expense Reimbursements            | \$122,566          | \$122,566          |
| <b>EFFECTIVE GROSS INCOME (EGI)</b>   | <b>\$379,417</b>   | <b>\$388,279</b>   |
| Property Taxes                        | (\$37,178)         | (\$37,178)         |
| Insurance                             | (\$9,514)          | (\$9,514)          |
| Operating Expenses                    | (\$65,855)         | (\$65,855)         |
| <b>TOTAL OPERATING EXPENSES</b>       | <b>(\$112,547)</b> | <b>(\$112,547)</b> |
| <b>NET OPERATING INCOME (NOI)</b>     | <b>\$266,870</b>   | <b>\$275,732</b>   |
| <b>LISTING PRICE</b>                  | <b>5.80% Cap</b>   | <b>\$4,600,000</b> |
| <b>Implied Cap Rate @ \$4,600,000</b> | <b>5.80%</b>       | <b>5.99%</b>       |

\* Year 1 projects growth from built-in escalations: Healing Grove +3.5%, Pizza Hut +3.3%, K3 Nail & Metro PCS +4.5%. Operating expenses held constant. Upon sale, Prop 13 reassessment will increase property taxes to approx. \$54,400/yr; under the fully NNN structure, this passes through to tenants — NOI is unaffected.

## CAP RATE SENSITIVITY MATRIX

| NOI Scenario             | 5.56%   | 5.75%   | 5.80%   | 6.00%   |
|--------------------------|---------|---------|---------|---------|
| In-Place NOI (\$266,870) | \$4.80M | \$4.64M | \$4.60M | \$4.45M |
| Year 1 NOI (\$275,732)   | \$4.96M | \$4.80M | \$4.75M | \$4.60M |

\* Gold column = listing price cap rate (5.80%). At \$4,600,000 and in-place NOI of \$266,870, the listing price represents a 5.80% cap rate.

## COMPARABLE SALES — MULTI-TENANT RETAIL, SAN JOSE / SOUTH BAY

| Property                     | Sale Price  | Bldg SF | Price/SF | Cap Rate | Yr Built | Sale Date |
|------------------------------|-------------|---------|----------|----------|----------|-----------|
| 233 S. White Rd, San Jose    | \$6,900,000 | 13,211  | \$522.29 | 5.70%    | 1975     | Oct 2024  |
| 1399 Foxworthy Ave, San Jose | \$3,950,000 | 6,615   | \$597.13 | —        | —        | Dec 2025  |
| 2148 Lincoln Ave, San Jose   | \$5,400,000 | 7,285   | \$741.25 | —        | —        | Nov 2025  |
| 1651 Monterey Hwy, San Jose  | \$4,000,000 | 5,059   | \$790.67 | —        | 1976     | Jan 2026  |
| 1811 W. San Carlos, San Jose | \$3,341,000 | 6,435   | \$519.19 | 4.40%    | 1940     | Nov 2024  |
| 3118 Impala Dr, San Jose     | \$3,300,000 | 6,600   | \$500.00 | —        | —        | Nov 2024  |
| 830 The Almaden, San Jose    | \$3,300,000 | 6,552   | \$503.66 | —        | —        | Jan 2026  |
| 1330 N. 1st St, San Jose     | \$3,000,000 | 6,000   | \$500.00 | —        | 1961     | Aug 2024  |
| 1915 W. San Carlos, San Jose | \$5,042,000 | 14,000  | \$360.14 | —        | 1924     | Jun 2024  |
| Comp Average (9 Sales)       | \$4,248,000 | 7,973   | \$559.37 | 5.05%*   | 1955*    | —         |
| 226 W. Alma Ave (SUBJECT)    | \$4,600,000 | 9,680   | \$475.21 | 5.80%    | 2008     | Current   |

\* Cap rate average based on 2 disclosed transactions (233 S. White Rd 5.70%, 1811 W. San Carlos 4.40%). Year built average excludes comps with no data.



## SAN JOSE, CALIFORNIA — MARKET CONTEXT

San Jose is the most populous city in the San Francisco Bay Area and Northern California, with a 2025 population of approximately 997,000 residents. As the capital of Silicon Valley, San Jose benefits from unparalleled employment depth across technology, healthcare, finance, and professional services — underpinning consistent retail demand and household incomes well above national averages.

