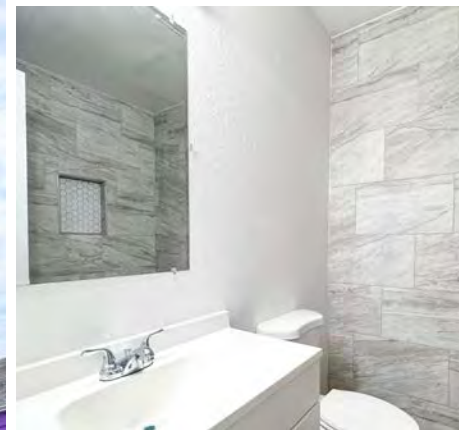


Absolute NNN 8-Unit Multifamily Investment



OFFERING MEMORANDUM | 7.83% ACTUAL CAP RATE | YEAR 2 RENT INCREASE EFFECTIVE SEPTEMBER 1, 2016

8939 N 8th Street
Phoenix, AZ 85020



Absolute NNN 8-Unit Multifamily Investment

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Exclusively Marketed by:

Linda Gerchick
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(602) 688-9279
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Brokerage License No.: LC644567000
www.justsoldit.com



01

Executive Summary

Investment Summary

Unit Mix Summary

OFFERING SUMMARY

ADDRESS	8939 N 8th Street Phoenix AZ 85020
COUNTY	Maricopa
MARKET	North Phoenix
SUBMARKET	East Sunnyslope
BUILDING SF	4,461 SF
LAND SF	14,257 SF
LAND ACRES	0.327
NUMBER OF UNITS	8
YEAR BUILT	1946 1983 1987
YEAR RENOVATED	2020, 2024
APN	160-03-012-A
OWNERSHIP TYPE	Fee Simple

FINANCIAL SUMMARY

PRICE	\$1,625,000
PRICE PSF	\$364.27
PRICE PER UNIT	\$203,125
OCCUPANCY	100.00%
NOI (Actual)	\$127,200
NOI (NNN Lease in place)	\$127,200
CAP RATE (Actual)	7.83%
CAP RATE (NNN Lease in place)	7.83%
CASH ON CASH (Actual)	8.22%
CASH ON CASH (NNN Lease in place)	8.22%
GRM (Actual)	11.63
GRM (NNN Lease in place)	11.63

PROPOSED FINANCING

Commercial Loan	
LOAN TYPE	Amortized
DOWN PAYMENT	\$666,250
LOAN AMOUNT	\$958,750
INTEREST RATE	6.88%
LOAN TERMS	5 years
ANNUAL DEBT SERVICE	\$80,432
LOAN TO VALUE	59%
AMORTIZATION PERIOD	25 Years

Notes Please verify with the Commercial Lender

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2026 Population	17,655	112,372	355,422
2026 Median HH Income	\$74,220	\$80,127	\$81,121
2026 Average HH Income	\$98,265	\$124,789	\$121,294



Investment Overview:

- 8939 N 8th Street offers investors a fully occupied eight-unit multifamily property operating under an Absolute NNN master lease. The property includes six one-bedroom units and two two-bedroom units, together with a dedicated on-site laundry room and three separate storage rooms. The asking price is \$1,625,000. The Year 2 rent increase effective September 1, 2026 raises the actual cap rate to 7.83%. The tenant is responsible for property taxes, insurance, utilities, maintenance, and day-to-day operations, creating a highly passive investment with minimal ownership responsibilities. A recent appraisal supports the asking price.
- Lease Structure:

The five-year Absolute NNN master lease commenced September 1, 2025 and continues through August 31, 2030. Year 2 base rent is \$10,600 per month, or \$127,200 annually, and the September 1, 2026 payment has been received. Base rent increases by another \$100 per month at the beginning of each remaining lease year, providing \$1,200 in additional annual income. Approximately four years remain on the initial term as of September 1, 2026. The lease includes two additional five-year renewal options, a personal guarantee, and a first right of refusal. Seller financing is not available.
- Property Improvements:

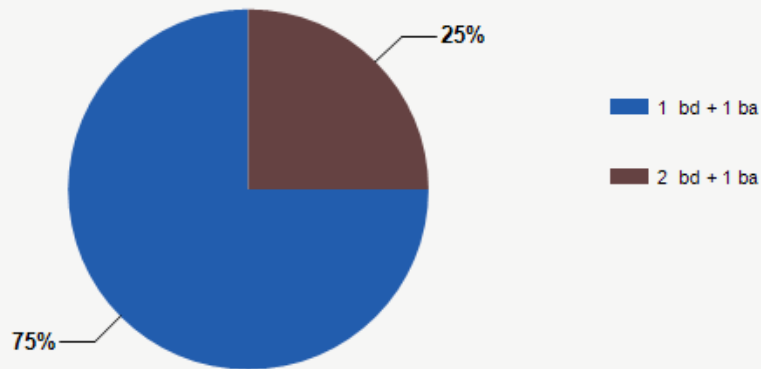
The property received extensive interior renovations in 2024, including updated bathrooms, flooring, cabinetry, plumbing fixtures, shower finishes, and other improvements. Refrigerators, ranges, ovens, and microwaves are provided in every unit, and each unit has an individual HVAC system. Community features include gated access, a brick privacy wall, a paver courtyard and patio area with television and electrical connections, updated mailboxes, on-site parking, a dedicated laundry room, and three storage rooms. The tenant continues to invest in and carefully maintain the property, including the exterior and common areas.



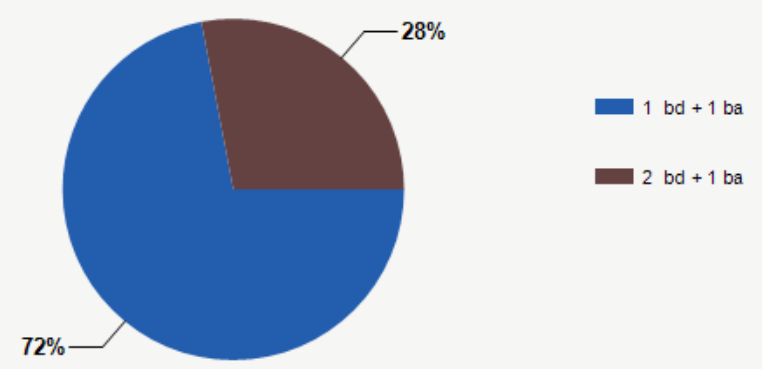
Unit Mix	# Units	Square Feet	Current Rent	Rent PSF	Monthly Income
1 bd + 1 ba	6	503	\$1,270	\$2.52	\$7,620
2 bd + 1 ba	2	590	\$1,490	\$2.53	\$2,980
Totals/Averages	8	525	\$1,325	\$2.53	\$10,600

Notes: Unit rents represent an allocation of the \$10,600 monthly master-lease rent and are not separate apartment leases

