



FAYETTEVILLE COMMONS

FAYETTEVILLE, NC

IPA INSTITUTIONAL
PROPERTY
ADVISORS

OFFERING MEMORANDUM

SHADOW ANCHORED
BY HOME DEPOT AND TARGET

CHASON RIDGE
APARTMENT HOMES
252 UNITS
\$165,000 AVERAGE PRICE

THE HOME DEPOT
890K VISITS/YR

TARGET
1.8M VISITS/YR

verizon planet fitness AMC THEATRES HYUNDAI
SMOOTHIE KING CUPOTE WINGSTOP

FREEDOM TOWN CENTER 4.3M VISITS/YR
SPROUTS FARMERS MARKET COST PLUS WORLD MARKET HomeGoods
bealls DICK'S petco Bath Body Works DSW HOBBY LOBBY five BELOW

CROSS CREEK MALL

FAYETTEVILLE COMMONS

Academy Sports+Outdoors Burlington

BEST BUY

KIA

Wendy's

the Habit Burger Grill Aspen Dental

QDOBA MEXICAN EATS

Whistle EXPRESS CAR WASH

BUFFALO WILD WINGS

CENTURY OAKS APARTMENTS
80 UNITS
\$118,750 AVERAGE PRICE

FAYETTEVILLE COMMONS

DUCK DONUTS metro -diner-

Japan Express Japanese restaurant

Starbucks

401 35,000 VPD

Anne Chesnutt MS
467 students

FAYETTEVILLE PAVILION 3M VISITS/YR
FOOD LION Marshalls PETSMART
Michaels Guitar Center Urban Air Adventure Park pop shelf DOLLAR TREE RACK ROOM SHOES

\$21,400,000 PRICE 7.00% CAP RATE \$1,501,764 YEAR 1 NOI 126,833 SQ FT 12.09 ACRES 2016 YEAR BUILT 98% OCCUPANCY 0407-73-1655 PARCEL ID

FAYETTEVILLE COMMONS

FAYETTEVILLE COMMONS SEES 1.4M+ VISITS PER YEAR



PLEASE CONTACT US FOR MORE INFORMATION

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IPA | INSTITUTIONAL
PROPERTY
ADVISORS

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SPORTS+OUTDOORS

INVESTMENT OVERVIEW

FAYETTEVILLE COMMONS

IPA

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ADVISORS

OFFERING SUMMARY

FAYETTEVILLE COMMONS

THE OFFERING	
\$21,400,000	7.00%
PRICE	CAP RATE
PROFORMA CAP RATE (YEAR 5)	7.52%
NOI	\$1,501,764
NOI (YEAR 6)	\$1,610,185
YEAR 1 CASH ON CASH	6.57%
5-YEAR IRR	13.28%
PRICE PER SQUARE FOOT	\$168.73
SQUARE FEET	126,833 SF
CURRENT OCCUPANCY	98%
YEAR BUILT	2016
LOT SIZE	12.09

PROPOSED FINANCING	
INTEREST RATE	5.75%
LOAN-TO-VALUE RATIO (LTV)	65%
AMORTIZATION PERIOD (YRS)	30
ORIGINATION FEE	1.00%

ASSUMABLE LOAN	
LOAN BALANCE	\$11,667,245
MATURITY DATE	05/01/2029
INTEREST RATE	4.60%
AMORTIZATION PERIOD (IN YRS.)	30

ASK AGENT FOR MORE DETAILS

Existing financing available if desired

The subject property will be delivered free-and-clear of debt. Financing in the analysis is an example of new debt for the asset. Contact listing broker for details.

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2100 - 2132 SKIBO ROAD, FAYETTEVILLE NC 28314

MAJOR TENANTS	SQ. FT.	GLA (%)	TERM REMAINING	OCCUPANCY HISTORY	RENT/SF
	62,943	49.63%	5 Years	11.5 Years	\$11.30
	50,000	39.42%	6 Years	11.5 Years	\$11.25

* This Burlington is the number one location in NC. They have expressed a desire to downsize their footprint to 36,348 SF. They have expressed their willingness to pay for the cost of their downsize. The current landlord has not discussed any increased rent or other details with Burlington. If Burlington paid \$15.50/SF for the reduced space, it would equal their current rent.