226 W. Alma Avenue sits approximately 1.8 miles from San Jose Diridon Station, the planned terminus of California High-Speed Rail and one of the most transit-connected hubs on the West Coast. The property's proximity to I-280 and SR-87 ensures strong vehicular accessibility and sustained consumer traffic.

## TRADE AREA DEMOGRAPHICS

## 1-MILE RADIUS

POPULATION  
**28,491**  
MEDIAN HH INCOME  
**\$100,288**  
AVG HH INCOME  
**\$151,924**  
HOUSEHOLDS  
**9,888**  
DAYTIME POP.  
**29,066**

## 3-MILE RADIUS

POPULATION  
**279,610**  
MEDIAN HH INCOME  
**\$115,838**  
AVG HH INCOME  
**\$171,783**  
HOUSEHOLDS  
**97,759**  
DAYTIME POP.  
**283,776**

## 5-MILE RADIUS

POPULATION  
**704,291**  
MEDIAN HH INCOME  
**\$128,376**  
AVG HH INCOME  
**\$180,766**  
HOUSEHOLDS  
**234,855**  
DAYTIME POP.  
**692,993**

## LOCATION STRENGTHS

- Corner parcel with dual-street visibility on W. Alma Avenue — a structural advantage national tenants actively seek for signage and customer capture.
- Average household income of \$151,924 within 1 mile places the property in a trade area with strong discretionary and essential spending power.
- Health/wellness tenant mix mirrors national consumer trends — health-service spending is the fastest-growing retail category post-pandemic.
- Diridon Station proximity (1.8 mi) positions the property to benefit from long-term area densification and rising commercial land values.
- SJC International Airport within 4.5 miles — strong co-tenancy signal for national brands like Pizza Hut and Metro by T-Mobile.

CURRENT RENTS VS. MARKET — SIGNIFICANT UPSIDE IDENTIFIED

CoStar market data confirms that in-place rents at 226 W. Alma Avenue are substantially below prevailing market rates for the East San Jose–Willow Glen submarket. The peer average NNN asking rent is \$3.13/SF/month, the submarket average is \$3.29/SF/month, and the broader San Jose market averages \$3.55/SF/month — all meaningfully above the property's current blended in-place rate of \$2.43/SF/month. This rent gap, combined with staggered lease expirations from 2027 to 2031, provides a buyer with a clear, data-supported path to NOI growth well beyond the built-in annual escalations already embedded in each lease.

| IN-PLACE VS. MARKET RENT BY TENANT |       |                     |                   |               |               |
|------------------------------------|-------|---------------------|-------------------|---------------|---------------|
| Tenant                             | SF    | \$/SF/Mo (In-Place) | \$/SF/Mo (Market) | Gap to Market | Lease Expires |
| Healing Grove Health Ctr           | 4,450 | \$2.03              | \$2.80–\$3.40     | +38–67%       | Sep 2030      |
| K3 Nail Spa                        | 1,700 | \$2.09              | \$2.80–\$3.40     | +34–63%       | Mar 2030      |
| Tortas Grill                       | 655   | \$2.83              | \$3.00–\$3.25     | +6–15%        | Nov 2027      |
| Pizza Hut                          | 1,400 | \$2.91              | \$3.00–\$3.25     | +3–12%        | Mar 2031      |
| Metro by T-Mobile                  | 600   | \$4.83              | \$4.60–\$5.70     | At Market     | Feb 2030      |
| Blended Average                    | 8,805 | \$2.43              | \$3.13 (peer avg) | +29%          | —             |

COSTAR MARKET BENCHMARKS (EAST SAN JOSE–WILLOW GLEN | Q3 2026)

|                                                        |                                                         |                                                       |                                                        |
|--------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|--------------------------------------------------------|
| Peer Avg<br>Asking Rent<br><b>\$3.13</b><br>/SF/Mo NNN | Submarket<br>Asking Rent<br><b>\$3.29</b><br>/SF/Mo NNN | San Jose<br>Market Avg<br><b>\$3.55</b><br>/SF/Mo NNN | Subject<br>In-Place Avg<br><b>\$2.43</b><br>/SF/Mo NNN |
|--------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|--------------------------------------------------------|

\* Market rent projections based on CoStar Q3 2026 data for East San Jose–Willow Glen submarket. Renewal rents are estimates and not guaranteed. Actual rents at rollover will depend on market conditions.



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