

..... OFFERING MEMORANDUM

# DOLLAR GENERAL

809 E Park Ave, Hereford, TX 79045



Marcus & Millichap



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..... 809 E PARK AVE

# BROKER OF RECORD

## **TIM SPECK**

Executive Managing Director

972-755-5250

License: TX #9002994

  
Marcus & Millichap

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Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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MARKET OVERVIEW



SECTION 1

# EXECUTIVE SUMMARY

Offering Summary  
Investment Highlights

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# OFFERING SUMMARY

809 E PARK AVE



Listing Price  
**\$600,000**



Cap Rate  
**7.50%**



Price/SF  
**\$73.85**

## FINANCIAL

|                    |                  |
|--------------------|------------------|
| Listing Price      | \$600,000        |
| Down Payment       | 100% / \$600,000 |
| NOI                | \$45,000         |
| Cap Rate           | 7.50%            |
| Price/SF           | \$73.85          |
| Rent/SF (Monthly)  | \$0.46           |
| Rent/SF (Annually) | \$5.54           |

## OPERATIONAL

|                  |                       |
|------------------|-----------------------|
| Lease Type       | Double Net            |
| Guarantor        | Corporate Guarantee   |
| Lease Expiration | 01/31/2029            |
| Gross SF         | 8,125 SF              |
| Rentable SF      | 8,125 SF              |
| Lot Size         | 0.8 Acres (35,000 SF) |
| Occupancy        | 100%                  |
| Year Built       | 2003                  |



# DOLLAR GENERAL

809 E Park Ave, Hereford, TX 79045

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## INVESTMENT OVERVIEW

The subject property is a 8,125 square foot investment property on .80 Acres in Hereford, Texas. The property is leased to Dollar General and has over a 20 year track record

## INVESTMENT HIGHLIGHTS

Over 20 Years of Operating History

Limited Landlord Responsibility - Double Net Lease

Little to None Dollar Store Competition in the Immediate area

Partial Reimbursement for Outside Store Maintenance Including Parking Lot and HVAC Repairs as Needed



SECTION 2



# PROPERTY INFORMATION

Tenant Profiles  
Regional Map

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# DOLLAR GENERAL

## TENANT PROFILES

The Dollar General logo is displayed on a bright yellow rectangular background with rounded corners. The text "DOLLAR GENERAL" is written in a large, bold, dark blue sans-serif font. A registered trademark symbol (®) is located at the top right of the word "GENERAL".

### TENANT OVERVIEW

|               |                                                                    |
|---------------|--------------------------------------------------------------------|
| Company:      | - Dollar General                                                   |
| Founded:      | - 1939                                                             |
| Locations:    | - 21,000+                                                          |
| Headquarters: | - Goodlettsville, TN                                               |
| Website:      | - <a href="http://www.dollargeneral.com">www.dollargeneral.com</a> |

