

THE AZZI GROUP

40
YEARS
OF EXCELLENCE
Marcus & Millichap



OFFERING MEMORANDUM

519-525 SANTA MONICA BLVD

519-525 SANTA MONICA BLVD, SANTA MONICA, CA 90401

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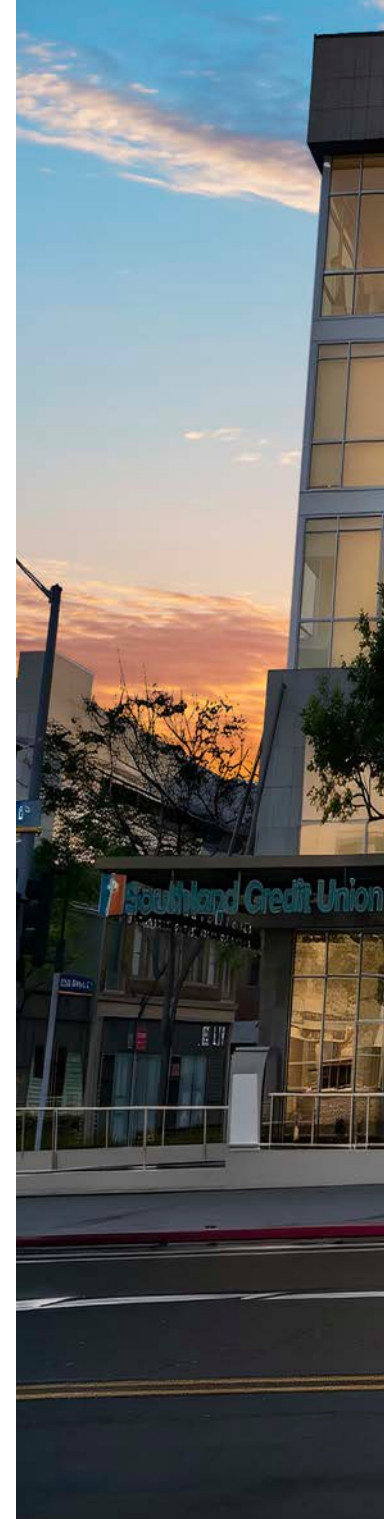
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519-525 SANTA MONICA BLVD

A 40-UNIT + 8,789 SF RETAIL

MIXED-USE INVESTMENT OPPORTUNITY

EXCLUSIVELY LISTED BY

TONY AZZI

President and Founder, The Azzi Group
Executive Managing Director Investments

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WE'VE GOT YOU COVERED EVERY STEP OF THE DEAL

WWW.THEAZZIGROUP.COM

519-525 SANTA MONICA BLVD

A 40-UNIT + 8,789 SF RETAIL

MIXED-USE INVESTMENT OPPORTUNITY

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The background of the slide is a photograph of a beach scene. In the foreground, several tall palm trees are silhouetted against a dark blue sky. In the middle ground, a sandy beach is visible with some people walking. In the background, a Ferris wheel and other amusement park structures are visible, suggesting a location like Santa Monica. The overall tone is dark and moody.

PROPERTY DESCRIPTION

519-525 SANTA MONICA BLVD

SANTA MONICA, CA 90401

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PROPERTY DETAILS

The Azzi Group of Marcus & Millichap is pleased to present the opportunity to acquire 519-525 Santa Monica Blvd, a 40-unit and 8,789 SF retail investment opportunity located in the 90401 zip code of Santa Monica, a submarket of Los Angeles, CA.

SUBJECT PROPERTY	
Property Address	519-525 Santa Monica Blvd Santa Monica, CA 90401
Assessor's Parcel Number	4291-010-012
Zoning	SMC3
Number of Units	40 Units (Residential) + 8,789 SF Retail (3 Units)
Number of Buildings	1
Number of Stories	5
Year Built	2012
Gross Square Feet	52,954
Lot Size	14,980 SF
Type of Ownership	Fee Simple
Utilities: Electric, Gas & Water	Separately Metered



INVESTMENT HIGHLIGHTS

- **Mixed-use structure:**

A diverse unit mix with 23 one-bedroom/one-bath and 17 two-bedroom/two-bath apartments, complemented by 8,789 SF of retail space, providing income stability and downside protection across market cycles.

- **Private Balconies or Patios Enhance Tenant Appeal:**

Each unit features either a private balcony or patio, offering residents valuable outdoor living space, increased natural light, and a seamless indoor-outdoor experience that boosts desirability and supports premium rental potential.

- **Modern Construction with Broad Market Appeal:**

Newer build with efficient layouts, secure access, and contemporary finishes that attract high-income renters and support premium pricing.

- **Each unit is equipped with a washer and a dryer:**

With Santa Monica's active, professional tenant base, in-unit laundry is a highly sought-after amenity that enhances daily convenience and supports stronger tenant retention.

