



INVESTMENT OPPORTUNITY | WESTMORELAND COUNTY, PA | CONFIDENTIAL OFFERING

Adamsburg Affordable Self Storage & Flex

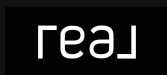
Lincoln Highway (Route 30) | Jeannette / Irwin, PA | Westmoreland County

Self-Storage Facility | Two Adjacent Parcels | 19,525 RSF | 116 Units | Opportunity Zone

\$1,900,000 ASKING PRICE	8.74% CAP 2025 ACTUAL	\$165,991 2025 NOI	\$206,220 GROSS REVENUE
116 UNITS Storage + Parking	47 UNITS Adamsburg 1	69 UNITS Adamsburg 2	Approx. 250 Expansion Units
OPP. ZONE Tax Advantage			

Address: Lincoln Hwy (Rt. 30), Jeannette/Irwin PA	County: Westmoreland County
Storage: 116 Units Two Facilities Fenced & Gated Outdoor Storage	OZ: Federally Designated Opportunity Zone
Office: 100 Main St — Projected \$36,000/yr Additional Income (Not in NOI)	Zoning: Unzoned — No Zoning Designation on Either Parcel
Revenue: \$206,220 Actual 2025 Gross \$165,991 Net Operating Income	Expansion: Flexospan Quotes In-Hand \$427,074 Delivered

Real (NASDAQ: REAX) has entered a definitive agreement to acquire RE/MAX Holdings, forming Real REMAX Group — one of the world's largest technology-powered real estate platforms with 180,000+ agents across 120+ countries and ~\$2.3B in combined annual revenue.



EXECUTIVE SUMMARY

Adamsburg Affordable Self Storage & Flex is a fully operational, income-producing self-storage facility on Lincoln Highway (Route 30) in Jeannette/Irwin, Westmoreland County, Pennsylvania. The facility encompasses two adjacent locations — Adamsburg 1 (47 units) and Adamsburg 2 (69 units) — totaling 116 storage and outdoor parking units across approximately 7 acres. The 2025 Profit & Loss Statement confirms actual gross revenue of \$206,220 and a Net Operating Income of \$165,991 — an 8.74% cap rate on the \$1,900,000 asking price. The seller's own P&L; values the property at \$2,305,430 using a 7.2% cap rate, making \$1,900,000 a \$405,000 discount to stated value. Additional projected income of \$36,000/yr from the 100 Main St office building is not included in the NOI and represents purely incremental upside.

PROPERTY OVERVIEW — ACTUAL 2025 FINANCIALS	
Address	Lincoln Highway (Route 30), Jeannette / Irwin, PA 15644
Facilities	Adamsburg 1 (47 Units) + Adamsburg 2 (69 Units) Two Adjacent Parcels
Unit Mix	27 x 10x20 8 x 10x15 10 x 10x10 2 x 10x5 (Facility 1)
	6 x 10x25 26 x 10x20 28 x 10x15 9 x 10x10 (Facility 2)
Outdoor/Garage Storage	Included \$2,265/mo (\$27,180/yr)
Gross Revenue (2025 Actual)	\$206,220
Total Operating Expenses (2025)	\$40,228.89
Net Operating Income (2025 Actual)	\$165,991.11
Asking Price	\$1,900,000
Cap Rate (2025 Actual NOI)	8.74% Grows to 9.83% by Year 5 (3% growth)
Seller-Stated Value (@7.2% Cap)	\$2,305,430 \$1.9M = \$405,430 Below Seller Value
Office Building (100 Main St)	Projected \$36,000/yr Additional Income (NOT in NOI)
Opportunity Zone	Federally Designated — Cap Gains Deferral + 10-Year Tax-Free Appreciation
Zoning	Unzoned — No Zoning Designation on Either Parcel
Expansion	Flexospan Quotes In-Hand: Approx. 250 Additional Units \$427,074 Delivered