INVESTMENT HIGHLIGHTS

FAYETTEVILLE COMMONS | FAYETTEVILLE, NC

- Fayetteville Commons is a 126,833 SF retail center anchored by Academy Sports + Outdoors and Burlington. Located in Fayetteville, NC
- The two nationally recognized anchors make up approximately 89% of the total GLA and have operated at the center since 2015
- Positioned in Fayetteville's most established retail node
 - The center is shadow anchored by Home Depot and Target
 - Fayetteville Commons sees 1.4M+ visits per year
 - Newer construction retail, built in 2016

PROVEN LONG-TERM ANCHORS | LEASING UPSIDE

- The anchor tenants, Academy and Burlington, are proven long-term operators, both having been at the center for 11+ years
 - Burlington is the #1-ranked chain store in the state of North Carolina & Academy is ranked #5
- The shop space includes Metro Diner, Duck Donuts, Envy Nails, OneMain Financial, and Japan Express, showing strong demand for food and service retail
- Two vacancies provides near-term additional leasing upside through smaller-format restaurant, service, and daily-needs tenants
 - Small-shop rents comps range from the mid-\$20s to low-\$30s PSF
 - The lack of available space in the surrounding area supports long-term tenant demand and helps reduce downtime risk
 - Strong placer rankings for multiple tenants:
 - Academy: 5/18 (Top 23% statewide) | 123/304 (41% nationwide)
 - Burlington: 1/33 (#1 ranked statewide) | 153/963 (Top 16% nationwide)
 - Metro Diner 3/6 (Top 34% statewide) | 10/62 (Top 15% nationwide)
 - Duck Donuts 7/15 (Top 40% statewide) | 37/109 (Top 34% nationwide)

BURLINGTON

- Signed an initial 15 year lease with rent increases in the base term and options
- This Burlington is the number one location in NC
- They have expressed a desire to downsize their footprint to 36,348 SF and have expressed their willingness to pay for the cost of their downsize. The current landlord has not discussed any increased rent or other details with Burlington
- If Burlington paid \$15.50/SF for the reduced space, it would equal their current rent
- Their downsizing would result in a 13K SF vacancy
- Franklin Street leasing agent has estimated a \$200K annual rent for the vacant space
- Burlingtons current lease does not expire till February of 2032
- There are currently no junior box vacancies in this corridor

DESTINATION RETAIL | PRIME CORRIDOR POSITIONING

- The property has frontage on Skibo Road, Fayetteville's dominant retail corridor, seeing 35,500 VPD
- The center's immediate area on Skibo Rd includes 2.5M+ SF of retail inventory
- The center benefits from the shadow anchoring of Target & Home Depot, and is surrounded by a number of other national retailers
 - Surrounding big-box, restaurant, service, and daily needs retail, includes Target, Home Depot, Best Buy, Starbucks, Michaels, Marshalls, Food Lion, PetSmart, Hobby Lobby, Sprouts, HomeGoods, DICK'S, Five Below, and Cross Creek Mall
 - Corridor location and dense surrounding neighborhoods drive consistent traffic to the center

FAYETTEVILLE MARKET

- Fayetteville is home to Fort Liberty, one of the nation's largest military installations, with a total economic impact of \$11.3 billion and a total population of 55,000 active duty personnel
- Military presence, combined with healthcare, education, logistics, and public-sector employment, creates a stable economy and consumer base that supports long-term demand
- Major local employers include Goodyear, Amazon, Walmart, Cape Fear Valley Health, and Fayetteville State University



ACADEMY AND BURLINGTON ARE PROVEN LONG-TERM OPERATORS, BOTH HAVING BEEN AT THE CENTER FOR 11+ YEARS



**CHASON RIDGE
APARTMENT HOMES**
252 UNITS
\$165,000 AVERAGE PRICE

**THE HOME
DEPOT**
890K VISITS/YR

TARGET
1.8M VISITS/YR

verizon **planet fitness** **amc THEATRES** **HYUNDAI**
SMOOTHIE KING **WINGSTOP**

FREEDOM TOWN CENTER 4.3M VISITS/YR
SPROUTS FARMERS MARKET **WORLD MARKET** **HomeGoods**
bealls OUTLET **DICK'S SPORTING GOODS** **petco** **Bath & Body Works** **DSW** **HOBBY LOBBY** **five BELOW**