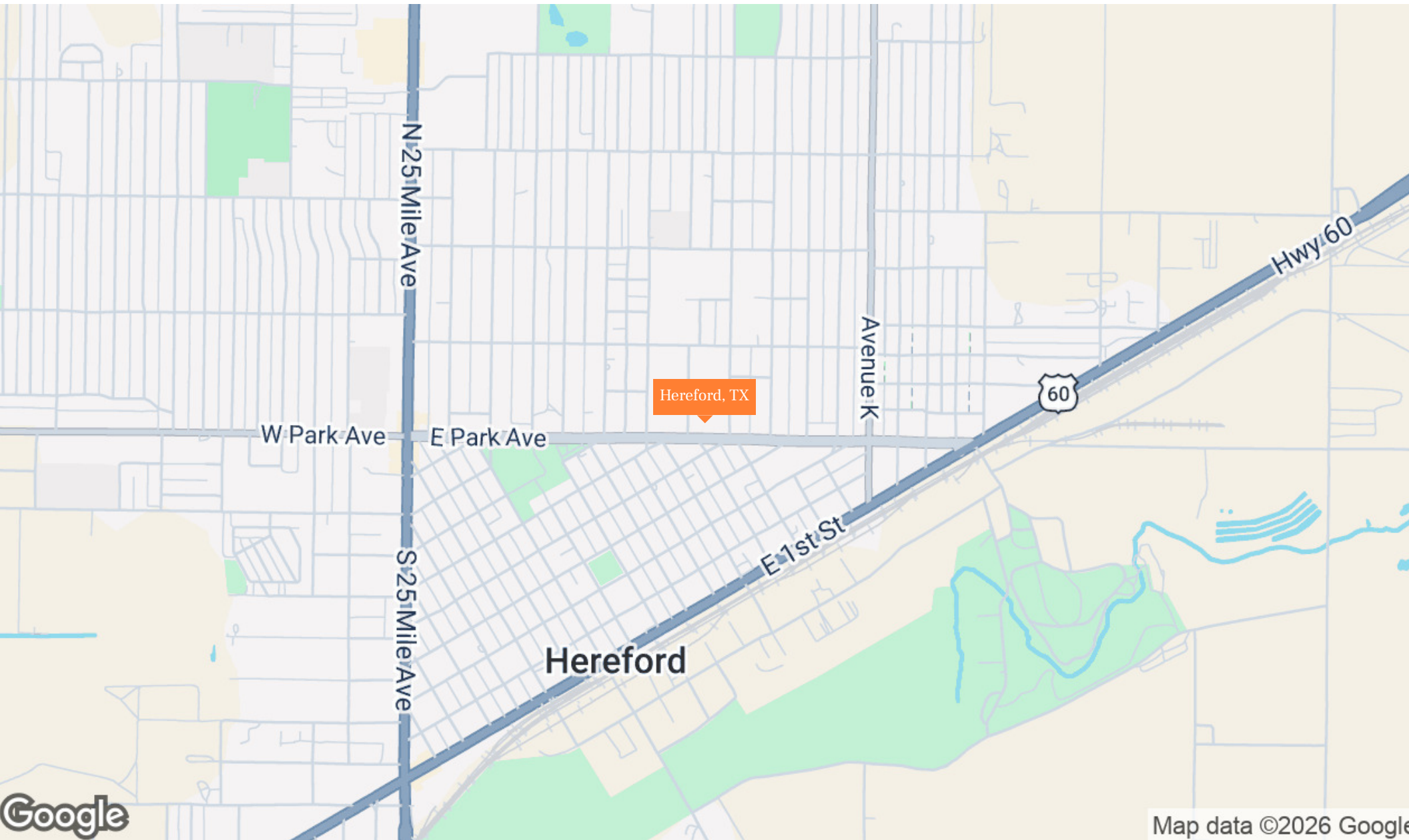
### RENT SCHEDULE

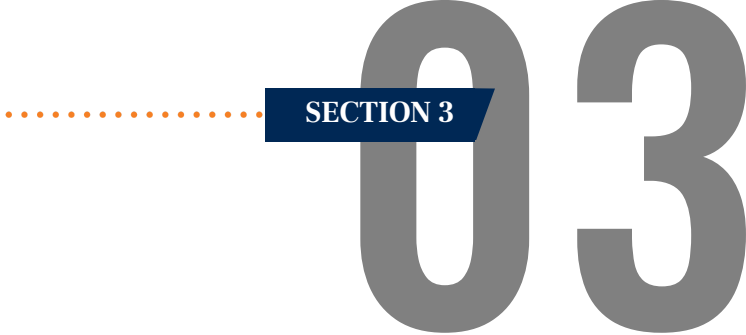
We strive to make shopping hassle-free and affordable with more than 20,000 convenient, easy-to-shop stores in 48 states. Our stores deliver everyday low prices on items including food, snacks, health and beauty aids, cleaning supplies, basic apparel, housewares, seasonal items, paper products and much more from America's most-trusted brands and products, along with high-quality private brands.

From serving our customers with value and convenience and our employees with career opportunities to serving the communities we call home through literacy and education, Dollar General has been committed to its mission of Serving Others since the company's founding in 1939.

# DOLLAR GENERAL

REGIONAL MAP





## SECTION 3

# 03



# FINANCIAL ANALYSIS

Financial Details

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# DOLLAR GENERAL

## FINANCIAL DETAILS

### THE OFFERING

|                     |           |
|---------------------|-----------|
| Price               | \$600,000 |
| Capitalization Rate | 7.50%     |
| Price/SF            | \$73.85   |

### PROPERTY DESCRIPTION

|                        |            |
|------------------------|------------|
| Year Built / Renovated | 2003       |
| Gross Leasable Area    | 8,125 SF   |
| Type of Ownership      | Fee Simple |
| Lot Size               | 0.80 Acres |

