

# INDUSTRIAL OFFERING MEMORANDUM

## BUSINESS AND BUILDING

ESTABLISHED CNC MACHINERY MANUFACTURING



## OFFERING MEMORANDUM

### KELLER WILLIAMS INSPIRE

407 S 3rd St # 114  
Geneva, IL 60134



Each Office Independently Owned and Operated

### PRESENTED BY:

#### RUDY JOHNSON

Commercial Agent  
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475.139695, IL



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808 HICKS DRIVE



## RUDY JOHNSON

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## KELLER WILLIAMS INSPIRE

407 S 3rd St # 114

Geneva, IL 60134



Each Office Independently Owned and Operated



808 HICKS DRIVE

# Property Information

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CUSTOM PAGE 1  
PROPERTY PHOTOS

808 HICKS DRIVE

|              |                 |
|--------------|-----------------|
| Price:       | \$1,650,000     |
| Building SF: | 7000            |
| Price / SF:  | \$235           |
| NOI:         | \$319,000       |
| Occupancy:   | 100             |
| Lot Size:    | 44,431          |
| Power:       | 3 Phase 600 amp |
| Truck Door:  | 2               |
| Warehouse SF | 6,650           |

#### Property Highlights

- Established Business with Cliuents in The Aviation Industry
- Full Inventory, Machines and Client base Included
- 7,000 sq ft Building with exteriur Storage Options
- 16 ft Clearance ht in 6,650 sq ft warehouse
- 3 Phase Power
- 2 Drive In Doors 14 ft clearance
- Potential Dock Door
- \$680,000 plus 3 year average Gross Revenue
- \$300,000 plus NOI
- EBITDA of 6.5%

#### Property Overview

Established Machinery Shop, specializing in refined metal components for Aviation Industry. Business and Building for Sale. Existing Contracts, Customer Base, Equipment and 7,000 sq ft 1 Acre Plus Site makes this an enticing opportunity. Located in Elburn IL near Rt 47, 88, Rt 64, Rt 38 and Rt 90 for Transportation convenience. Sitting on over an acre with plenty of outside storage, over 6,600 sq ft of manufacturing warehouse space and 350 sq ft of office. Two bathrooms and a kitchenette for staff. Two Drive in doors with 14 ft clearance. 16 ft clearance throughout the facility. 3 Phase power. The building was designed for the possibility of adding a dock door off the main road. The business has a long history of success with a three year average Gross revenue of \$677,176. The adjusted EBITDA over 6.5%.