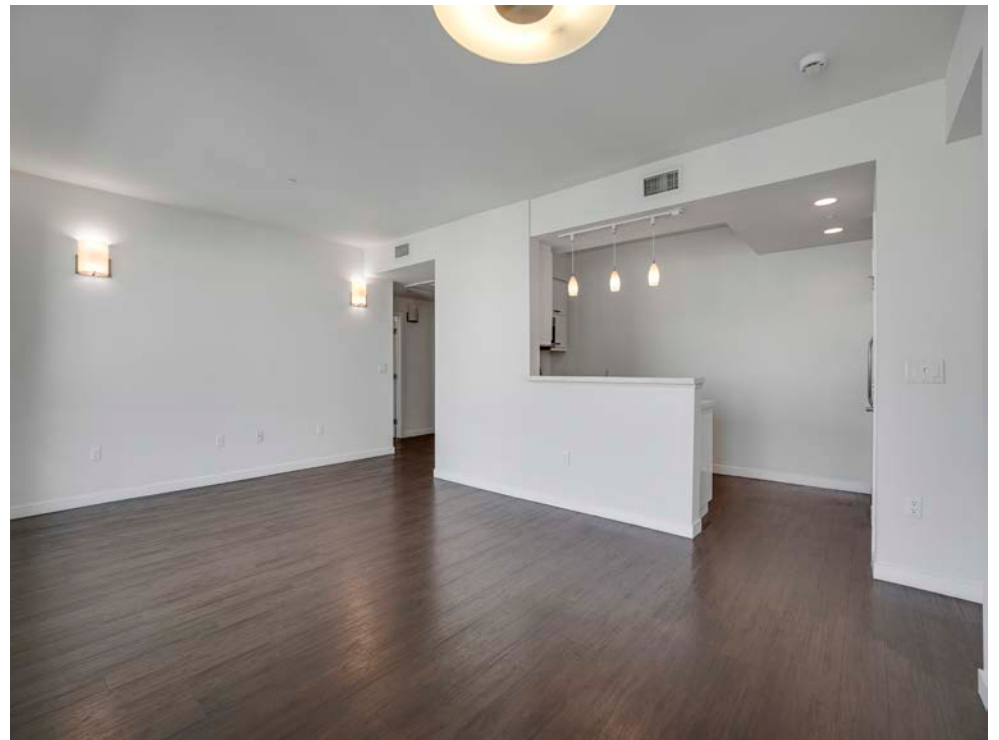
- **Core Downtown Santa Monica Mixed-Use Asset:**

Institutional-quality, Class A property in one of Southern California's most supply-constrained and high-barrier coastal markets.

- **Irreplaceable, Walkable Location:**

Steps from transit, retail, dining, and major lifestyle amenities that consistently drive tenant demand and long-term rent growth.