### LEASE SUMMARY

|                               |                     |
|-------------------------------|---------------------|
| Tenant                        | Dollar General      |
| Rent Increases                | In Option           |
| Guarantor                     | Corporate Guarantee |
| Lease Type                    | Double Net          |
| Lease Commencement            | 07/29/2003          |
| Lease Expiration              | 01/31/2029          |
| Renewal Options               | One 5 Year          |
| Term Remaining on Lease (Yrs) | 3 Years             |
| Landlord Responsibility       | Roof and Structure  |
| Tenant Responsibility         | Taxes and Insurance |

### RENT SCHEDULE

| YEAR              | ANNUAL RENT | MONTHLY RENT | RENT/SF | CAP RATE |
|-------------------|-------------|--------------|---------|----------|
| Current           | \$45,000    | \$3,750      | \$5.54  | 7.50%    |
| One 5 Year Option | \$48,000    | \$4,000      | \$5.91  | 8.00%    |

# DOLLAR GENERAL

## FINANCIAL DETAILS

| CAP RATE | PRICE     | PRICE/SF | INITIAL CASH-ON-CASH |
|----------|-----------|----------|----------------------|
| 8.04%    | \$560,000 | \$68.92  | 8.04%                |
| 7.76%    | \$580,000 | \$71.38  | 7.76%                |
| 7.50%    | \$600,000 | \$73.85  | 7.50%                |
| 7.26%    | \$620,000 | \$76.31  | 7.26%                |
| 7.03%    | \$640,000 | \$78.77  | 7.03%                |

2003

| OPERATING INFORMATION       |            |
|-----------------------------|------------|
| Year 1 Net Operating Income | \$45,000   |
| Rent/SF                     | \$5.54 /SF |
| Gross Leasable Area         | 8,125 SF   |

### LEASE SUMMARY

|                    |                     |
|--------------------|---------------------|
| Tenant:            | Dollar General      |
| Guarantor:         | Corporate Guarantee |
| Credit Rating:     | BBB                 |
| Rent Commencement: | 07/29/2003          |
| Lease Expiration:  | 01/31/2029          |

Options:

|                 |                                                        |
|-----------------|--------------------------------------------------------|
| Lease Type:     | Double Net                                             |
| Base Rent:      | \$5.54 /SF<br>\$0.46 /SF/Month<br>\$45,000 Annual Rent |
| Rent Increases: | In Option                                              |



SECTION 4

# SALE COMPARABLES

Sale Comps  
Sale Comps Map  
Sale Comps Summary  
Cap Rate Chart

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# DOLLAR GENERAL

SALE COMPS



## Dollar General

809 E Park Ave, Hereford, TX 79045

|                      |            |
|----------------------|------------|
| Listing Price:       | \$600,000  |
| Cap Rate:            | 7.50%      |
| Lease Expiration:    | 01/31/2029 |
| COE Date:            | On Market  |
| Property Type:       | Net Lease  |
| Gross Leasable Area: | 8,125 SF   |
| Price/SF:            | \$73.85    |
| Lot Size:            | 0.8 Acres  |
| Year Built:          | 2003       |



## Dollar General

7080 Crestway Dr, San Antonio, TX 78239

|                           |            |
|---------------------------|------------|
| Sale Price:               | \$940,000  |
| Cap Rate:                 | 7.96%      |
| Years Remaining On Lease: | -          |
| COE Date:                 | 11/20/2025 |
| Property Type:            | Net Lease  |
| Gross Leasable Area:      | 9,435 SF   |
| Price/SF:                 | \$99.63    |
| Lot Size:                 | 1 Acres    |
| Year Built:               | 2004       |