CROSS CREEK MALL

FAYETTEVILLE COMMONS
Academy SPORTS+OUTDOORS **Burlington**

FAYETTEVILLE COMMONS
DUCK DONUTS **metro -diner-**
Japan Express Japanese restaurant

OLD CHICAGO
PIZZA + TAPROOM



401 **35,000 VPD**

**Whistle
EXPRESS**
CAR WASH

QDOBA
MEXICAN EATS

Wendy's

the Habit BUNGER GRILL **Aspen Dental**

BEST BUY

KIA

BUFFALO WILD WINGS

**CENTURY OAKS
APARTMENTS**
80 UNITS
\$118,750 AVERAGE PRICE

Anne Chesnutt MS
467 students

FAYETTEVILLE PAVILION 3M VISITS/YR
FOOD LION **Marshalls** **PETSMART**
Michaels **Guitar Center** **urbanAir** **pop shelf** **DOLLAR TREE** **RACK ROOM SHOES**





FREEDOM TOWN CENTER

4.3M VISITS/YR



FAYETTEVILLE PAVILION

3M VISITS/YR



All American Fwy
50,000 VPD

Cliffdale Rd
31,500 VPD

Anne Chesnutt MS
467 students

401 35,000 VPD

OLD CHICAGO
PIZZA + TAPROOM

FAYETTEVILLE COMMONS
DUCK DONUTS metro
-diner-
Japan Express
Japanese restaurant

FAYETTEVILLE COMMONS
Academy Sports+Outdoors Burlington

THE HOME DEPOT
890K VISITS/YR

TARGET
1.8M VISITS/YR

CHASON RIDGE
APARTMENT HOMES
252 UNITS
\$165,000 AVERAGE PRICE



SURROUNDED BY 2.5M+ SF OF BEST-IN-CLASS NATIONAL RETAILERS

DUCK DONUTS®

TOP 40% IN NC
TOP 34% IN US

metro
—diner—

TOP 34% IN NC
TOP 15% IN US

Burlington

#1 RANKED IN NC
TOP 16% IN US

Academy
SPORTS+OUTDOORS

TOP 23% IN NC
TOP 41% IN US





FAYETTEVILLE COMMONS

Academy Sports + Outdoors Burlington

DUCK DONUTS Japan Express metro -diner-

CHASON RIDGE APARTMENT HOMES
252 UNITS
\$165,000 AVERAGE PRICE

Anne Chesnutt MS
467 students

Lewis Chapel MS
580 students

OLD CHICAGO
PIZZA + TAPROOM

Starbucks

Whistle Express Car Wash

QDOBA Mexican Eats

Wendy's

THE HOME DEPOT
890K VISITS/YR

TARGET
1.8M VISITS/YR

KEYSTONE AT FAYETTEVILLE APARTMENTS
202 UNITS
\$117,200 AVERAGE PRICE

BUFFALO WILD WINGS

The Habit Burger Grill Aspen Dental

401 35,000 VPD

BEST BUY

FAYETTEVILLE PAVILION 3M VISITS/YR

FOOD LION Marshalls PET SMART

Michaels Guitar Center Urban Air pop shelf DOLLAR TREE RACK ROOM SHOES

SASSY NAIL SPA ME Massage Envy





Burlington

LADIES • MENS • KIDS • BABY • HOME • COATS

MARKET OVERVIEW

FAYETTEVILLE COMMONS

IPA

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PROPERTY
ADVISORS



FORT LIBERTY (MILITARY BASE)
 \$8.1 B ECONOMIC IMPACT
 \$1B+ RECENT INVESTMENT
 52,000 EMPLOYEES

Pope Army Airfield

Ryder Golf Course @ Fort Bragg

amazon
 1,000 EMPLOYEES
 \$575B REVENUE

Simmons AAF at Fort Bragg

WOMACK ARMY MEDICAL CENTER
 3,000+ EMPLOYEES
 \$450M REVENUE
 \$35M+ RECENT INVESTMENT



FOOD LION
FAMILY DOLLAR

CROSS CREEK PLAZA 2.8M VISITS/YR
ROSS DRESS FOR LESS
Ashley HOMESTORE
DOLLAR TREE
BOOT BARN
HARBOR FREIGHT QUALITY TOOLS LOWEST PRICES
Orangetheory FITNESS
SALLY BEAUTY

sam's club

Walmart

CROSS CREEK MALL 7M VISITS/YR
JCPenney
belk **macy's** **JCPenney**
 VICTORIA'S SECRET **H&M** **HOT TOPIC** **Buckle**
 1M+ SQ. FT. | 1,900+ EMPLOYEES
 \$500M+ ANNUAL SALES