LOCATION OVERVIEW

519-525 SANTA MONICA BLVD

SANTA MONICA, CA 90401

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LOCATION HIGHLIGHT



VENICE BEACH



SANTA MONICA PIER



THIRD STREET PROMENADE

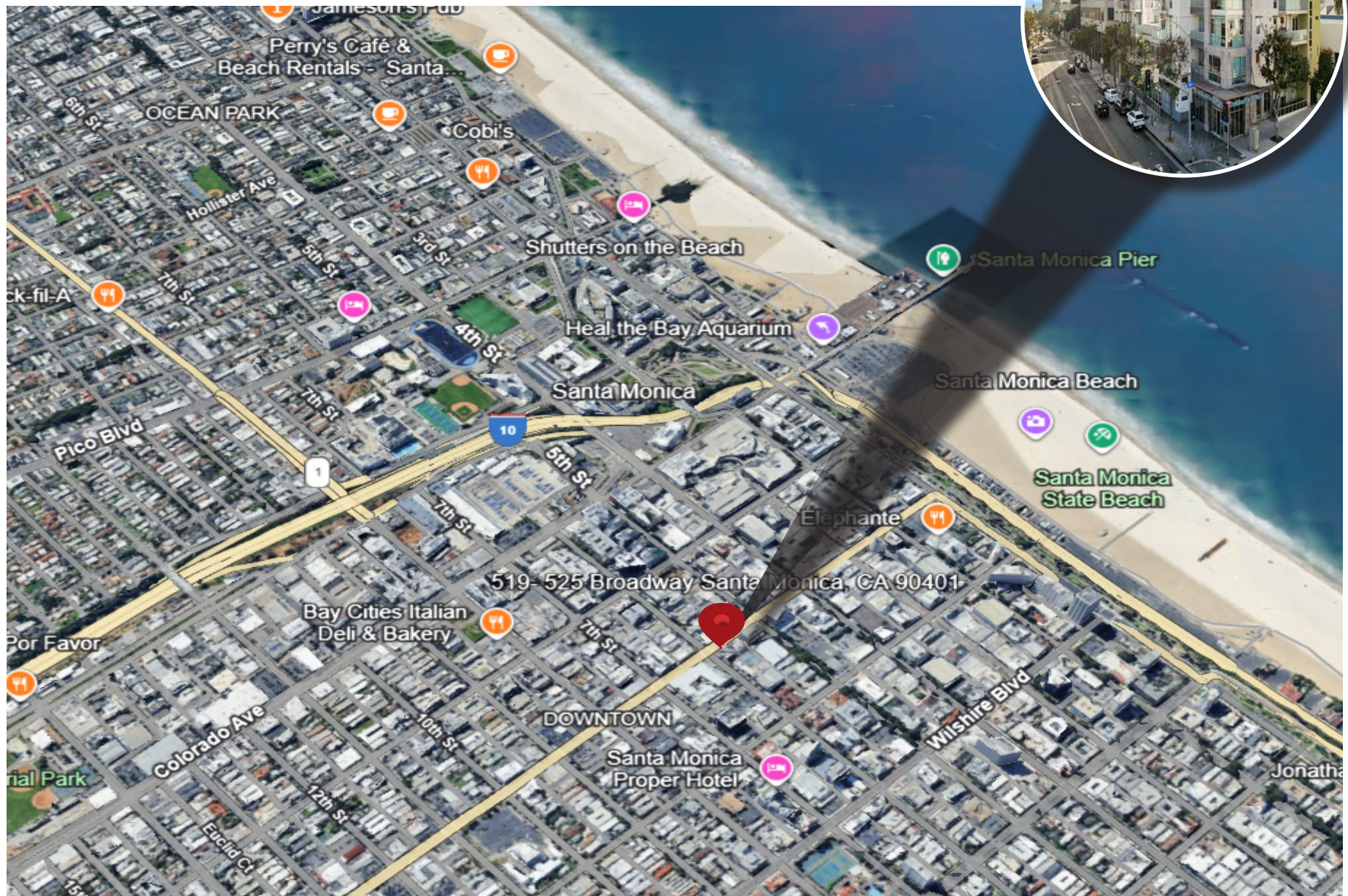


VENICE CANALS



BRENTWOOD COUNTRY MART

AERIAL MAP



TAX MAP

APN: 4291-010-012





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SALE COMPARABLES

519-525 SANTA MONICA BLVD

SANTA MONICA, CA 90401

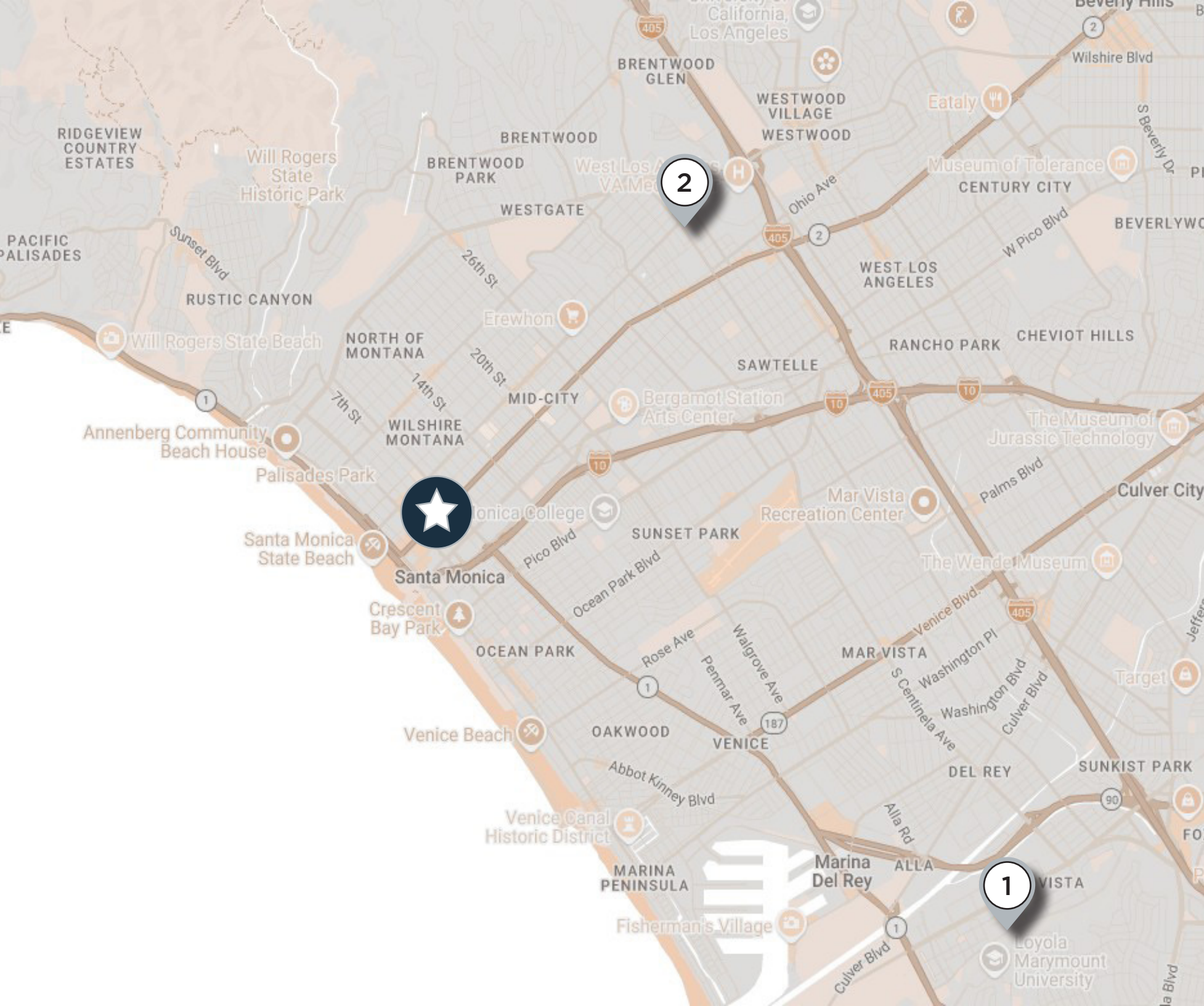
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SALE COMPARABLES – SUMMARY

	PROPERTY ADDRESS	SALE PRICE	YEAR BUILT	NO. OF UNITS	PRICE/UNIT	PRICE/SF	CAP RATE	GRM	COE	UNIT MIX
	 Subject Property: 519-525 Santa Monica Blvd Santa Monica, CA 90401	\$32,900,000*	2012	40 Units (Residential) + 8,789 SF Retail (3 Units)	\$547,500**	\$495.87**	4.89%	13.00	N/A	(23) 1+1 (17) 2+2 8,789 SF Retail (3 Units)
1	 12760 W Millennium Dr Playa Vista, CA 90094	\$283,652,219	2015	420	\$675,362	\$653.45	N/A	N/A	9/28/2025	(56) Studio (233) 1 + 1 (131) 2 + 2
2	 1168 S Barrington Ave Los Angeles, CA 90049	\$58,100,000	2013	78	\$744,872	\$744.87	N/A	N/A	3/27/2025	(26) 1 + 1 (10) 1 + 2 (34) 2 + 2 (1) 2 + 3 (1) 3 + 2 (6) 3 + 3
AVG.					\$710,117	\$699.16				

*Total offering price reflects the combined pricing of the residential units (\$21,900,000) and the retail space (\$11,000,000).