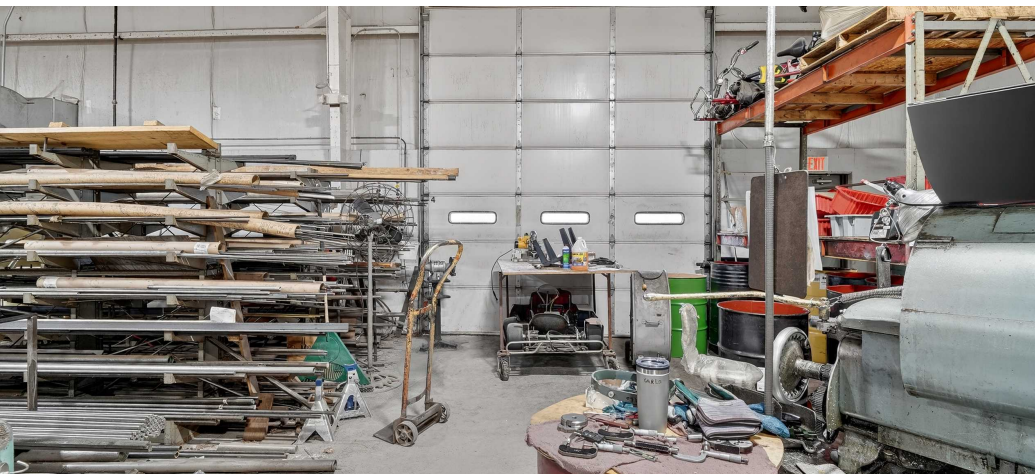
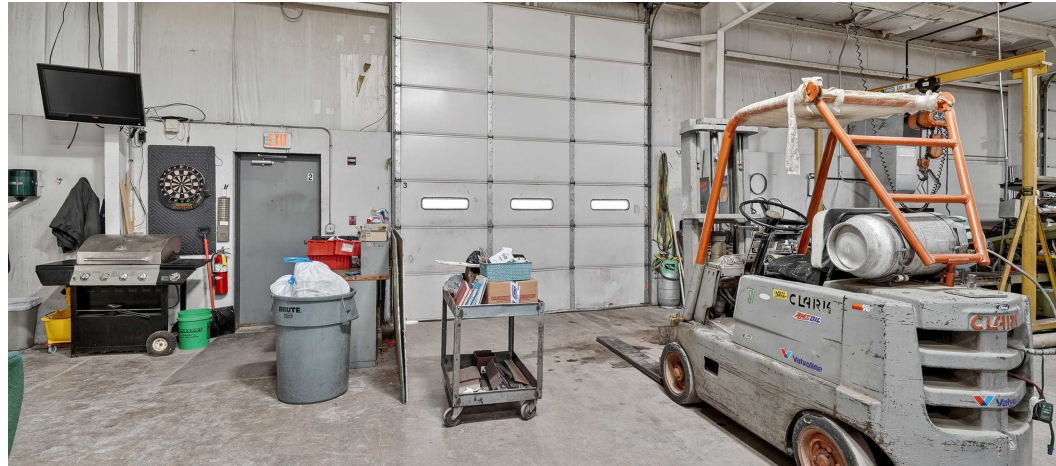
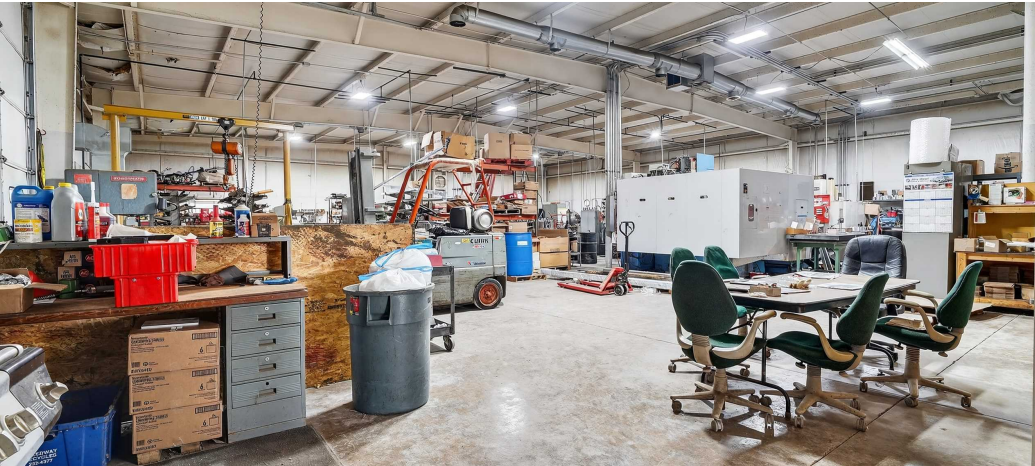