295 43,000 VPD

BJ's **THE HOME DEPOT** **LOWE'S** **THE FRESH MARKET** **BEST BUY**
Chick-fil-A **Panera** **ihop** **ACURA** **KIA** **TOYOTA**

TARGET
 1.8M VISITS/YR

Cliffdale Rd
 28,000 VPD

DG **CITITRENDS**
 Wendy's SUBWAY DUNKIN'

FAYETTEVILLE COMMONS
Academy **Burlington**

FREEDOM TOWN CENTER 4.3M VISITS/YR
SPROUTS FARMERS MARKET **COST PLUS** **WORLD MARKET** **HomeGoods**
bealls **DICK'S** **petco** **Bath & Body Works** **DSW** **HOBBY LOBBY** **five BELOW**

401 35,000 VPD

FAYETTEVILLE PAVILION 3M VISITS/YR
FOOD LION **Marshalls** **PET SMART**
Michaels **Guitar Center** **Urban Air** **pop shelf** **DOLLAR TREE** **BACK ROOM SHOP**

Walmart
 Neighborhood Market

ALDI

Wendy's **STARBUCKS** **ZAXBY'S**
POPEYES **QDOBA**
 LOUISIANA KITCHEN MEXICAN EATS

Pete's FARM MARKET

Ford

NISSAN

401

401

1596

DEMOGRAPHIC SUMMARY

POPULATION	1 Miles	3 Miles	5 Miles
2030 Projection	7,538	73,262	151,706
2025 Estimate	7,504	73,106	151,030
Growth 2025 - 2030	0.45%	0.21%	0.45%
2020 Census Population	7,692	75,133	154,139
2010 Census Population	8,367	77,112	155,506

DAYTIME POPULATION	1 Miles	3 Miles	5 Miles
2025 Estimate	8,588	87,195	155,093

HOUSEHOLDS	1 Miles	3 Miles	5 Miles
2030 Projections	3,600	33,188	65,461
2025 Estimate	3,558	32,883	64,743
Growth	1.20%	0.93%	1.11%
2020 Census Households	3,474	32,308	63,380
2010 Census Households	3,653	32,120	62,948

HOUSEHOLD INCOME	1 Miles	3 Miles	5 Miles
2025 Est. Average HH Income	\$58,277	\$76,704	\$78,104
2025 Est. Median HH Income	\$49,245	\$62,657	\$63,710

HOUSEHOLDS BY INCOME	1 Miles	3 Miles	5 Miles
2025 Estimate			
\$200,000 or More	1.52%	4.10%	4.55%
\$150,000 - \$199,999	2.64%	4.79%	5.05%
\$100,000 - \$149,999	8.87%	12.79%	13.62%
\$75,000 - \$99,999	9.63%	15.04%	15.24%
\$50,000 - \$74,999	22.97%	21.67%	20.15%
\$35,000 - \$49,999	19.52%	14.74%	13.88%
\$25,000 - \$34,999	13.22%	9.77%	9.44%
\$15,000 - \$24,999	10.67%	7.89%	7.72%
\$10,000 - \$14,999	6.44%	3.82%	4.19%
Under \$9,999	4.51%	5.40%	6.16%

OCCUPIED HOUSING UNITS	1 Miles	3 Miles	5 Miles
2030 Projected			
Owner Occupied Housing Units	31.14%	41.67%	45.01%
Renter Occupied Housing Units	56.93%	49.25%	45.49%
Vacant	11.94%	9.08%	9.50%
2025 Estimate			
Owner Occupied Housing Units	31.10%	41.65%	44.92%
Renter Occupied Housing Units	57.02%	49.27%	45.57%
Vacant	11.89%	9.08%	9.50%
2020 Estimate			
Owner Occupied Housing Units	30.77%	41.32%	44.44%
Renter Occupied Housing Units	57.38%	49.58%	46.03%
Vacant	11.85%	9.09%	9.53%

Marcus & Millichap

Source: © 2025 Experian





FAYETTEVILLE, NORTH CAROLINA: A DYNAMIC HUB OF GROWTH

Fayetteville, North Carolina, serves as a premier economic and cultural anchor of the Carolinas, offering a resilient and rapidly diversifying business landscape. As the sixth-largest city in the state, Fayetteville anchors a metropolitan area with a population exceeding 530,000, making it a pivotal center for commerce, healthcare, and defense-related industry.