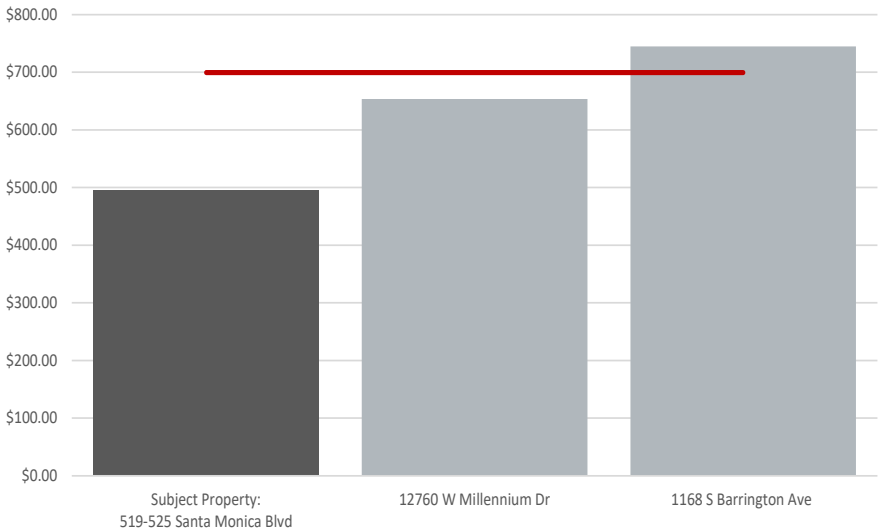
**Price/Unit and Price/SF are derived from the residential component only (\$21,900,000 / 40 units; \$21,900,000/44,165SF) and does not incorporate the retail valuation.