WHY THIS IS A GREAT PROPERTY TO BUY

- **8.74% cap rate on actual 2025 income — verified by Profit & Loss Statement.** This is not projected or modeled income. The \$165,991 NOI is documented and confirmed.
- **\$1,900,000 is a \$405,000 discount to the seller's own stated value** — the 2025 P&L; values this facility at \$2,305,430 at a 7.2% cap rate. A buyer at \$1,900,000 is buying below the seller's own documented valuation.
- **Storage rents are still below market** — units priced at \$105–\$145/mo vs. competitors at \$137–\$178/mo for comparable sizes. Annual rent increases alone will drive NOI meaningfully higher with zero capital deployed.
- **Approx. 250 additional units available via Flexospan buildout at \$427,074 delivered** — pushing stabilized NOI to Est. \$295K–\$340K and future value well above \$3.5M at conservative cap rates.
- **\$36,000/yr office income not yet in the NOI** — the 100 Main St building projected income of \$36,000/yr is pure incremental upside not reflected anywhere in the purchase price justification.
- **Federally Designated Opportunity Zone** — defer capital gains, potential tax-free appreciation after 10 years; buildout qualifies as substantial improvement under OZ rules.
- **Unzoned parcels** — add climate-controlled units, flex/contractor bays, or additional storage configurations without entitlement risk or approval delays.
- **Route 30 frontage** — maximum visibility on one of Western PA's highest-traffic commercial corridors; customers find the facility without marketing spend.

2025 PROFIT & LOSS STATEMENT — ACTUAL FINANCIALS

The following income and expense figures are drawn directly from the seller's 2025 Profit & Loss Statement. All revenue figures represent actual collected income for the 2025 operating year.

UNIT MIX & MONTHLY REVENUE	UNITS	RATE/MO	MONTHLY INCOME
ADAMSBURG 1			
10x20 Units	27	\$135.00	\$3,645.00
10x15 Units	8	\$125.00	\$1,000.00
10x10 Units	10	\$115.00	\$1,150.00
10x5 Units	2	\$105.00	\$210.00
Adamsburg 1 Total	47		\$6,005.00/mo
ADAMSBURG 2			
10x25 Units	6	\$145.00	\$870.00
10x20 Units	26	\$135.00	\$3,510.00
10x15 Units	28	\$125.00	\$3,500.00
10x10 Units	9	\$115.00	\$1,035.00
Adamsburg 2 Total	69		\$8,915.00/mo
Outdoor & Garage Storage	—	—	\$2,265.00/mo
TOTAL MONTHLY REVENUE	116		\$17,185.00/mo
TOTAL ANNUAL GROSS REVENUE			\$206,220.00

ACTUAL 2025 OPERATING EXPENSES

EXPENSE ITEM	ANNUAL AMOUNT
Administrative Costs	\$2,500.00
Advertising / Marketing	\$1,000.00
Bookkeeping	\$1,250.00
Cleaning / Maintenance	\$2,500.00
Insurance	\$5,248.49
Phone / Internet	\$1,200.00
Merchant Fees	\$2,941.59
Office Supplies	\$1,200.00
Software (Storedge)	\$2,040.00
Real Estate Taxes	\$17,195.84
Sales Tax	\$9,600.00
Utilities	\$4,700.00
TOTAL OPERATING EXPENSES	\$40,228.89
NET OPERATING INCOME (2025 ACTUAL)	\$165,991.11

Source: 2025 Profit & Loss Statement provided by seller. Sales tax line (\$9,600) may represent tenant pass-through collections — buyer to verify with seller's accountant. All figures represent actual 2025 operating results.

STORAGE FACILITY PHOTOS



MARKET CAP RATE BENCHMARKS — WHERE THIS DEAL SITS

At an 8.74% in-place cap rate on actual 2025 income, Adamsburg compares favorably against all self-storage asset classes. Industry guidance for 2026 places value-add opportunities at 7.0%–12.0% going in — Adamsburg sits at the attractive end of that range, with documented income rather than projected figures.