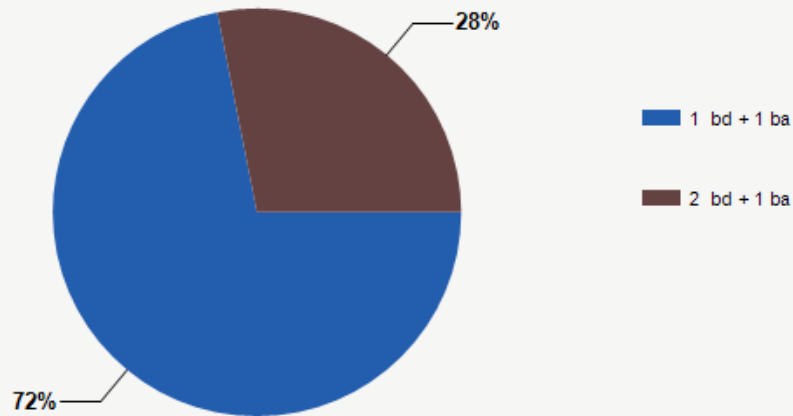
Unit Mix Summary



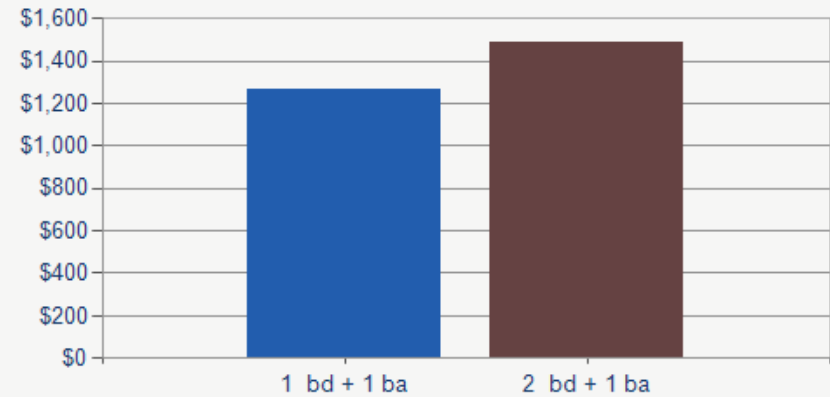
Unit Mix SF



Unit Mix Revenue



Rental Income





02

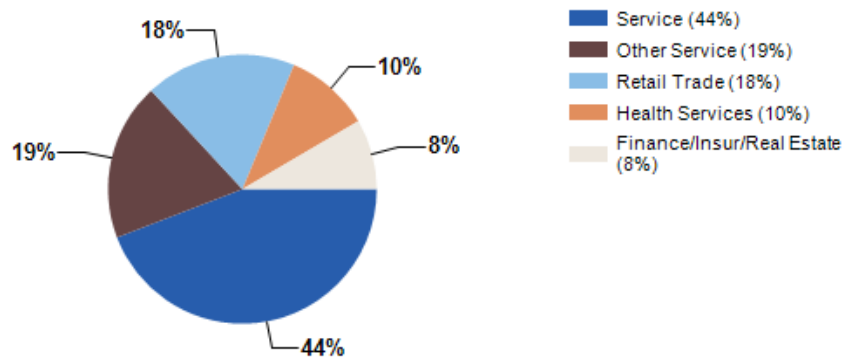
Location

- Location Summary
- Locator Map
- Regional Map
- Aerial Map
- Local Business Map

North Phoenix

- Located in Phoenix's established Sunnyslope and North Mountain area, 8939 N 8th Street benefits from proximity to major employment, transportation, recreation, shopping, and neighborhood services. HonorHealth John C. Lincoln Medical Center, a significant healthcare and employment anchor, is located nearby at Dunlap Avenue and Third Street. The Sunnyslope Transit Center provides residents with access to multiple Valley Metro bus routes, while North Mountain Park and Preserve offers hiking, biking, and outdoor recreation just minutes from the property. Central Avenue, Dunlap Avenue, and Cave Creek Road provide convenient access to restaurants, shopping, schools, and everyday services. Connections to State Route 51 and Interstate 17 offer access to Downtown Phoenix and employment centers throughout the metropolitan area. These surrounding amenities and transportation options help support sustained rental demand.