SALE COMPARABLES

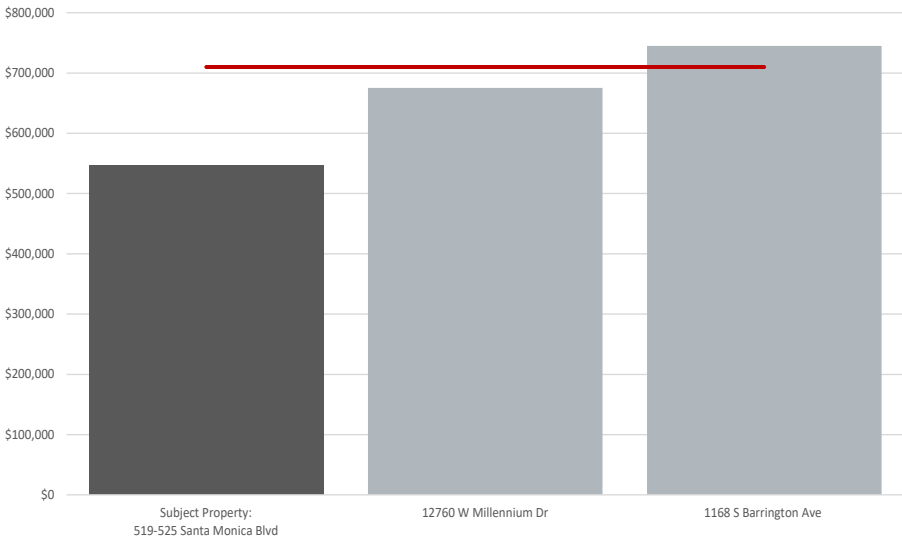
AVERAGE PRICE PER SQUARE FOOT

AVG. \$699.16



AVERAGE PRICE PER UNIT

AVG. \$710,117







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LEASE COMPARABLES

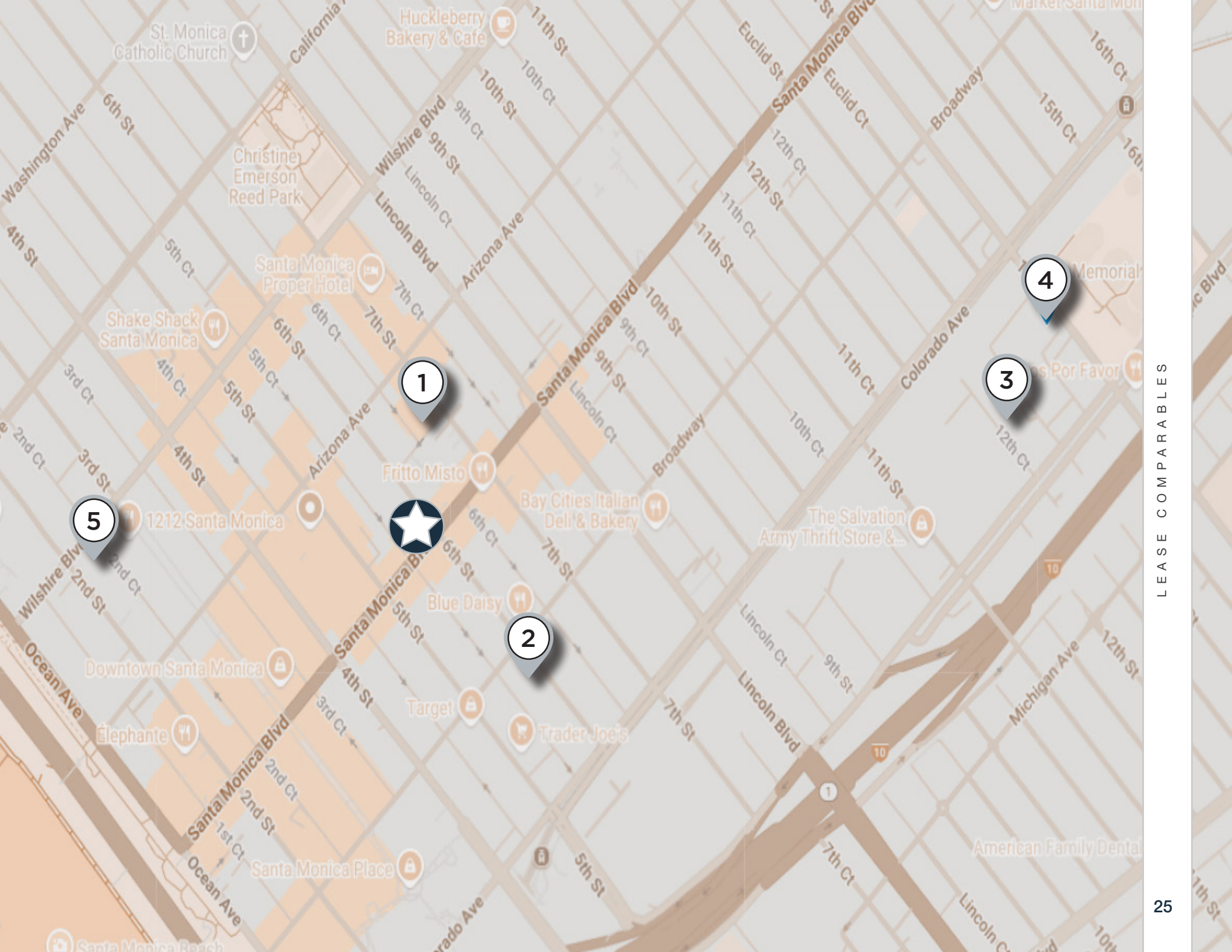
519-525 SANTA MONICA BLVD

SANTA MONICA, CA 90401

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LEASE COMPARABLES – RETAIL

PROPERTY NAME			YEAR BUILT	ASKING \$/SF	ASKING \$/SF/YR	GLA (SF)	LEASE TYPE	
Subject Property: 519-525 Santa Monica Blvd			Santa Monica, CA 90401	2012	\$3.37	\$40.48	8,789	MG* NNN
1	1314 7th St - Suite A	Santa Monica, CA 90401	1937/2015	\$5.75	\$69.00	6,233	MG	
2	1508 6TH ST	Santa Monica, California 90401	1981/2013	\$5.25	\$63.00	5,091	MG	
3	1650 Euclid St- P1	Santa Monica, California 90404	2024	\$5.46	\$65.50	13,380	NNN	
4	1640 14th St- Suite 101	Santa Monica, California 90404	2024	\$5.37	\$64.40	3,400	NNN	
5	210-214 Wilshire Blvd- Suite 101	Santa Monica, California 90401	2000	\$6.25	\$75.00	5,854	NNN	
			AVG.	\$5.62	\$67.38	6,792		