ASSET CLASS / PROFILE	2026 BENCHMARK RANGE	THIS PROPERTY
Class A Climate-Controlled (Primary Metro)	5.0% – 6.5%	—
Class B Suburban (Mixed Climate / Drive-Up)	6.5% – 8.0%	—
Class C Drive-Up (Secondary / Small Town)	8.0% – 10.0%	8.74% ✓
Value-Add (Below-Market Rents, Identified Upside)	7.0% – 12.0%	8.74% ✓
ADAMSBURG — \$1,900,000 ASK (2025 ACTUAL NOI)		8.74%

Benchmark ranges reflect general industry guidance for self-storage asset classes as of 2026. Source: Proprise.ai Self-Storage Underwriting Guide 2026; Oakside Companies Self-Storage Cap Rate Analysis (May 2026); Cushman & Wakefield sector outlook (early 2026). Buyer should conduct independent due diligence.

ADDITIONAL INCOME UPSIDE — NOT IN NOI

The following income sources are NOT included in the \$165,991 NOI or the 8.74% cap rate. Each represents purely incremental return above the documented purchase price basis.

UPSIDE INCOME SOURCE	PROJECTED INCOME	STATUS	IMPACT @ 8.74% CAP
100 Main St — 2nd Floor Apt	\$12,000/yr	Projected	Adds \$137,363 to value
100 Main St — 1st Floor	\$24,000/yr	Projected	Adds \$274,725 to value
Total Office Building Income	\$36,000/yr	Projected	Adds \$412,088 to value
Rent Increases to Market Rate	Est. \$30K–\$50K/yr	Available Now	Adds \$343K–\$572K to value
Flexospan Expansion (Full)	Est. \$170K–\$210K/yr add'l Plans In-Hand		Adds \$1.9M–\$2.4M to value

Value impact calculated by dividing projected additional income by the 8.74% current cap rate. Office income is owner-projected and not yet verified. Expansion NOI is estimated. All figures are illustrative — buyer to verify independently.

OFFICE BUILDING & INTERIOR PHOTOS



INVESTMENT SUMMARY

\$1,900,000	8.74%	\$165,991	\$206,220
\$405K Below	\$36,000+	Approx. 250 Units	Opp. Zone

5-YEAR PROJECTION — BASED ON 2025 ACTUAL NOI (3% ANNUAL GROWTH)

METRIC	YR 1 (2025 BASE)	YR 2	YR 3	YR 4	YR 5
Gross Revenue	\$206,220	\$212,407	\$218,779	\$225,342	\$232,103
Operating Expenses	(\$40,229)	(\$41,436)	(\$42,679)	(\$43,959)	(\$45,278)
NET OPERATING INCOME	\$165,991	\$170,971	\$176,100	\$181,383	\$186,824
Cap Rate / All-Cash Yield	8.74%	9.00%	9.27%	9.55%	9.83%
Office Income (Projected Upside)	\$36,000	\$37,080	\$38,192	\$39,338	\$40,518
Combined NOI (w/ Office)	\$201,991	\$208,051	\$214,292	\$220,721	\$227,342
Combined Cap Rate	10.63%	10.95%	11.28%	11.62%	11.97%

Year 1 reflects actual 2025 P&L; figures. Years 2–5 assume 3% annual growth in both revenue and expenses. Cap rate / all-cash yield calculated on \$1,900,000 asking price. Office income is projected by owner — not currently collected — and shown separately as incremental upside. Combined NOI is illustrative only. Buyer to verify all figures independently.

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DISCLAIMER: This Confidential Investment Offering Memorandum has been prepared by Jim Schons | Real of Pennsylvania for informational purposes only. Financial figures are sourced from the seller's 2025 Profit & Loss Statement and are believed to be accurate but are not independently verified. Projections are estimates based on historical performance and assumed growth rates. Office building income is owner-projected and not currently collected. Buyer to conduct full independent due diligence including financial audit, physical inspection, environmental review, and consultation with qualified legal, financial, and tax advisors. This memorandum is strictly confidential. Redistribution without prior written consent of the listing broker is prohibited.

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