# PROPERTY PHOTOS

808 HICKS DRIVE



808 Hicks  
Elburn IL  
7,000 sq ft  
6,650 sq ft Warehouse  
350 sq ft Office





808 HICKS DRIVE

# Location Information

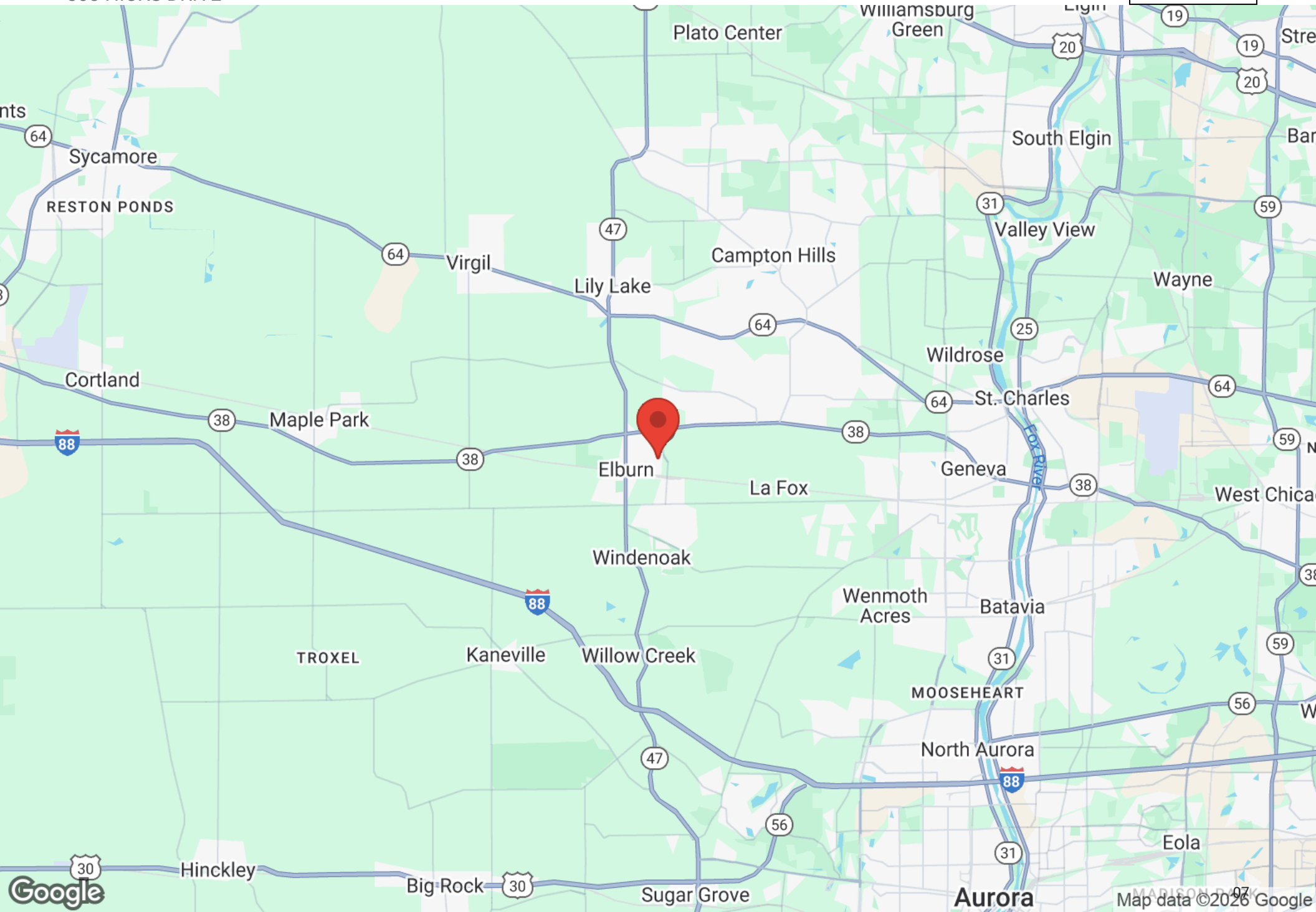