# DOLLAR GENERAL

SALE COMPS



**B Dollar General | Liberty Hill (Austin MSA)**  
15560 W State Hwy 29, Liberty Hill, TX 78642

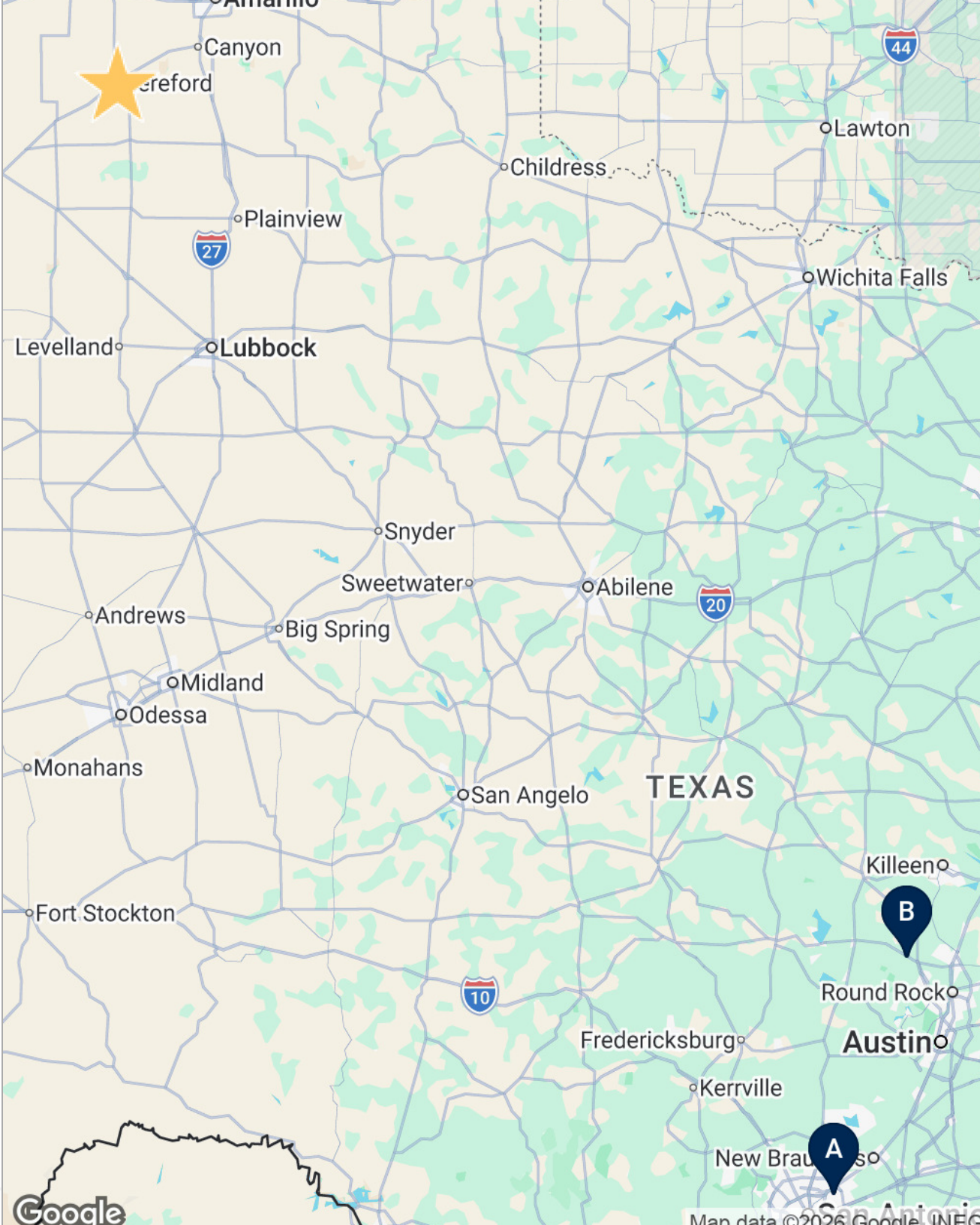
|                           |            |
|---------------------------|------------|
| Sale Price:               | \$770,000  |
| Cap Rate:                 | 7.32%      |
| Years Remaining On Lease: | -          |
| COE Date:                 | 07/07/2026 |
| Property Type:            | Net Lease  |
| Gross Leasable Area:      | 9,000 SF   |
| Price/SF:                 | \$85.56    |
| Lot Size:                 | 1.13 Acres |
| Year Built:               | 2004       |

# DOLLAR GENERAL

SALE COMPS MAP

## SALE COMPS MAP

- ★ Dollar General
- A Dollar General
- B Dollar General | Liberty Hill (Austin MSA)