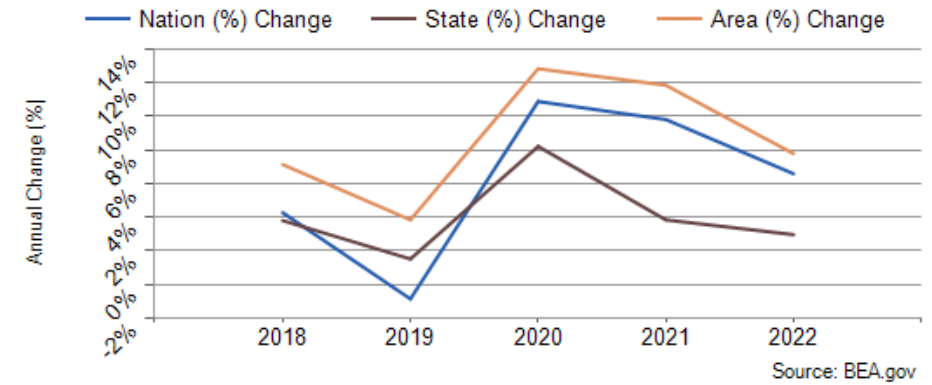
Major Industries by Employee Count

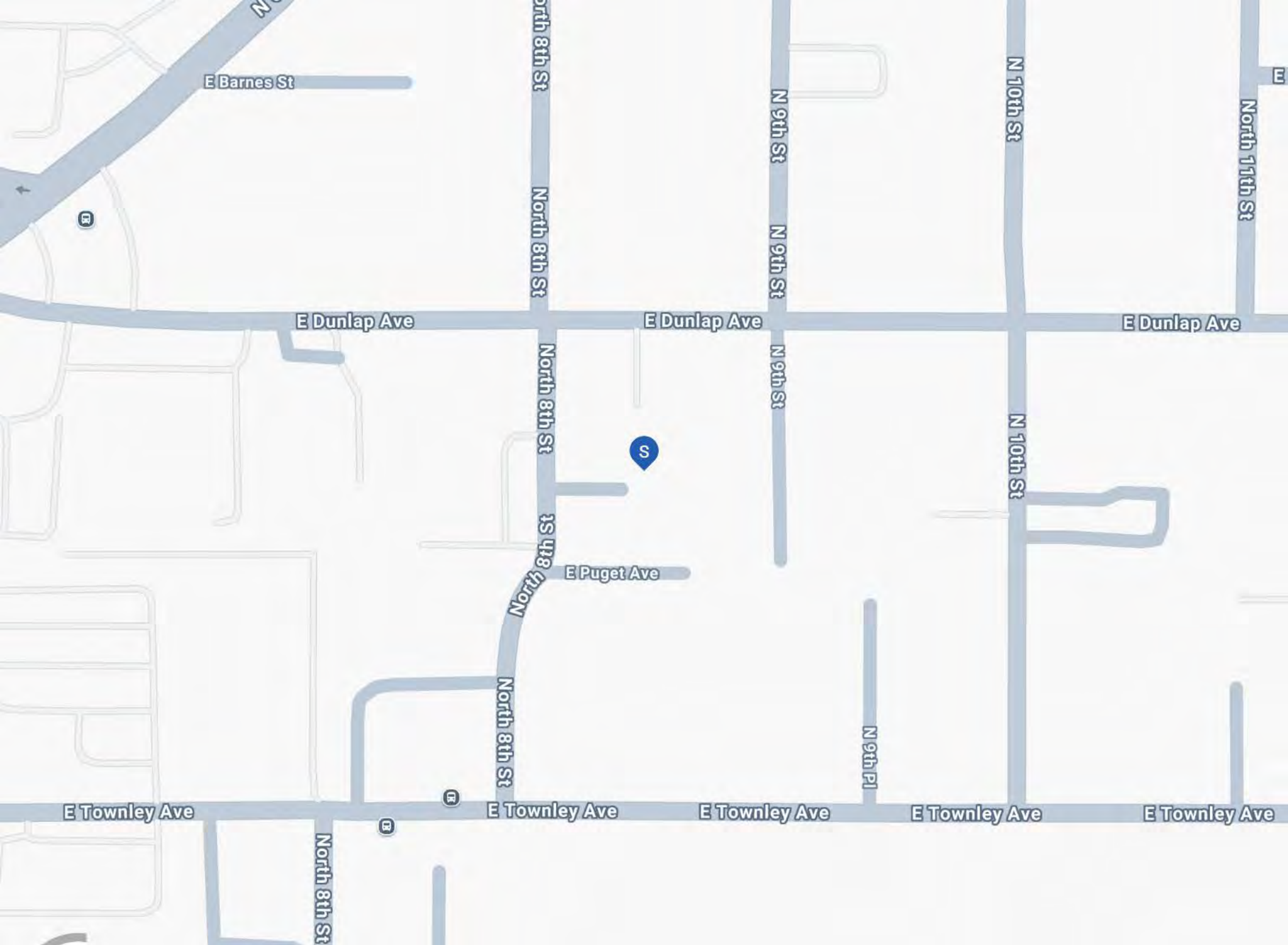


Largest Employers

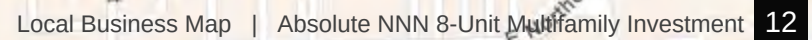
Banner Health	47,000
State of Arizona	41,847
Arizona State University	35,730
Walmart, Inc.	33,460
Fry's Food Stores	21,738
University of Arizona	20,462
Wells Fargo & Co.	17,217
City of Phoenix	14,858

Maricopa County GDP Trend











03

Property Description

Property Features
Property Images
Common Amenities
Unit Amenities

PROPERTY FEATURES

NUMBER OF UNITS	8
BUILDING SF	4,461
LAND SF	14,257
LAND ACRES	0.327
YEAR BUILT	1946 1983 1987
YEAR RENOVATED	2020, 2024
# OF PARCELS	1
ZONING TYPE	[R-4] Multiple Family Residence
BUILDING CLASS	B
TOPOGRAPHY	Flat
LOCATION CLASS	C+
NUMBER OF STORIES	One
NUMBER OF BUILDINGS	Three
SECURITY GATE	Yes
NUMBER OF PARKING SPACES	12
POOL / JACUZZI	No
FIREPLACE IN UNIT	No
WASHER/DRYER	On-site Laundry Facility

MECHANICAL

HVAC	Individual
SMOKE DETECTORS	New

UTILITIES

WATER	Master Tenant Paid
TRASH	Master Tenant Paid
GAS	Master Tenant Paid
ELECTRIC	Master Tenant Paid

CONSTRUCTION

FOUNDATION	Concrete Slab
FRAMING	Wood Frame
EXTERIOR	Painted Stucco
PARKING SURFACE	Asphalt
ROOF	Asphalt Shingle
STYLE	Garden Style
LANDSCAPING	Desert