# 2

REGIONAL MAP  
LOCATION MAPS  
AERIAL MAP  
DEMOGRAPHICS



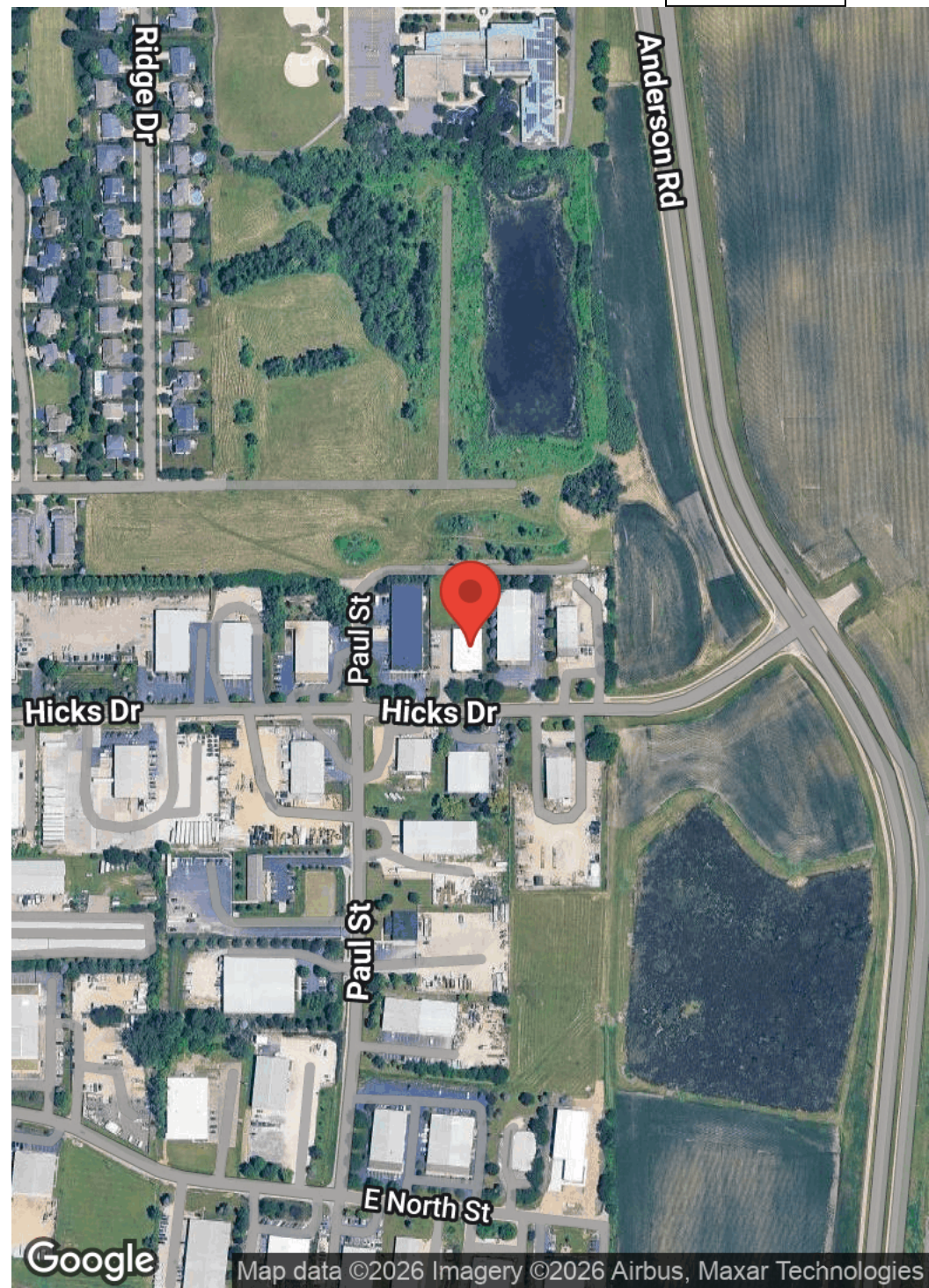
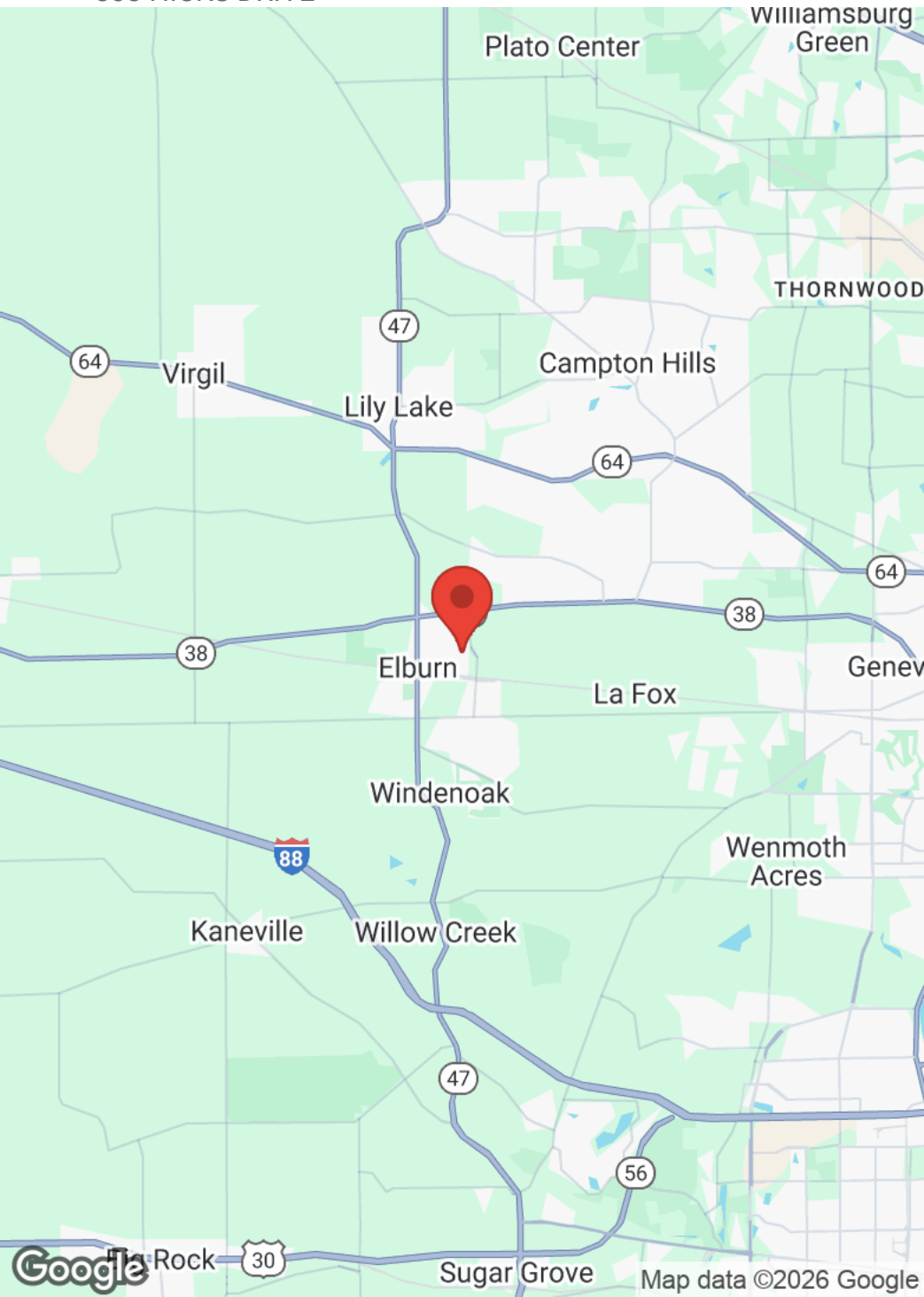
# REGIONAL MAP