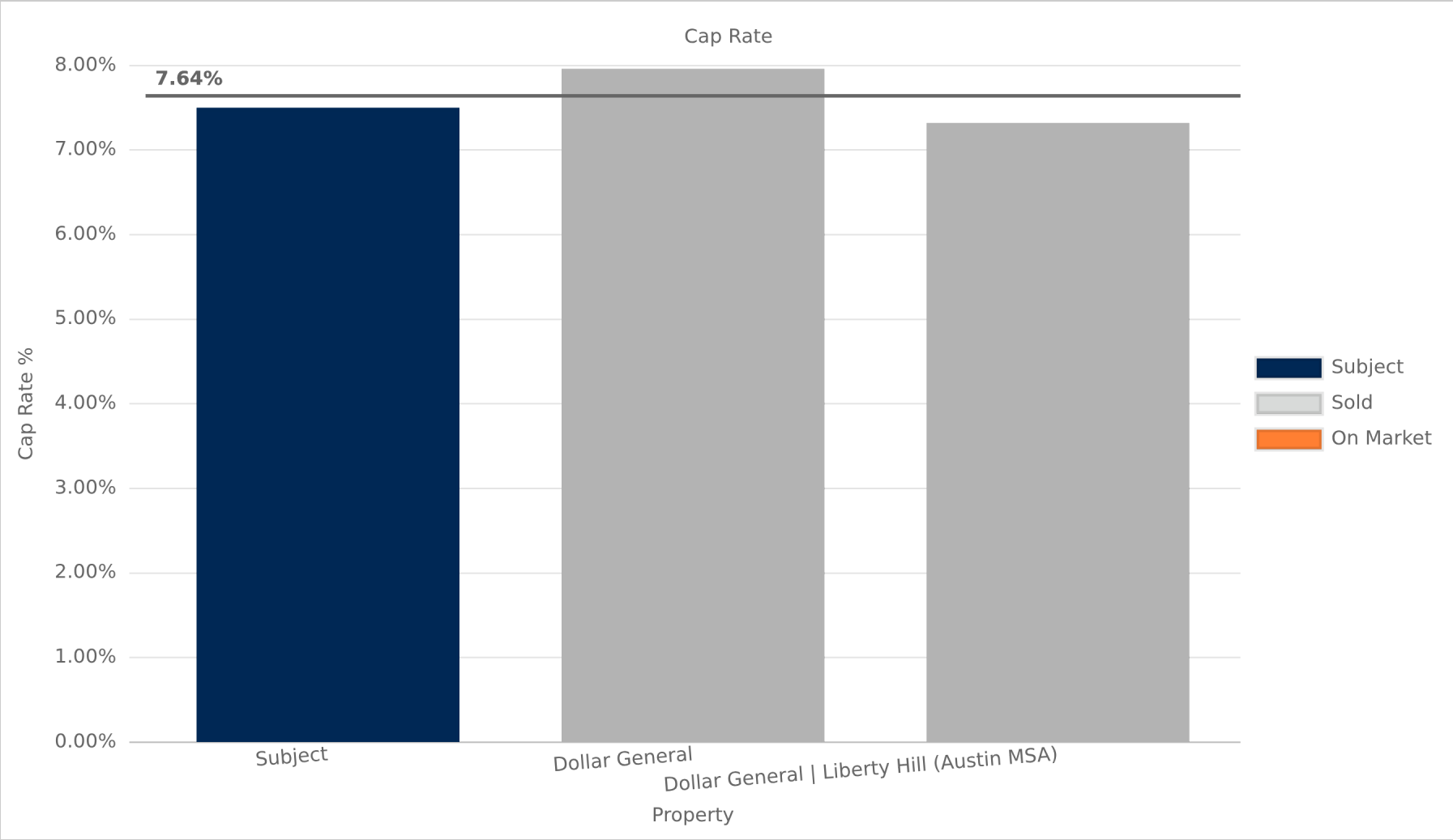
# DOLLAR GENERAL

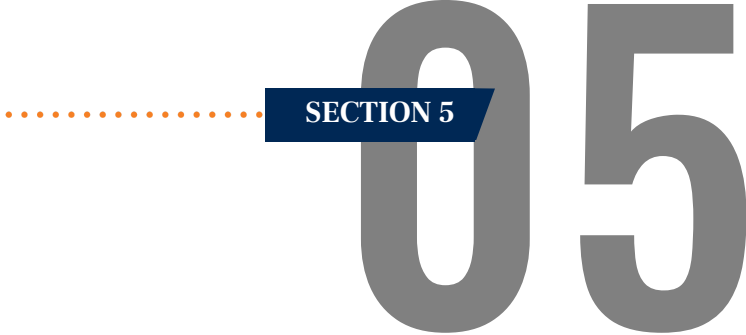
SALE COMPS SUMMARY

|                                                                                   | SUBJECT PROPERTY                                                                                    | PRICE     | BLDG SF  | CAP RATE | # OF UNITS | CLOSE      |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|-----------|----------|----------|------------|------------|
|  | <b>Dollar General</b><br>809 E Park Ave<br>Hereford, TX 79045                                       | \$600,000 | 8,125 SF | 7.50%    | 1          | On Market  |
|                                                                                   | SALE COMPARABLES                                                                                    | PRICE     | BLDG SF  | CAP RATE | # OF UNITS | CLOSE      |
|  | <b>Dollar General</b><br>7080 Crestway Dr<br>San Antonio, TX 78239                                  | \$940,000 | 9,435 SF | 7.96%    | -          | 11/20/2025 |
|  | <b>Dollar General   Liberty Hill (Austin MSA)</b><br>15560 W State Hwy 29<br>Liberty Hill, TX 78642 | \$770,000 | 9,000 SF | 7.32%    | -          | 07/07/2026 |
|                                                                                   | AVERAGES                                                                                            | \$855,000 | 9,218 SF | 7.64%    | -          | -          |