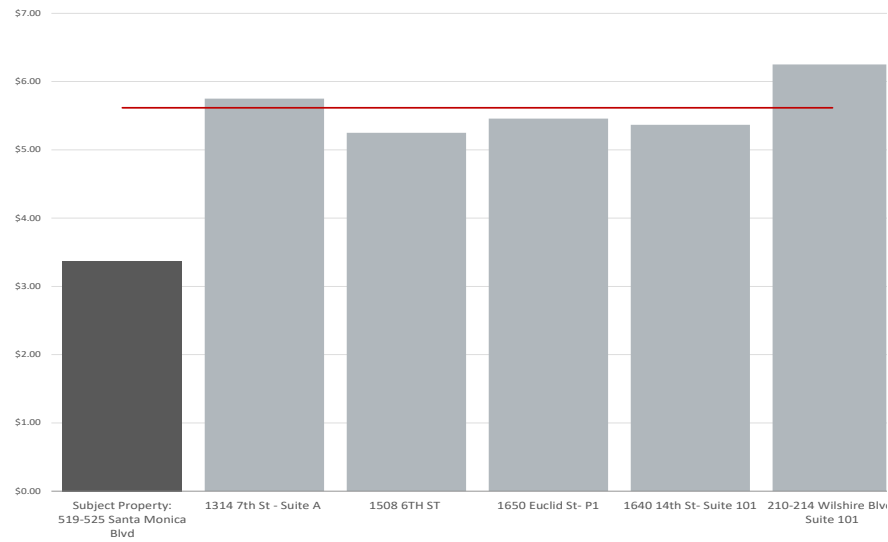


LEASE COMPARABLES - RETAIL

LEASE COMPARABLES

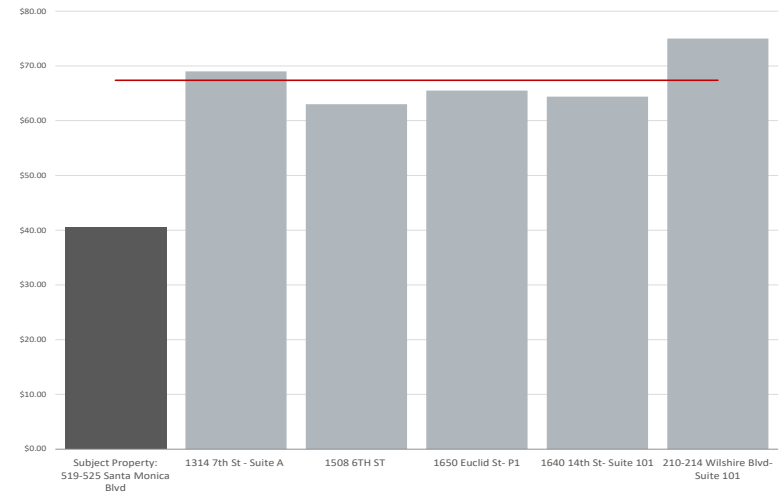
AVERAGE ASKING RENT \$/SF

AVG. \$5.62



AVERAGE ASKING \$/SF/YR

AVG. \$67.38

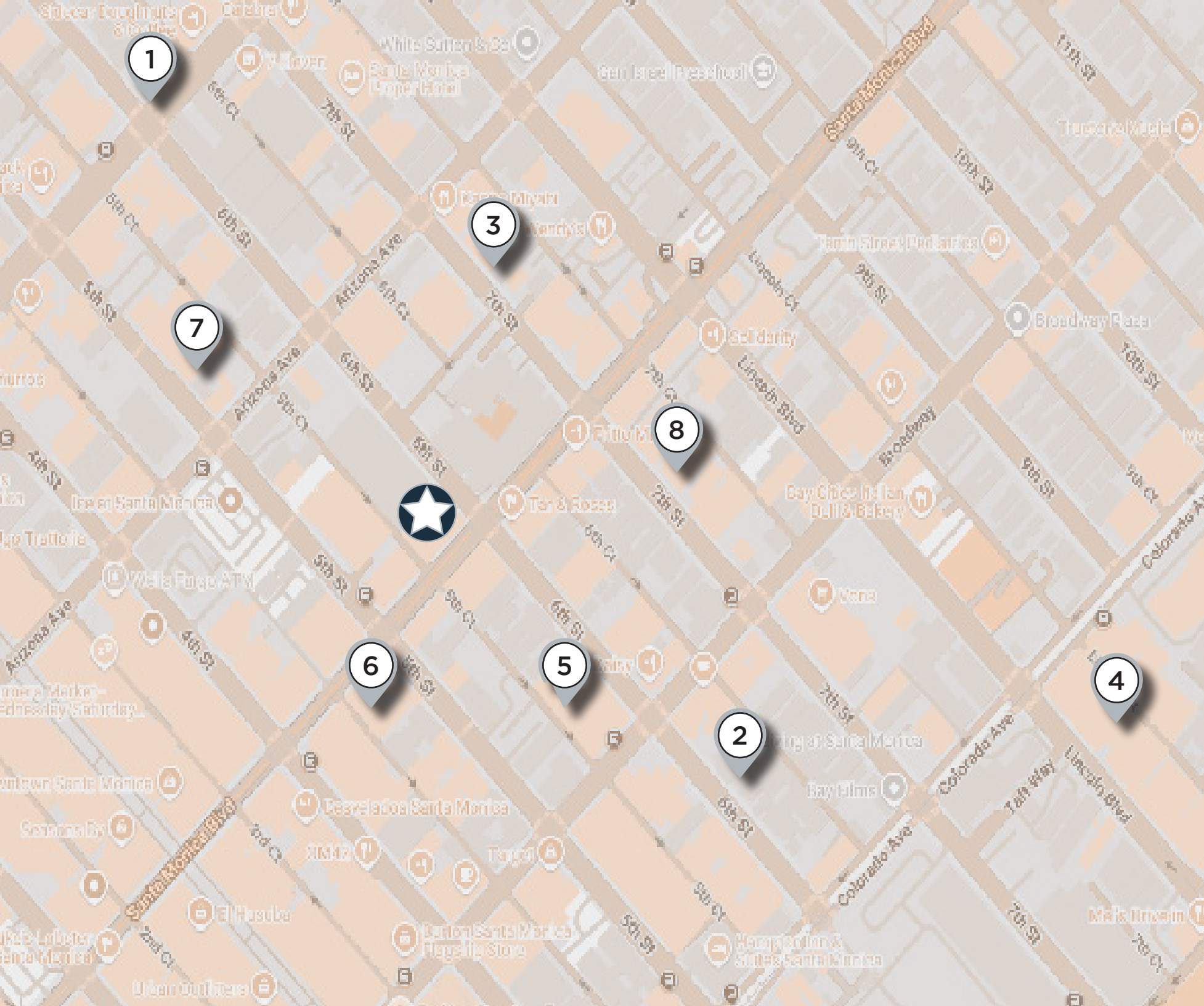




LEASE COMPARABLES – MULTI-FAMILY

PROPERTY NAME			UNIT TYPE	NO. OF UNITS	YEAR BUILT	ASKING RENT	UNIT SIZE (SF)	RENT/ SF	UNITS AVAILABLE	OCCUPANCY	
Subject Property: 519-525 Santa Monica Blvd			Santa Monica, CA 90401	1 Bdr - 1 Bath	40	2012	\$3,136	803	\$3.91	3	93%
1	601 Wilshire Blvd	Santa Monica, CA 90401	1 Bdr - 1 Bath	40	2023	\$3,880	526	\$7.38	4	90%	
2	1519 6th St	Santa Monica, CA 90401	1 Bdr - 1 Bath	48	2001	\$3,163	646	\$4.90	1	98%	
3	1317 7th St	Santa Monica, CA 90401	1 Bdr - 1 Bath	57	2014	\$3,301	596	\$5.54	3	95%	
4	1625 Lincoln Blvd	Santa Monica, CA 90404	1 Bdr - 1 Bath	92	2021	\$3,453	647	\$5.34	7	92%	
					AVG.	\$3,449	604	\$5.79	95%		