808 HICKS DRIVE



# LOCATION MAPS

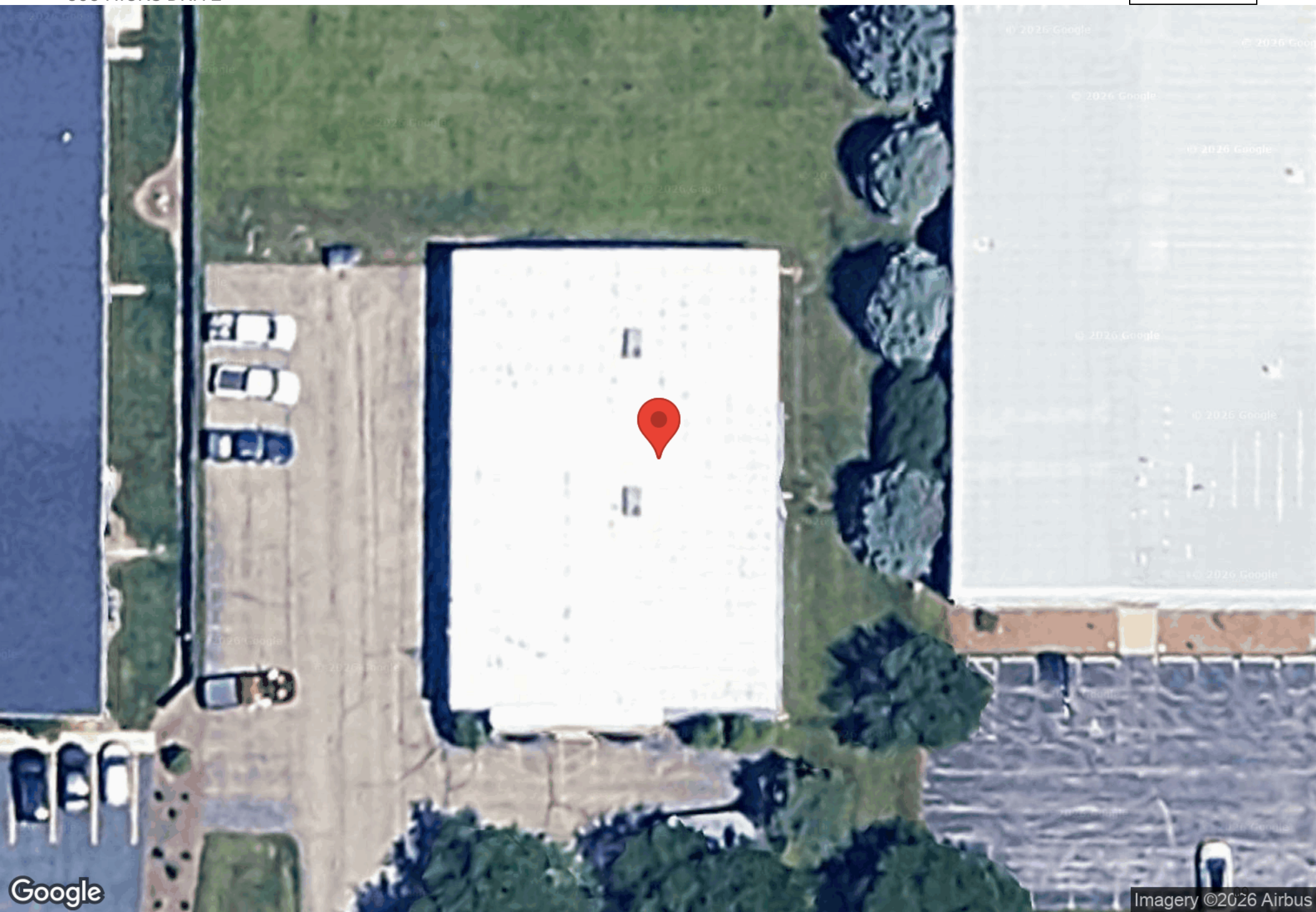
808 HICKS DRIVE





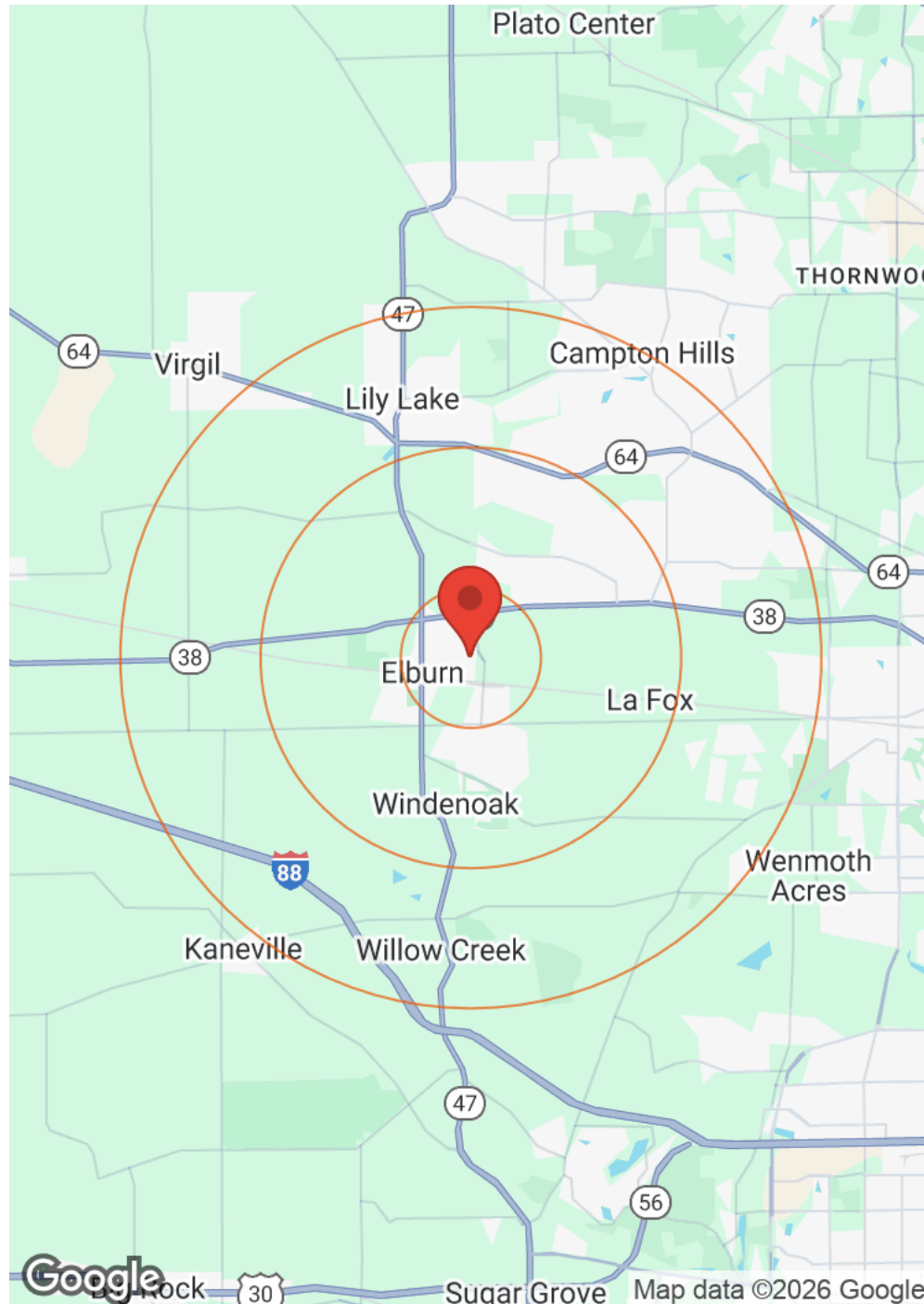
# AERIAL MAP

808 HICKS DRIVE



# DEMOGRAPHICS

808 HICKS DRIVE



| Category   | Sub-category        | 1 Mile   | 3 Miles   | 5 Miles   |
|------------|---------------------|----------|-----------|-----------|
| Population | Male                | 1,530    | 5,262     | 15,317    |
|            | Female              | 1,574    | 5,224     | 14,846    |
|            | Total Population    | 3,104    | 10,486    | 30,163    |
| Age        | Ages 0-14           | 526      | 1,932     | 5,644     |
|            | Ages 15-24          | 383      | 1,255     | 3,760     |
|            | Ages 25-54          | 1,086    | 3,764     | 10,675    |
|            | Ages 55-64          | 483      | 1,585     | 4,545     |
|            | Ages 65+            | 627      | 1,951     | 5,539     |
| Race       | White               | 2,435    | 8,161     | 23,210    |
|            | Black               | 33       | 122       | 468       |
|            | Am In/AK Nat        | 1        | 4         | 6         |
|            | Hawaiian            | N/A      | N/A       | N/A       |
|            | Hispanic            | 524      | 1,736     | 4,853     |
|            | Asian               | 52       | 276       | 1,086     |
|            | Multi-Racial        | 60       | 187       | 534       |
|            | Other               | N/A      | N/A       | 3         |
| Income     | Median              | \$99,472 | \$124,931 | \$158,452 |
|            | < \$15,000          | 73       | 177       | 338       |
|            | \$15,000-\$24,999   | 28       | 86        | 160       |
|            | \$25,000-\$34,999   | 68       | 207       | 413       |
|            | \$35,000-\$49,999   | 76       | 207       | 431       |
|            | \$50,000-\$74,999   | 117      | 271       | 799       |
|            | \$75,000-\$99,999   | 248      | 614       | 1,185     |
|            | \$100,000-\$149,999 | 217      | 529       | 1,619     |
|            | \$150,000-\$199,999 | 135      | 646       | 1,728     |
|            | > \$200,000         | 248      | 1,113     | 3,799     |
| Housing    | Total Units         | 1,247    | 3,973     | 10,838    |
|            | Occupied            | 1,211    | 3,848     | 10,470    |
|            | Owner Occupied      | 1,028    | 3,345     | 9,326     |
|            | Renter Occupied     | 183      | 503       | 1,144     |
|            | Vacant              | 36       | 125       | 367       |