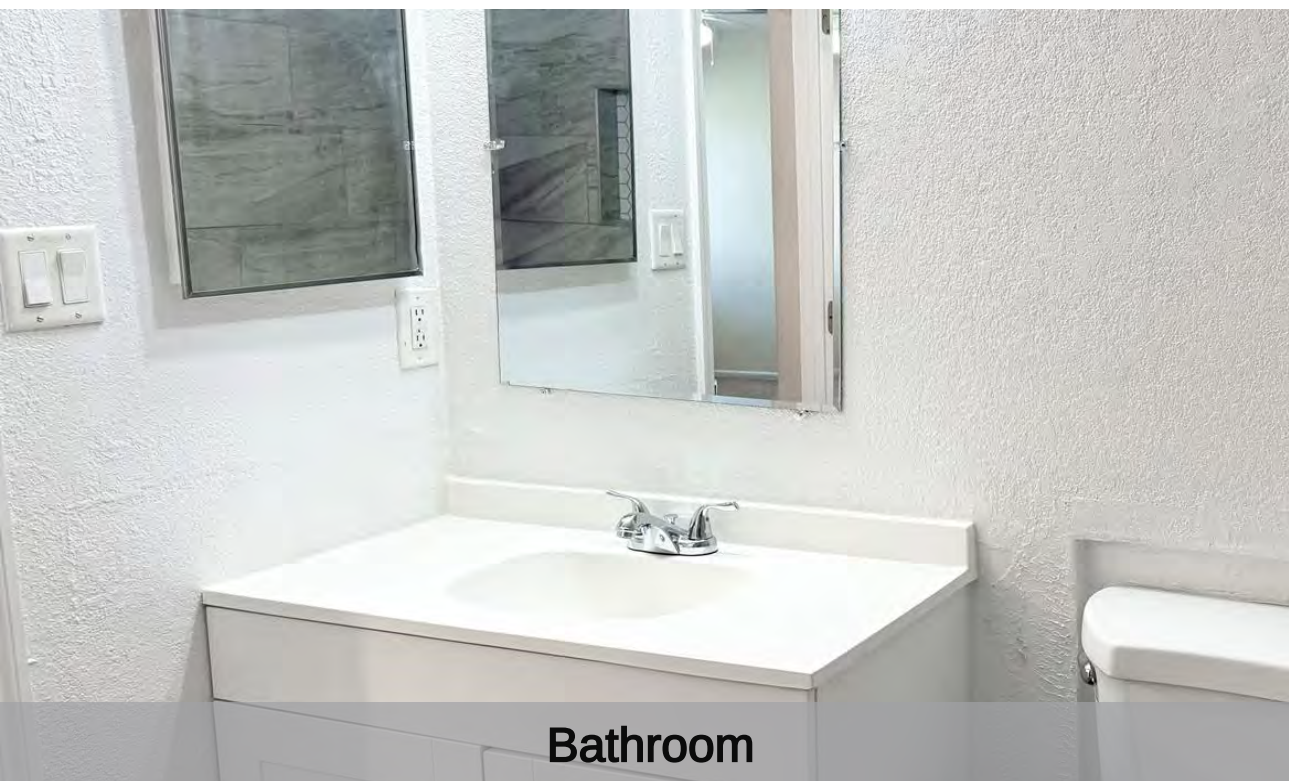




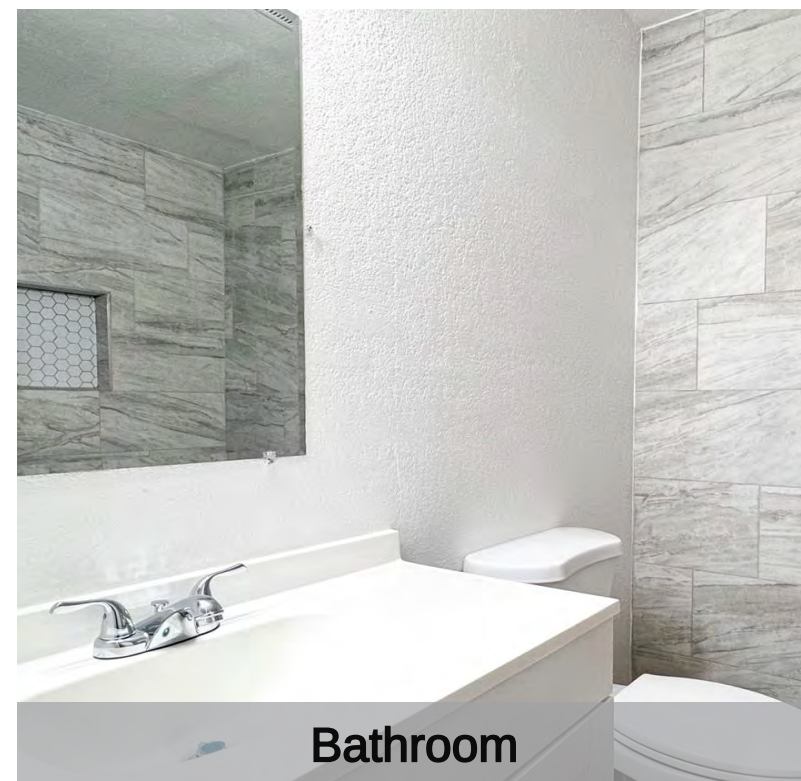
Front Doors



Living Area



Bathroom



Bathroom



Kitchen



Pavers and open area



Kitchen



Parking

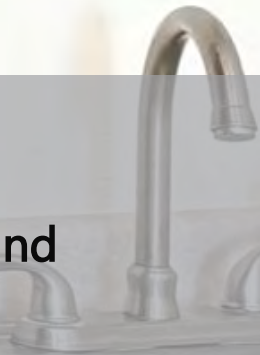
Common Amenities

- Gated entry and controlled property access
 - Brick privacy wall
 - Dedicated on-site laundry room
 - Three separate storage rooms
- Updated community mailboxes installed in August 2024
 - On-site resident parking
 - Tenant-maintained exterior and common areas
- Paver courtyard and common patio area
 - Television and electrical connections in the patio area



Unit Amenities

- Six one-bedroom units
Two two-bedroom units
Extensive interior renovations completed in 2024
- Updated bathrooms, flooring, and fixtures
Refrigerators in every unit
Ranges and ovens in every unit
Microwaves in every unit
- Individual HVAC systems
Updated smoke detectors
Functional, individually configured residential units



Schedule of Rents Paid

8939 N 8th Street | Phoenix, Arizona 85020

ABSOLUTE NNN MASTER
LEASE

LEASE START September 1, 2025	INITIAL TERM ENDS August 31, 2030	YEAR 2 START September 1, 2026	YEAR 2 BASE RENT \$10,600 / month	PAYMENTS CURRENT THROUGH September 1, 2026
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PAYMENT MONTH	BASE RENT PAID	INSURANCE REIMBURSEMENT	PROPERTY TAX REIMBURSEMENT	TOTAL MONTHLY PAYMENT	STATUS
September 2025	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
October 2025	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
November 2025	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
December 2025	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
January 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
February 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
March 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
April 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
May 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
June 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
July 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
August 2026	\$10,500.00	\$711.41	\$336.70	\$11,548.11	PAID
September 2026	\$10,600.00	\$711.41	\$336.70	\$11,648.11	PAID
TOTAL PAID	\$136,600.00	\$9,248.33	\$4,377.10	\$150,225.43	CURRENT

Year 2 rent increase: The September 1, 2026 payment reflects the scheduled \$100 monthly increase in base rent, from \$10,500 to \$10,600. Insurance and property-tax reimbursements remain shown at the amounts reflected in the prior payment schedule.

Prepared for marketing and due-diligence purposes. Buyer should independently verify all payment, reimbursement, and lease information.

Lease Abstract

8939 N 8th Street | Phoenix, Arizona 85020

ABSOLUTE NNN MASTER LEASE

ASKING PRICE \$1,625,000	YEAR 2 CAP - 9/1/26 7.83%	UNITS COVERED 8	OCCUPANCY 100%	PAYMENTS CURRENT THROUGH September 1, 2026
-----------------------------	------------------------------	--------------------	-------------------	---

LEASE TERMS		CURRENT ECONOMICS	
Lease Commencement	September 1, 2025	Current Monthly Base Rent	\$10,600.00
Initial Expiration	August 31, 2030	Current Annual Base Rent	\$127,200.00
Initial Lease Term	Five years	Insurance Reimbursement	\$711.41/month
Current Lease Year	Year 2	Property Tax Reimbursement	\$336.70/month
Remaining Initial Term	Approximately four years	Total Monthly Reimbursements	\$1,048.11
Renewal Options	Two additional five-year options	Total Monthly Payment	\$11,648.11
Scheduled Increase	\$100/month at start of each lease year	Annualized Rent + Reimbursements	\$139,777.32
Personal Guarantee	Yes	September 1, 2026 Payment	Received
First Right of Refusal	Yes	Tenant Expense Responsibility	Taxes, insurance, utilities, maintenance
Residential Unit Mix	6 one-bedroom + 2 two-bedroom	Ownership Structure	Highly passive; minimal landlord duties

LEASE YEAR	EFFECTIVE DATE	MONTHLY BASE RENT	ANNUAL BASE RENT	STATUS
Year 1	September 1, 2025	\$10,500	\$126,000	Completed
Year 2	September 1, 2026	\$10,600	\$127,200	Current - Paid
Year 3	September 1, 2027	\$10,700	\$128,400	Scheduled
Year 4	September 1, 2028	\$10,800	\$129,600	Scheduled
Year 5	September 1, 2029	\$10,900	\$130,800	Scheduled

Absolute NNN structure: The tenant is responsible for property taxes, insurance, utilities, maintenance, common-area care, and day-to-day property operations, subject to the executed lease.	Important: This abstract is a marketing summary and does not replace the executed lease. Prospective buyers should review the complete lease, amendments, guarantees, and supporting documents.
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Prepared by Gerchick Real Estate for marketing and due-diligence purposes. Buyer should independently verify all lease terms, payment information, and financial calculations.