PROPERTY NAME			UNIT TYPE	NO. OF UNITS	YEAR BUILT	ASKING RENT	UNIT SIZE (SF)	RENT/ SF	UNITS AVAILABLE	OCCUPANCY	
Subject Property: 519-525 Santa Monica Blvd			Santa Monica, CA 90401	2 Bdr - 2 Bath	40	2012	\$4,086	987	\$4.14	3	93%
5	525 Broadway	Santa Monica, CA 90401	2 Bdr - 2 Bath	122	2015	\$5,502	1,118	\$4.92	5	96%	
6	1410 5th St	Santa Monica, CA 90401	2 Bdr - 2 Bath	62	2007	\$4,105	880	\$4.66	6	90%	
7	1241 5th St	Santa Monica, CA 90401	2 Bdr - 2 Bath	49	2010	\$4,095	850	\$4.82	1	98%	
8	1427 7th St	Santa Monica, CA 90401	2 Bdr - 2 Bath	50	2012	\$4,262	873	\$4.88	2	96%	
					AVG.	\$4,491	930	\$4.82	94%		

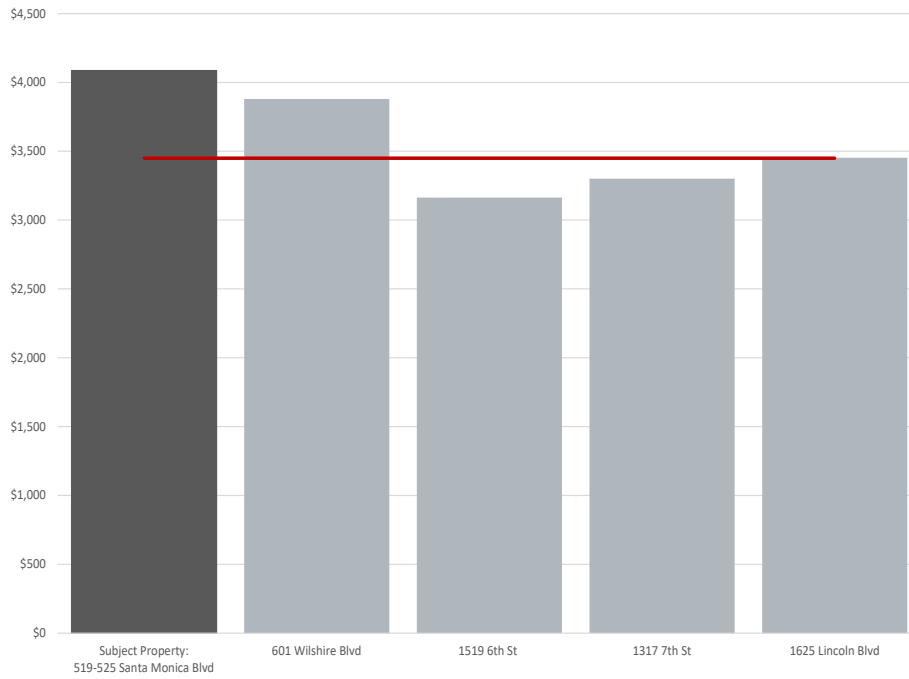


LEASE COMPARABLES – MULTI-FAMILY

LEASE COMPARABLES

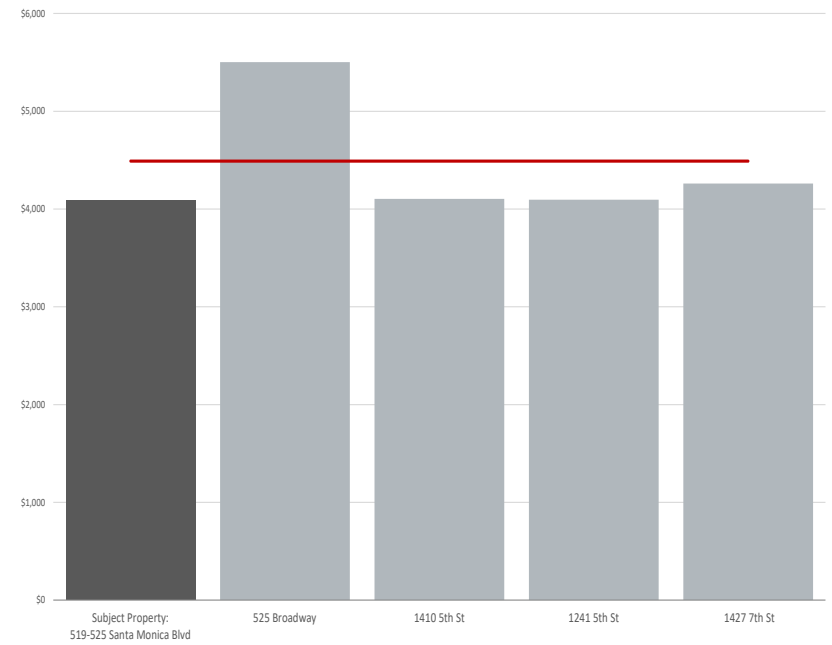
AVERAGE RENT - 1 BDR - 1 BATH

AVG. \$3,449



AVERAGE RENT - 2 BDR - 2 BATH

AVG. \$4,491







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FINANCIAL OVERVIEW

519-525 SANTA MONICA BLVD

SANTA MONICA, CA 90401

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RENT ROLL - MULTI-FAMILY

NO. OF UNITS	UNIT TYPE			AVG UNIT SF*	CURRENT RENT	RENT/SF	PRO FORMA RENT	RENT/SF	MOVE IN DATE
525-201	2 Bed	2 Bath	Restricted Unit	921	\$1,937.00	\$2.10	\$5,000	\$5.43	08/01/2014
525-202	2 Bed	2 Bath		918	\$4,488.00	\$4.89	\$5,000	\$5.45	08/08/2022
525-203	2 Bed	2 Bath		1,128	\$5,386.00	\$4.77	\$5,000	\$4.43	10/05/2020
525-204	1 Bed	1 Bath		877	\$3,900.00	\$4.45	\$4,250	\$4.85	04/01/2025
525-205	1 Bed	1 Bath		622	\$3,360.00	\$5.40	\$4,250	\$6.83	08/01/2024
525-206	1 Bed	1 Bath		727	\$3,675.00	\$5.06	\$4,250	\$5.85	03/01/2013
525-207	2 Bed	2 Bath		866	\$3,900.00	\$4.50	\$5,000	\$5.77	04/01/2025
525-208	2 Bed	2 Bath		1,180	\$5,502.00	\$4.66	\$5,000	\$4.24	01/01/2018
525-209	1 Bed	1 Bath	Manager Vacant	838	\$4,250.00	\$5.07	\$4,250	\$5.07	Vacant / Manager
525-210	1 Bed	1 Bath		835	\$4,349.00	\$5.21	\$5,000	\$5.99	08/01/2023
525-211	1 Bed	1 Bath		827	\$3,500.00	\$4.23	\$4,250	\$5.14	06/01/2025
525-301	2 Bed	2 Bath	Restricted Unit	921	\$1,414.00	\$1.54	\$5,000	\$5.43	02/08/2013
525-302	2 Bed	2 Bath		918	\$2,613.00	\$2.85	\$5,000	\$5.45	09/15/2017
525-303	2 Bed	2 Bath		1,018	\$4,500.00	\$4.42	\$5,000	\$4.91	12/16/2024
525-304	1 Bed	1 Bath		823	\$4,066.00	\$4.94	\$4,250	\$5.16	08/07/2024
525-306	1 Bed	1 Bath		674	\$3,600.00	\$5.34	\$4,250	\$6.31	11/15/2025