808 HICKS DRIVE

# Financial Analysis

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INCOME STATEMENT

CASH FLOW ANALYSIS

ANNUAL PROPERTY OPERATING DATA

LOAN ANALYSIS

PROFESSIONAL BIO

# INCOME STATEMENT

808 HICKS DRIVE

Ralph B. Evans Co Income Statement 2020-2024  
Effective Date: December 31, 2024



| Fiscal Year Ending May 31:                                            |  | 2020       | 2021       | 2022       | 2023      | 2024       |
|-----------------------------------------------------------------------|--|------------|------------|------------|-----------|------------|
| Total Revenue                                                         |  | \$505,829  | \$646,097  | \$582,630  | \$790,579 | \$658,320  |
| Cost of Goods Sold                                                    |  |            |            |            |           |            |
| Inventory at Beginning of Year                                        |  | \$29,794   | \$41,036   | \$27,701   | \$24,955  | \$22,709   |
| Purchases                                                             |  | 68,896     | 85,122     | 97,752     | 130,460   | 99,416     |
| Subcontractors                                                        |  | 32,558     | 35,308     | 24,986     | 18,431    | 32,404     |
| Inventory at End of Year                                              |  | (41,036)   | (27,701)   | (24,955)   | (22,709)  | (15,500)   |
| Total Cost of Goods Sold                                              |  | \$90,212   | \$133,765  | \$125,484  | \$151,137 | \$139,029  |
| Gross Profit                                                          |  | \$415,617  | \$512,332  | \$457,146  | \$639,442 | \$519,291  |
| Expenses                                                              |  |            |            |            |           |            |
| Compensation of Officers                                              |  | \$151,860  | \$226,050  | \$239,653  | \$276,500 | \$319,500  |
| Salaries and Wages                                                    |  | 114,180    | 121,060    | 65,325     | 84,163    | 86,685     |
| Repair & Maintenance                                                  |  | 6,365      | 5,497      | 5,295      | 5,830     | 6,508      |
| Property Taxes                                                        |  | 12,825     | 12,900     | 13,104     | 13,408    | 14,577     |
| Taxes & Licenses                                                      |  | 21,015     | 27,719     | 23,985     | 28,805    | 46,398     |
| Depreciation                                                          |  | 13,651     | 8,261      | 7,771      | 7,656     | 7,656      |
| Alarm Service                                                         |  | 1,349      | 1,381      | 1,746      | 1,555     | -          |
| Insurance                                                             |  | 84,650     | 76,174     | 68,989     | 80,608    | 83,752     |
| Legal and Professional                                                |  | 5,550      | 3,495      | 4,875      | 2,580     | 4,700      |
| Office Expense                                                        |  | 5,754      | 3,389      | 2,951      | 2,890     | 5,172      |
| Supplies                                                              |  | 21,320     | 24,524     | 14,679     | 23,835    | 21,941     |
| Telephone                                                             |  | 4,329      | 3,078      | 3,230      | 3,279     | 3,395      |
| Tooling                                                               |  | 1,254      | 1,523      | 1,518      | 2,476     | 2,921      |
| Utilities                                                             |  | 11,514     | 10,781     | 9,959      | 9,282     | 11,200     |
| Total Expenses                                                        |  | \$464,860  | \$531,279  | \$472,344  | \$551,194 | \$605,706  |
| Operating Income                                                      |  | (\$49,243) | (\$18,947) | (\$15,198) | \$88,248  | (\$86,415) |
| Pre-Tax Income                                                        |  | (\$49,148) | (\$18,928) | (\$15,183) | \$89,259  | (\$85,904) |
| Add: Interest Expense                                                 |  | \$1,234    | \$396      | \$772      | \$0       | \$0        |
| EBIT - Earnings Before Interest & Taxes                               |  | (\$47,914) | (\$18,532) | (\$14,411) | \$89,259  | (\$85,904) |
| Add: Depreciation & Amortization                                      |  | \$13,651   | \$8,261    | \$7,771    | \$7,656   | \$7,656    |
| EBITDA - Earnings Before Interest, Taxes, Depreciation & Amortization |  | (\$34,263) | (\$10,271) | (\$6,640)  | \$96,915  | (\$78,248) |