05

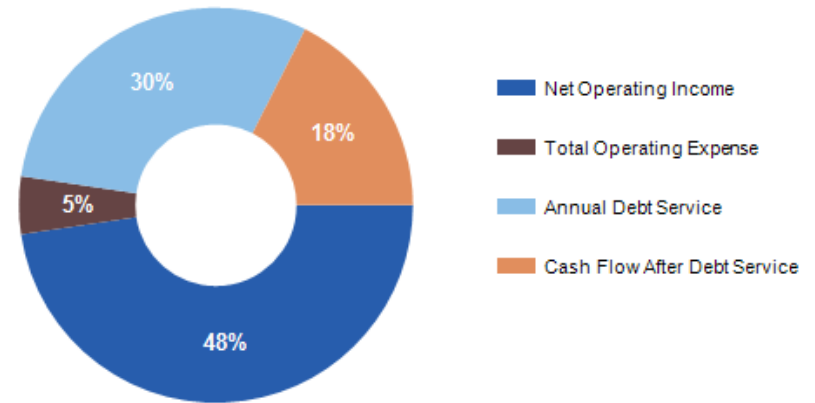
Financial Analysis

Income & Expense Analysis
Multi-Year Cash Flow Assumptions
Cash Flow Analysis
Financial Metrics

INCOME	ACTUAL		NNN LEASE IN PLACE	
Gross Scheduled Rent	\$127,200	91.0%	\$127,200	91.0%
Tenant Reimbursement for Property Taxes	\$4,040	2.9%	\$4,040	2.9%
Tenant Reimbursement for Property Insurance	\$8,537	6.1%	\$8,537	6.1%
Effective Gross Income	\$139,777		\$139,777	
Less Expenses	\$12,577	8.99%	\$12,577	8.99%
Net Operating Income	\$127,200		\$127,200	
Annual Debt Service	\$80,432		\$80,432	
Cash flow	\$46,768		\$46,768	
Debt Coverage Ratio	1.58		1.58	

REVENUE ALLOCATION

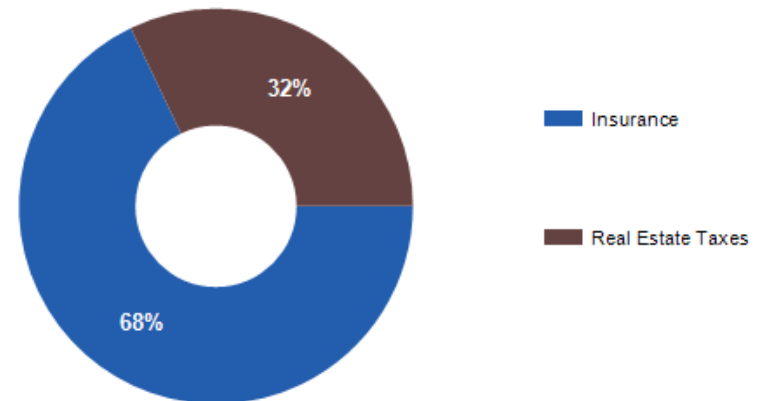
ACTUAL



EXPENSES	ACTUAL	Per Unit	NNN LEASE IN PLACE	Per Unit
Real Estate Taxes	\$4,040	\$505	\$4,040	\$505
Insurance	\$8,537	\$1,067	\$8,537	\$1,067
Total Operating Expense	\$12,577	\$1,572	\$12,577	\$1,572
Annual Debt Service	\$80,432		\$80,432	
Expense / SF	\$2.82		\$2.82	
% of EGI	8.99%		8.99%	

DISTRIBUTION OF EXPENSES

ACTUAL



Disclaimer: These numbers are provided as assumptions and are not guaranteed. Broker and/or Seller shall bear no responsibility if actual outcomes vary.

GLOBAL

Price	\$1,625,000
Analysis Period	5 year(s)
Millage Rate (not a growth rate)	0.25000%

INCOME - Growth Rates

Gross Scheduled Rent	0.95%
Tenant Reimbursement for Property Taxes	1.50%
Tenant Reimbursement for Property Insurance	1.50%

EXPENSES - Growth Rates

Real Estate Taxes	1.50%
Insurance	1.50%

PROPOSED FINANCING

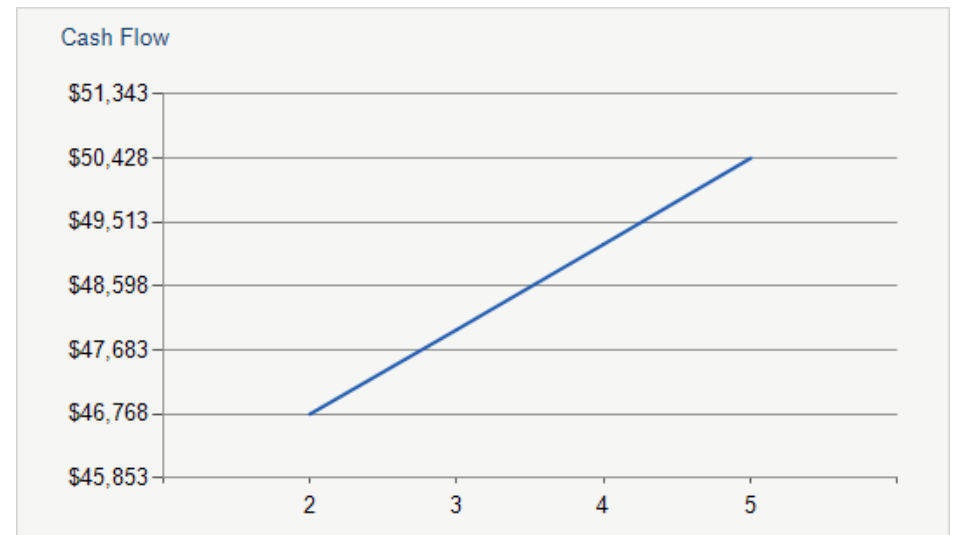
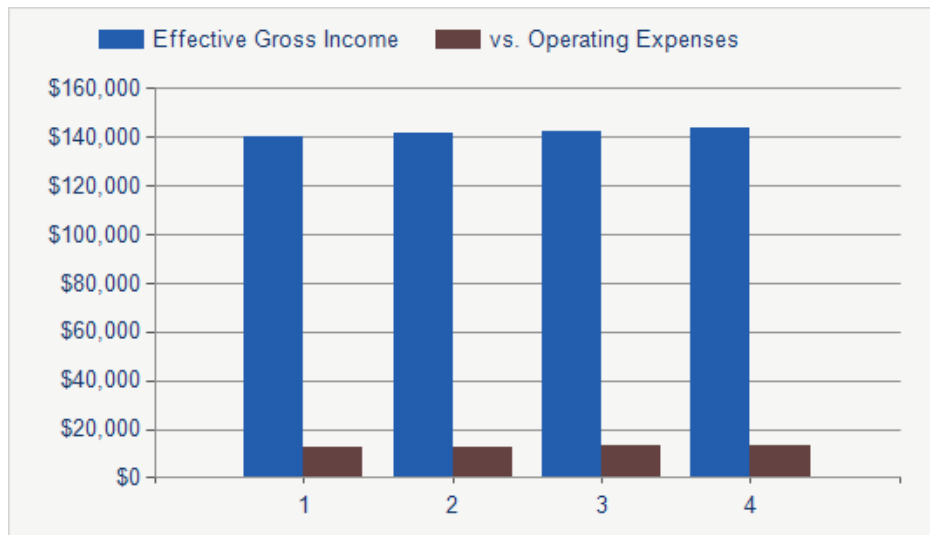
Commercial Loan	
Loan Type	Amortized
Down Payment	\$666,250
Loan Amount	\$958,750
Interest Rate	6.88%
Loan Terms	5 years
Annual Debt Service	\$80,432
Loan to Value	59%
Amortization Period	25 Years

Notes Please verify with the Commercial Lender

Disclaimer: These numbers are provided as assumptions and are not guaranteed. Broker and/or Seller shall bear no responsibility if actual outcomes vary.