Strategically located in the Sandhills region, the city is home to Fort Liberty (formerly Fort Bragg)—one of the largest military installations in the world by population. This unique proximity drives a massive, stable economic engine, fostering growth in defense contracting, technology, and specialized manufacturing. Major private sector employers such as Goodyear Tire & Rubber Co., Cape Fear Valley Health, and Walmart complement the military presence, creating a robust and multi-faceted labor market.

Retail and commercial development in Fayetteville continue to thrive, bolstered by a steady influx of residents and a young, active demographic. The city's prime location along Interstate 95, the East Coast's main artery, and its proximity to major markets like Raleigh and Charlotte, positions it for sustained logistics and service-sector expansion. Additionally, Fayetteville is recognized for its exceptional affordability, rich history, and commitment to innovation, making it an attractive destination for investors seeking stability and long-term appreciation in the restaurant and retail sectors.

530,000 RESIDENTS	\$21.5 BILLION	\$9.8 BILLION	15,500+ STUDENTS
MSA POPULATION	GROSS METROPOLITAN PRODUCT	ANNUAL ECONOMIC IMPACT OF FORT LIBERTY	FAYETTEVILLE STATE UNIVERSITY & FTCC

MAJOR ECONOMIC DRIVERS





FINANCIAL ANALYSIS

FAYETTEVILLE COMMONS

IPA

INSTITUTIONAL
PROPERTY
ADVISORS

FINANCIAL SUMMARY & ASSUMPTIONS

FAYETTEVILLE COMMONS

ANNUALIZED OPERATING DATA	
SCHEDULED BASE RENTAL REVENUE	\$1,619,200
EXPENSE REIMBURSEMENT REVENUE	
COMMON AREA MAINTENANCE	\$58,400
REAL ESTATE TAXES	\$112,054
INSURANCE	\$23,886
MANAGEMENT FEE	\$0
TOTAL REIMBURSEMENT REVENUE	\$194,340
OUTPARCEL CAM	\$9,852
TOTAL POTENTIAL GROSS REVENUE	\$1,823,392
GENERAL VACANCY	
EFFECTIVE GROSS REVENUE	\$1,823,392
OPERATING EXPENSES	
COMMON AREA MAINTENANCE	\$118,112
REAL ESTATE TAXES	\$114,961
INSURANCE	\$24,736
MANAGEMENT FEES	\$63,819
TOTAL OPERATING EXPENSES	\$321,628
NET OPERATING INCOME	\$1,501,764

GENERAL

- The analysis was assumed to start on December 1, 2026.
- Inflation was assumed to be 3% annually on a calendar year basis.
- 5% vacancy loss was underwritten excluding Academy Sports and Burlington.

LEASING

- Smallcakes was vacated for the analysis.
- Metro Diner was assumed to renew its first 5-year option effective November 1, 2026.
- All renewal options were assumed to renew. Thereafter, renewal probability was assumed to be as shown below.
- All tenants expiring within the first year of the analysis were held over to the end of year 1 at flat rent.

EXPENSES

- Management fee was underwritten at 3.5% of EGR.
- Tax expense was taken from the actual 2025 tax bills.
- All other expenses were taken from 2025 actual expense.

EXPENSE REIMBURSEMENTS

- All tenants were modeled from 2025 reconciliations, with caps increased to 2026 estimates.
- Outparcel CAM was taken from the 2025 income statement and grown annually at inflation.

CAPITAL EXPENDITURES

- Capital reserves were assumed to be \$0.20 PSF, growing annually by inflation.