# DOLLAR GENERAL

CAP RATE CHART





SECTION 5

# MARKET OVERVIEW

Market Overview

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# DOLLAR GENERAL

## MARKET OVERVIEW

### AMARILLO

Amarillo is in the heart of cattle country and is a major transportation hub in the Texas Panhandle. The metro consists of Potter, Armstrong, Carson, Randall, and Oldham counties. Amarillo is the most populous city in the region, with just over 200,000 residents, and is the seat of Potter County. The city of Canyon is the only other location with a population above 15,000 residents. Attractions in the area include Palo Duro Canyon, the Don Harrington Discovery Center, Wonderland Amusement Park, and the Amarillo Zoo.

### ECONOMY

- Food production and agriculture are major industries in the metro. Amarillo will soon be home to the Producer Owned Beef plant, a \$670 million facility expected to process at least 3,000 head of cattle per day by the end of 2028. The city also houses the headquarters for the Texas Cattle Feeders Association.
- Major employers represent a variety of industries and include Owens Corning, Amarillo College, Bell, United Supermarkets, and CNS Pantex.
- The expanding healthcare sector is underpinned by Baptist St. Anthony's Health Care Systems and the Northwest Texas Healthcare System.

#### QUICK FACTS



POPULATION

**269K**

Growth 2025-2029\*  
**1.2%**



HOUSEHOLDS

**106K**

Growth 2025-2029\*  
**1.8%**



MEDIAN AGE

**36.0**

U.S. Median:  
**40.0**

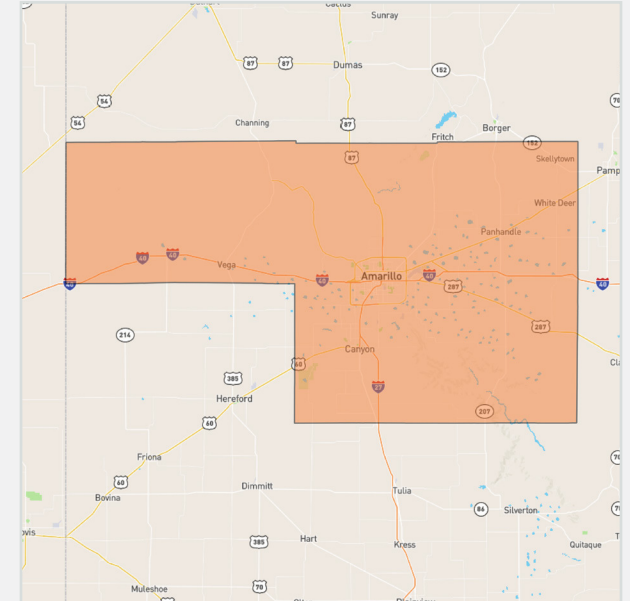


MEDIAN HOUSEHOLD INCOME

**\$77,200**

U.S. Median:  
**\$78,200**

\* Forecast



### METRO HIGHLIGHTS



#### AIRCRAFT ASSEMBLY PLANT

Bell's Amarillo assembly facility produces the V-22 Osprey tiltrotor aircraft and is performing work tied to a recently awarded \$590 million U.S. Navy CMV-22B program.



#### CATTLE AND AGRICULTURAL PRODUCTION

Amarillo has 14 million acres of agricultural land that is used to grow various crops. Tyson Foods is also a large employer in the metro, though its Amarillo operations have scaled back recently.



#### DISTRIBUTION

Interstate 40 enhances Amarillo's freight and distribution connectivity. The metro also plays an important role in the freight rail system. BNSF operates a local vehicle facility, while its mainline connects the metro to Dallas-Fort Worth.

Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

..... 809 E PARK AVE

EXCLUSIVELY  
LISTED BY

**BLAKE BURNETT**

Senior Director Investments

Dallas

Direct: 972.755.5244

Blake.Burnett@marcusmillichap.com

TX #559323

  
Marcus & Millichap