Calendar Year	Actual	NNN Lease in place	Year 3	Year 4	Year 5
Gross Revenue					
Gross Scheduled Rent	\$127,200	\$127,200	\$128,408	\$129,628	\$130,860
Tenant Reimbursement for Property Taxes	\$4,040	\$4,040	\$4,101	\$4,162	\$4,225
Tenant Reimbursement for Property Insurance	\$8,537	\$8,537	\$8,665	\$8,795	\$8,927
Effective Gross Income	\$139,777	\$139,777	\$141,174	\$142,585	\$144,011
Operating Expenses					
Real Estate Taxes	\$4,040	\$4,040	\$4,101	\$4,162	\$4,225
Insurance	\$8,537	\$8,537	\$8,665	\$8,795	\$8,927
Total Operating Expense	\$12,577	\$12,577	\$12,766	\$12,957	\$13,151
Net Operating Income	\$127,200	\$127,200	\$128,408	\$129,628	\$130,860
Annual Debt Service	\$80,432	\$80,432	\$80,432	\$80,432	\$80,432
Cash Flow	\$46,768	\$46,768	\$47,977	\$49,197	\$50,428

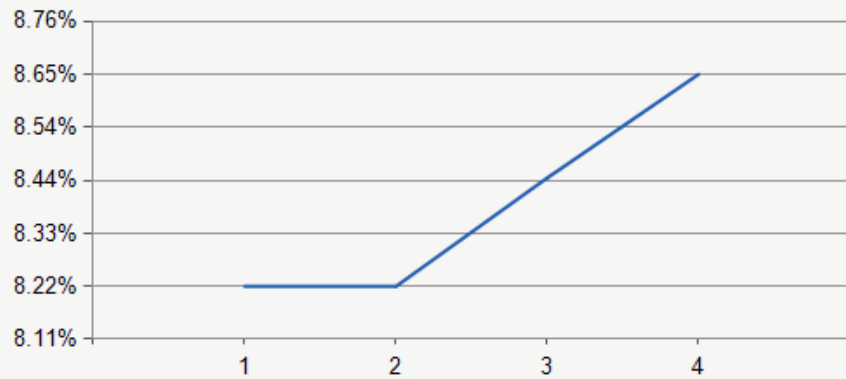


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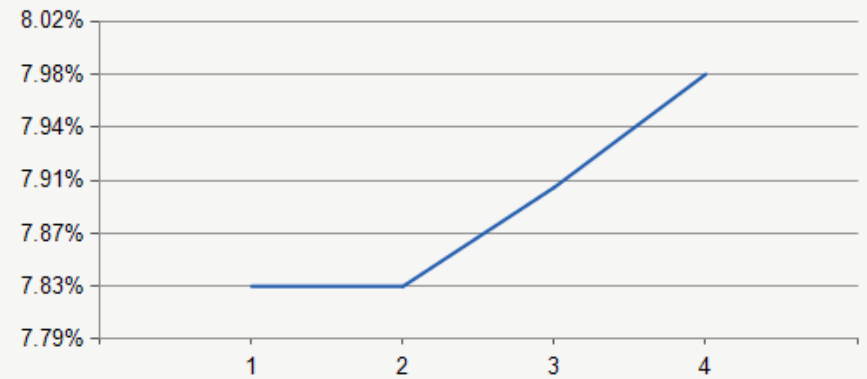
Calendar Year	Actual	NNN Lease in place	Year 3	Year 4	Year 5
Cash on Cash Return b/t	8.22%	8.22%	8.44%	8.65%	8.87%
CAP Rate	7.83%	7.83%	7.90%	7.98%	8.05%
Debt Coverage Ratio	1.58	1.58	1.60	1.61	1.63
Operating Expense Ratio	8.99%	8.99%	9.04%	9.08%	9.13%
Gross Multiplier (GRM)	11.63	11.63	11.51	11.40	11.28
Loan to Value	59.02%	58.09%	57.07%	56.04%	54.87%
Breakeven Ratio	66.54%	66.54%	66.02%	65.50%	64.98%
Price / SF	\$364.27	\$364.27	\$364.27	\$364.27	\$364.27
Price / Unit	\$203,125	\$203,125	\$203,125	\$203,125	\$203,125
Income / SF	\$31.33	\$31.33	\$31.64	\$31.96	\$32.28
Expense / SF	\$2.81	\$2.81	\$2.86	\$2.90	\$2.94

Disclaimer: These numbers are provided as assumptions and are not guaranteed. Broker and/or Seller shall bear no responsibility if actual outcomes vary.