CASH FLOW

FAYETTEVILLE COMMONS

FOR THE YEARS ENDING	YEAR 1 NOV-2027	YEAR 2 NOV-2028	YEAR 3 NOV-2029	YEAR 4 NOV-2030	YEAR 5 NOV-2031	YEAR 6 NOV-2032	YEAR 7 NOV-2033	YEAR 8 NOV-2034	YEAR 9 NOV-2035	YEAR 10 NOV-2036	YEAR 11 NOV-2037
SCHEDULED BASE RENTAL REVENUE	1,619,200	1,710,607	1,718,179	1,735,378	1,751,211	1,813,058	1,817,465	1,843,916	1,867,287	1,881,505	1,923,599
EXPENSE REIMBURSEMENT REVENUE											
COMMON AREA MAINTENANCE	58,400	62,829	64,819	67,640	69,318	67,037	68,302	71,392	74,534	76,151	77,803
REAL ESTATE TAXES	112,054	118,148	121,588	125,621	129,209	132,793	136,390	140,950	145,631	149,629	153,345
INSURANCE	23,886	25,860	26,587	27,560	28,317	29,156	29,853	30,964	32,098	32,912	33,795
MANAGEMENT FEE	-	-	-	-	-	-	-	-	-	-	-
TOTAL REIMBURSEMENT REVENUE	194,340	206,837	212,994	220,821	226,844	228,986	234,545	243,306	252,263	258,692	264,943
OUTPARCEL CAM	9,852	10,147	10,452	10,765	11,088	11,421	11,763	12,116	12,480	12,854	13,240
TOTAL POTENTIAL GROSS REVENUE	1,823,392	1,927,591	1,941,625	1,966,964	1,989,143	2,053,465	2,063,773	2,099,338	2,132,030	2,153,051	2,201,782
GENERAL VACANCY		(14,980)	(13,823)	(25,078)	(19,866)	(13,666)		(15,967)	(29,180)	(18,301)	
EFFECTIVE GROSS REVENUE	1,823,392	1,912,611	1,927,802	1,941,886	1,969,277	2,039,799	2,063,773	2,083,371	2,102,850	2,134,750	2,201,782
OPERATING EXPENSES											
COMMON AREA MAINTENANCE	118,112	121,655	125,305	129,064	132,937	136,924	141,032	145,264	149,620	154,110	158,732
REAL ESTATE TAXES	114,961	118,410	121,962	125,622	129,390	133,272	137,270	141,388	145,630	149,998	154,498
INSURANCE	24,736	25,478	26,242	27,030	27,840	28,676	29,536	30,422	31,335	32,275	33,243
MANAGEMENT FEE	63,819	66,941	67,473	67,966	68,925	71,393	72,232	72,918	73,600	74,716	77,062
TOTAL OPERATING EXPENSES	321,628	332,484	340,982	349,682	359,092	370,265	380,070	389,992	400,185	411,099	423,535
NET OPERATING INCOME	1,501,764	1,580,127	1,586,820	1,592,204	1,610,185	1,669,534	1,683,703	1,693,379	1,702,665	1,723,651	1,778,247