**RUDY JOHNSON TEAM**  
COMMERCIAL | RESIDENTIAL | INVESTING



# CASH FLOW ANALYSIS

808 HICKS DRIVE



| Before-Tax Cash Flow<br>Year Ending | Year 1<br>11/2026 | Year 2<br>11/2027 | Year 3<br>11/2028 | Year 4<br>11/2029 | Year 5<br>11/2030 |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Before-Tax Cash Flow                |                   |                   |                   |                   |                   |
| Gross Scheduled Income              | \$672,000         | \$685,440         | \$699,149         | \$713,132         | \$727,394         |
| Total Operating Expenses            | (\$360,000)       | (\$367,200)       | (\$374,544)       | (\$382,035)       | (\$389,676)       |
| Net Operating Income                | \$312,000         | \$318,240         | \$324,605         | \$331,097         | \$337,719         |
| Loan Payment                        | (\$105,384)       | (\$105,384)       | (\$105,384)       | (\$105,384)       | (\$105,384)       |
| Before-Tax Cash Flow                | \$206,616         | \$212,856         | \$219,221         | \$225,713         | \$232,335         |
| Cash-On-Cash Return                 | 60.77%            | 62.60%            | 64.48%            | 66.39%            | 68.33%            |

# ANNUAL PROPERTY OPERATING DATA

808 HICKS DRIVE



| Description<br>Year Ending | Year 1<br>11/2026 | Year 2<br>11/2027 | Year 3<br>11/2028 | Year 4<br>11/2029 | Year 5<br>11/2030 |
|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Income</b>              |                   |                   |                   |                   |                   |
| Rental Income              | \$672,000         | \$685,440         | \$699,149         | \$713,132         | \$727,394         |
| Gross Scheduled Income     | \$672,000         | \$685,440         | \$699,149         | \$713,132         | \$727,394         |
| Gross Operating Income     | \$672,000         | \$685,440         | \$699,149         | \$713,132         | \$727,394         |
| <b>Expenses</b>            |                   |                   |                   |                   |                   |
| Speed Analysis Expenses    | (\$360,000)       | (\$367,200)       | (\$374,544)       | (\$382,035)       | (\$389,676)       |
| Total Operating Expenses   | (\$360,000)       | (\$367,200)       | (\$374,544)       | (\$382,035)       | (\$389,676)       |
| Operating Expense Ratio    | 53.57%            | 53.57%            | 53.57%            | 53.57%            | 53.57%            |
| Net Operating Income       | \$312,000         | \$318,240         | \$324,605         | \$331,097         | \$337,719         |

# LOAN ANALYSIS

808 HICKS DRIVE



## Loan 1 (Fixed)

| Debt Service Analysis       | Year 1      | Year 2      | Year 3      | Year 4      | Year 5      |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|
| Principal Payments          | \$13,409    | \$14,378    | \$15,417    | \$16,532    | \$17,727    |
| Interest Payments           | \$91,975    | \$91,006    | \$89,967    | \$88,852    | \$87,657    |
| Total Debt Service          | \$105,384   | \$105,384   | \$105,384   | \$105,384   | \$105,384   |
| Principal Balance Analysis  |             |             |             |             |             |
| Beginning Principal Balance | \$1,320,000 | \$1,306,591 | \$1,292,213 | \$1,276,796 | \$1,260,264 |
| Principal Reductions        | \$13,409    | \$14,378    | \$15,417    | \$16,532    | \$17,727    |
| Ending Principal Balance    | \$1,306,591 | \$1,292,213 | \$1,276,796 | \$1,260,264 | \$1,242,537 |



# PROFESSIONAL BIO

808 HICKS DRIVE



## Rudy Johnson

Commercial Agent

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 rudyjohnson@kw.com  
 475.139695, IL

Over 20 Years of Experience in Real Estate

Member of KW Commercial Mid West Region, KW Commercial National and KW Commercial International

ALC Member KW Inspire Commercial Representative

CoStar Membership

Loopnet Membership

Crexi Pro Membership

MLS Member

National Association of Realtors

Realtor Association of The Fox Valley

Master in Counseling Psychology

Member of Kothe Johnson Collaborative Team

Number 1 Team Keller Williams Geneva

Team Owners Anne Kothe and Rudy Johnson

Over 30 Years Combined Experience