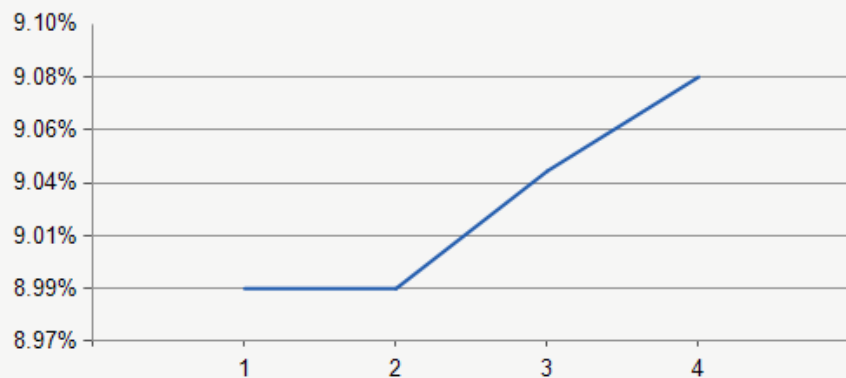
Cash on Cash



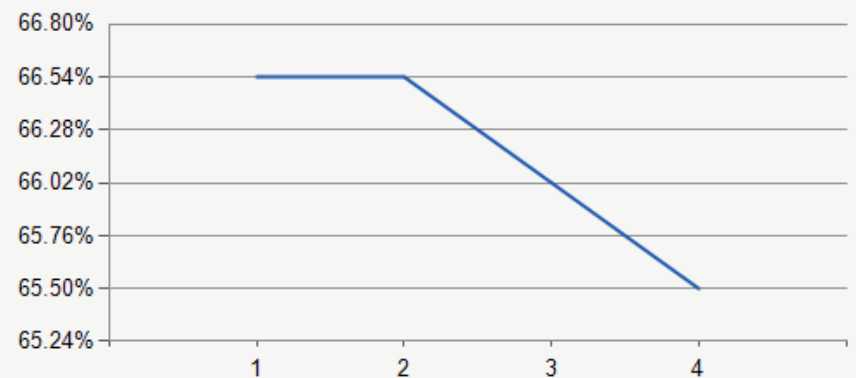
Cap Rate



Operating Expense Ratio



Breakeven Ratio





06

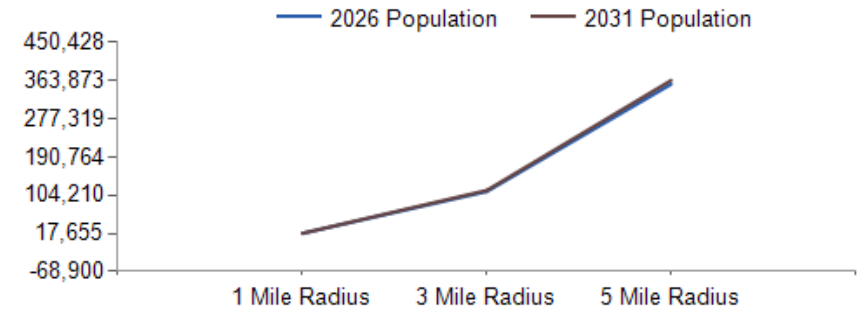
Demographics

General Demographics

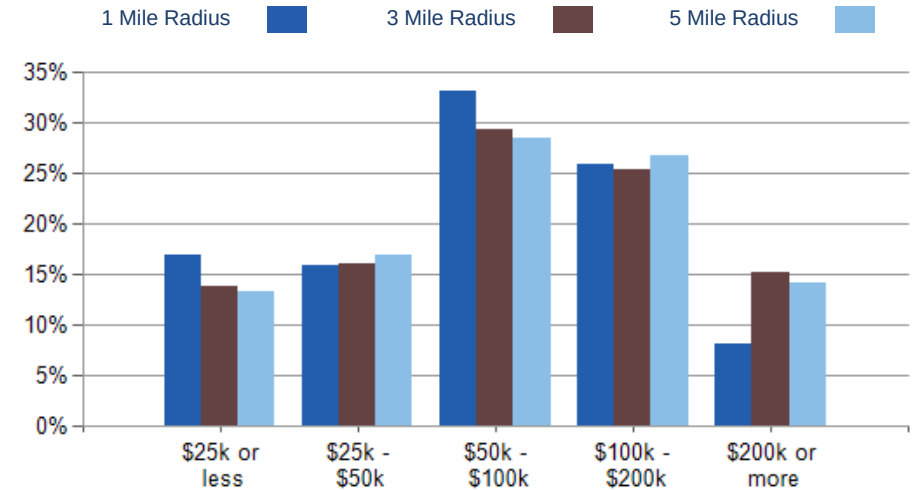
Race Demographics

POPULATION	1 MILE	3 MILE	5 MILE
2000 Population	19,587	110,509	337,950
2010 Population	17,482	104,034	323,037
2026 Population	17,655	112,372	355,422
2031 Population	17,777	114,981	363,873
2026 African American	1,082	8,695	27,273
2026 American Indian	482	3,380	10,556
2026 Asian	354	3,692	15,665
2026 Hispanic	6,788	32,531	113,934
2026 Other Race	3,862	15,699	55,957
2026 White	9,424	65,475	196,050
2026 Multiracial	2,419	15,268	49,308
2026-2031: Population: Growth Rate	0.70%	2.30%	2.35%

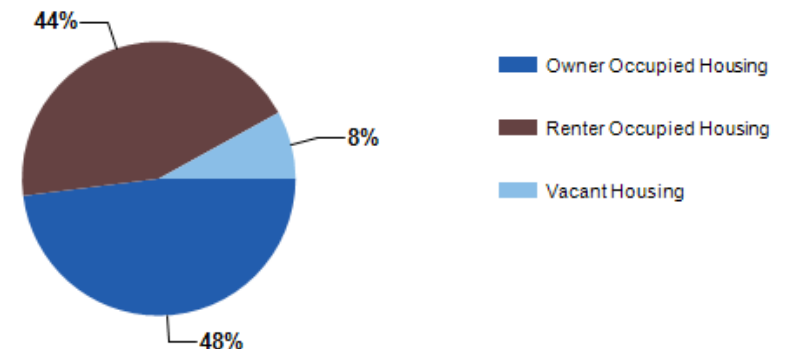
2026 HOUSEHOLD INCOME	1 MILE	3 MILE	5 MILE
less than \$15,000	620	3,911	11,498
\$15,000-\$24,999	748	3,062	8,732
\$25,000-\$34,999	528	3,153	9,624
\$35,000-\$49,999	756	4,967	16,127
\$50,000-\$74,999	1,431	8,480	23,825
\$75,000-\$99,999	1,254	6,275	19,346
\$100,000-\$149,999	1,431	8,198	26,643
\$150,000-\$199,999	660	4,615	13,905
\$200,000 or greater	654	7,673	21,526
Median HH Income	\$74,220	\$80,127	\$81,121
Average HH Income	\$98,265	\$124,789	\$121,294



2026 Household Income



2026 Own vs. Rent - 1 Mile Radius

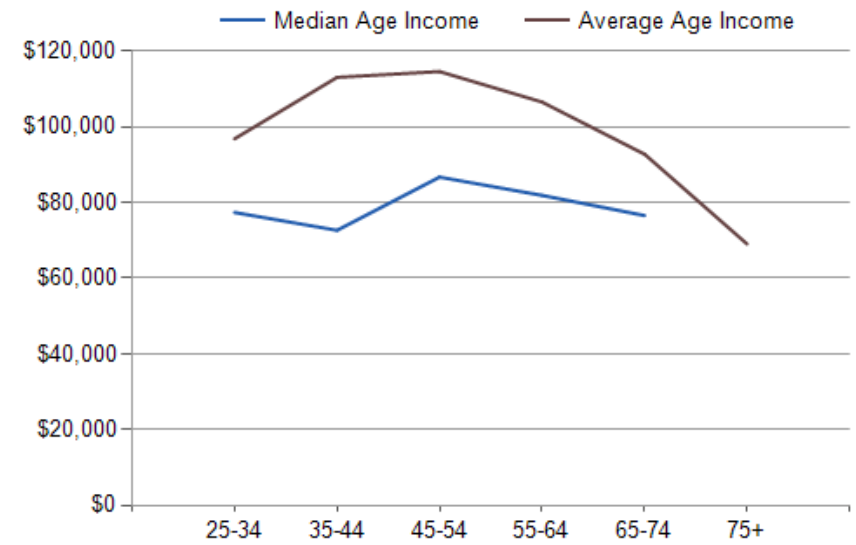
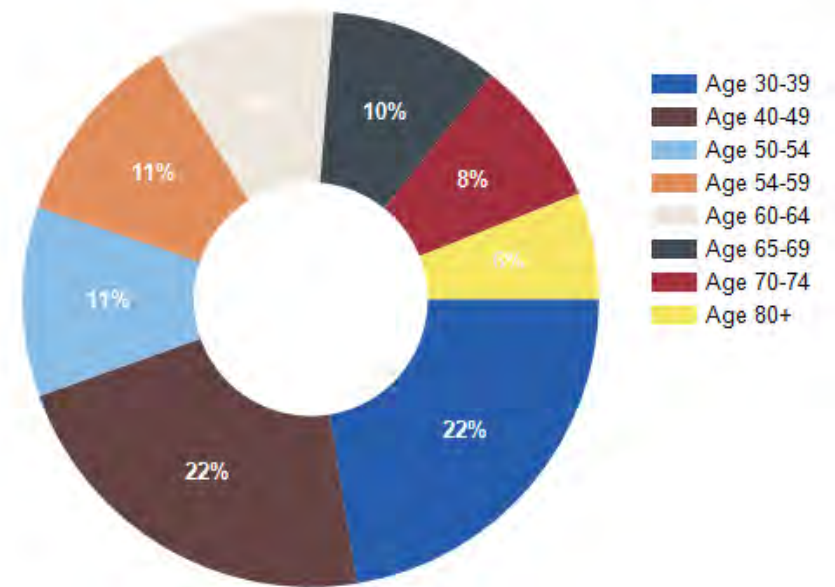