RENT ROLL

FAYETTEVILLE COMMONS

		LEASE TERM				RENTAL RATES				
SUITE	TENANT	SQ. FEET	% OF GLA	BEGIN	END	BEGIN	PSF	ANNUAL	EXPENSE RECOVERY CALCULATION METHOD	ARGUS MLA
2100	Academy Sports	62,943	49.63%	Jan-2015	Jun-2031	Current	\$ 11.30	\$ 711,256	CAM: PRS stormwater/ shared drives (3% cap) INS: None TAX: PRS (separate parcel) Mgmt Fee: None	\$11.30 PSF
	Option 1					\$ 11.80	\$ 742,727			
	Option 2					\$ 12.30	\$ 774,199			
	Option 3					\$ 12.80	\$ 805,670			
Exclusive: Sale of sporting goods, sports apparel, footwear or sports accessories in more than 5% of premises or 500 SF. Does not restrict a typical general footwear store or department store. Guaranty: None HVAC: Tenant's responsibility. Cotenancy: None Options: Three, 5-Year										
2102	Burlington	50,000	39.42%	Feb-2015	Feb-2032	Current	\$ 11.25	\$ 562,500	CAM: PRS Non-Building (no trash) INS: PRS TAX: PRS Mgmt Fee: None	\$11.25 PSF
	Mar-2027					\$ 11.75	\$ 587,500			
	Option 1					\$ 12.25	\$ 612,500			
	Option 2					\$ 12.75	\$ 637,500			
Exclusive: None Guaranty: Burlington Coat Factory Warehouse Corporation HVAC: Tenant's responsibility. Cotenancy: None Options: Two, 5-Year Notes: This Burlington is the number one location in NC. They have expressed a desire to downsize their footprint to 36,348 SF. They have expressed their willingness to pay for the cost of their downsize. The current landlord has not discussed any increased rent or other details with Burlington. If Burlington paid \$15.50/SF for the reduced space, it would equal their current rent.										
2132-10	Vacant	1,400	1.10%	N/A	N/A	N/A	N/A	N/A	N/A	Shops \$32.50
2132-10	OneMain Financial	2,190	1.73%	Dec-2016	Dec-2028	Current	\$ 27.00	\$ 59,130	CAM: PRS + 15% (5% cum. cap x-Util/Trash/Snow/Sec) INS: PRS + 15% TAX: PRS Mgmt Fee: None	Shops \$27.00
	No Option									
Termination: Tenant may terminate upon 120 days' notice at any time after December 31, 2026. Exclusive: Consumer finance as a primary use. Guaranty: None HVAC: Tenant's responsibility. Cotenancy: None Options: None										
2132-10	Metro Diner	3,500	2.76%	Oct-2016	Oct-2031	Current	\$32.67	\$114,345	CAM: PRS + 15% x-trash (5% cumulative cap x-snow/util/sec/trash) INS: PRS TAX: PRS Mgmt Fee: None	Shops \$29.50
	Option					\$35.94	\$125,790			
(assumed to renew first option effective November 1, 2026)										
Exclusive: Sale of breakfast menu items as a primary use. No full service restaurant is permitted in the adjacent space, and no restaurant > 3,500 SF in any inline space. Guaranty: MD Original, LLC HVAC: Tenant's responsibility. Cotenancy: None Options: Two, 5-Year										

RENT ROLL

FAYETTEVILLE COMMONS

				LEASE TERM		RENTAL RATES				
SUITE	TENANT	SQ. FEET	% OF GLA	BEGIN	END	BEGIN	PSF	ANNUAL	EXPENSE RECOVERY CALCULATION METHOD	ARGUS MLA
2132-10	Envy Nails	2,000	1.58%	Nov-2021	Oct-2031	Current No Option	\$ 29.23	\$ 58,460	CAM: PRS + 15% INS: PRS TAX: PRS Mgmt Fee: 5% of CAM, TAX & INS	Shops \$29.50
	Exclusive: None Guaranty: Personal HVAC: Tenant's responsibility. Cotenancy: None Options: None									
2132-11	Duck Donuts	1,600	1.26%	Oct-2016	Oct-2027	Current No Option	\$ 32.61	\$ 52,176	CAM: PRS + 15% INS: PRS + 15% TAX: PRS Mgmt Fee: None	Shops \$24.50
	DUCK DONUTS									
	Exclusive: Doughnut shop. Guaranty: Personal HVAC: Tenant's responsibility. Cotenancy: None Options: None									
2132-11	Japan Express	1,600	1.26%	Dec-2016	Nov-2031	Current Dec-2026 No Option	\$ 24.20 \$ 26.62	\$ 38,720 \$ 42,592	CAM: PRS + 15% INS: PRS + 15% TAX: PRS Mgmt Fee: None	Shops \$24.50
										
	Exclusive: Asian restaurant (does not restrict national tenants) Guaranty: Personal HVAC: Tenant's responsibility. Cotenancy: None Options: None									
2132-11	Vacant	1,600	1.26%	N/A	N/A	N/A	N/A	N/A	N/A	Shops \$27.50
	Options: None									
TOTAL OCCUPIED		123,833	98%							
TOTAL VACANT		3,000	2%							
TOTAL		126,833	100%							

TENANT ROSTER



2100	Academy Sports	62,943
2102	Burlington	50,000
2132-10	Vacant	1,400
2132-10	OneMain Financial	2,190
2132-10	Metro Diner	3,500
2132-10	Envy Nails	2,000
2132-11	Duck Donuts	1,600
2132-11	Japan Express	1,600
2132-11	Vacant	1,600
Total Occupied		123,833
Total Vacant		3,000
TOTAL		126,833

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FAYETTEVILLE COMMONS

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