Source: esri

2026 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2026 Population Age 30-34	1,190	7,411	26,689
2026 Population Age 35-39	1,253	7,709	25,631
2026 Population Age 40-44	1,247	7,725	24,529
2026 Population Age 45-49	1,159	6,921	21,580
2026 Population Age 50-54	1,160	6,790	20,827
2026 Population Age 55-59	1,194	6,759	20,486
2026 Population Age 60-64	1,100	6,732	20,602
2026 Population Age 65-69	1,037	6,521	19,107
2026 Population Age 70-74	895	5,508	16,052
2026 Population Age 75-79	652	4,896	13,145
2026 Population Age 80-84	389	2,969	8,197
2026 Population Age 85+	262	2,850	6,841
2026 Population Age 18+	14,292	89,717	282,426
2026 Median Age	41	41	39
2031 Median Age	42	42	40

2026 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$77,358	\$74,431	\$80,102
Average Household Income 25-34	\$96,839	\$102,303	\$106,381
Median Household Income 35-44	\$72,651	\$83,703	\$88,923
Average Household Income 35-44	\$113,075	\$139,213	\$135,197
Median Household Income 45-54	\$86,713	\$103,005	\$94,615
Average Household Income 45-54	\$114,606	\$149,022	\$137,604
Median Household Income 55-64	\$81,889	\$101,605	\$102,997
Average Household Income 55-64	\$106,546	\$148,193	\$140,505
Median Household Income 65-74	\$76,558	\$81,899	\$76,126
Average Household Income 65-74	\$92,767	\$125,273	\$123,422
Average Household Income 75+	\$69,034	\$98,790	\$95,449

Population By Age



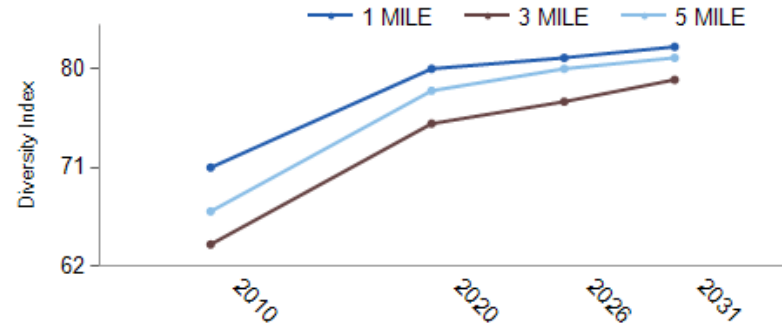
DIVERSITY INDEX	1 MILE	3 MILE	5 MILE
Diversity Index (+5 years)	82	79	81
Diversity Index (current year)	81	77	80
Diversity Index (2020)	80	75	78
Diversity Index (2010)	71	65	67

POPULATION BY RACE



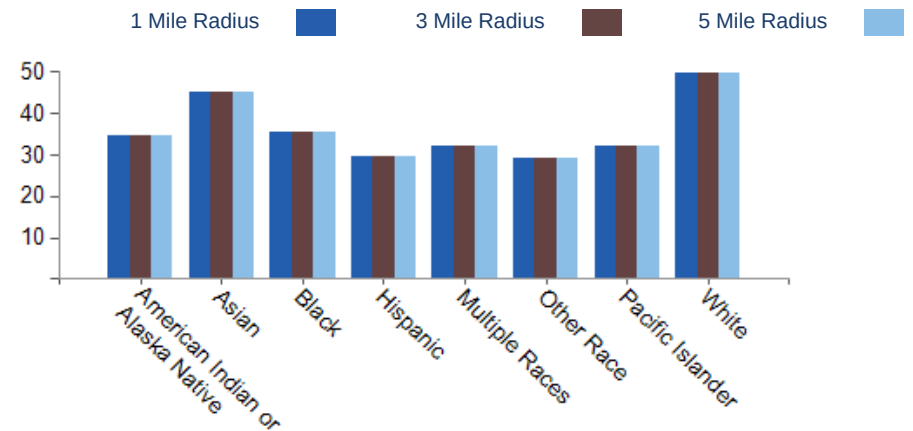
2026 POPULATION BY RACE	1 MILE	3 MILE	5 MILE
African American	4%	6%	6%
American Indian	2%	2%	2%
Asian	1%	3%	3%
Hispanic	28%	22%	24%
Multiracial	10%	11%	11%
Other Race	16%	11%	12%
White	39%	45%	42%

POPULATION DIVERSITY



2026 MEDIAN AGE BY RACE	1 MILE	3 MILE	5 MILE
Median American Indian/Alaska Native Age	34	31	32
Median Asian Age	45	39	38
Median Black Age	36	32	32
Median Hispanic Age	30	29	29
Median Multiple Races Age	32	30	30
Median Other Race Age	29	29	30
Median Pacific Islander Age	32	34	33
Median White Age	50	50	46

2026 MEDIAN AGE BY RACE





07

Company Profile

Advisor Profile



Linda Gerchick
CCIM

Linda Gerchick, CCIM, is a commercial real estate broker with more than 30 years of experience representing investors, property owners and tenants. During her career, she has been involved in the sale of more than 3,000 buildings and has developed expertise in multifamily, net-leased and investment properties.

Known for her market knowledge, disciplined analysis and skilled negotiation, Linda provides clients with clear guidance throughout the acquisition and disposition process. Her hands-on approach, responsiveness and commitment to protecting her clients' interests have earned her lasting professional relationships and repeat business.

Linda is also an author and real estate educator who has presented seminars and created educational resources for investors. As the founder of Gerchick Real Estate, she combines local market knowledge, CCIM training and decades of transaction experience to help clients make informed real estate decisions and achieve their investment objectives.

Absolute NNN 8-Unit Multifamily Investment



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