525-307	1 Bed	1 Bath		841	\$4,109.00	\$4.89	\$4,250	\$5.05	07/15/2019
525-308	2 Bed	2 Bath		1,180	\$5,250.00	\$4.45	\$5,000	\$4.24	04/15/2024
525-309	1 Bed	1 Bath		838	\$3,885.00	\$4.64	\$4,250	\$5.07	10/28/2024
525-310	1 Bed	1 Bath		836	\$3,531.00	\$4.22	\$4,250	\$5.08	08/04/2024
525-311	1 Bed	1 Bath		827	\$3,500.00	\$4.23	\$4,250	\$5.14	08/16/2025
525-401	2 Bed	2 Bath	Restricted Unit	921	\$1,414.00	\$1.54	\$5,000	\$5.43	09/01/2020
525-402	2 Bed	2 Bath	Vacant	918	\$5,000.00	\$5.45	\$5,000	\$5.45	Vacant
525-403	2 Bed	2 Bath		1,016	\$5,000.00	\$4.92	\$5,000	\$4.92	10/01/2025
525-404	1 Bed	1 Bath		820	\$4,192.00	\$5.11	\$4,250	\$5.18	04/20/2014
525-406	1 Bed	1 Bath		675	\$4,017.00	\$5.95	\$4,250	\$6.30	02/10/2022
525-407	1 Bed	1 Bath		843	\$4,402.00	\$5.22	\$5,000	\$5.93	10/01/2020
525-408	2 Bed	2 Bath	Vacant	1,180	\$5,000.00	\$4.24	\$5,000	\$4.24	Vacant
525-409	1 Bed	1 Bath		838	\$3,700.00	\$4.42	\$4,250	\$5.07	01/01/2026
525-410	1 Bed	1 Bath		837	\$3,800.00	\$4.54	\$4,250	\$5.08	09/01/2025
525-411	1 Bed	1 Bath		827	\$4,000.00	\$4.84	\$4,250	\$5.14	01/01/2026

RENT ROLL - MULTI-FAMILY

NO. OF UNITS	UNIT TYPE			AVG UNIT SF*	CURRENT RENT	RENT/SF	PRO FORMA RENT	RENT/SF	MOVE IN DATE
525-501	2 Bed	2 Bath	Restricted Unit	921	\$2,002.00	\$2.17	\$5,000	\$5.43	01/11/2015
525-502	2 Bed	2 Bath		918	\$4,846.00	\$5.28	\$5,000	\$5.45	06/15/2017
525-503	2 Bed	2 Bath		1,080	\$7,490.00	\$6.94	\$5,000	\$4.63	08/01/2022
525-506	1 Bed	1 Bath		733	\$4,200.00	\$5.73	\$4,250	\$5.80	12/14/2025
525-507	1 Bed	1 Bath		847	\$5,150.00	\$6.08	\$5,000	\$5.90	08/01/2020
525-508	2 Bed	2 Bath		790	\$4,800.00	\$6.08	\$5,000	\$6.33	12/22/2025
525-509	1 Bed	1 Bath		838	\$4,190.00	\$5.00	\$4,250	\$5.07	07/21/2018
525-510	1 Bed	1 Bath		837	\$4,190.00	\$5.01	\$4,250	\$5.08	09/15/2018
525-511	1 Bed	1 Bath		827	\$4,000.00	\$4.84	\$4,250	\$5.14	03/03/2026
3	TOTAL	VACANT			\$14,250		\$0		
37	TOTAL	OCCUPIED			\$147,858		\$185,000		
40	TOTAL			35,281	\$162,108	\$4.63	\$185,000	\$5.31	

*Estimated

RENT ROLL - RETAIL

SUITE	TENANT	GLA	% OF GLA	LEASE COMMENCE	LEASE EXPIRATION	CURRENT RENT	RENT/ SF	PRO FORMA RENT	PRO FORMA RENT/SF	LEASE TYPE
525-100	Couplet Coffee	2,245	24.59%	11/1/2025	4/30/2031	\$8,000	\$3.56	\$12,617	\$5.62	Modified-Gross
525-120	Marmalade Cafe	2,844	31.15%	1/1/2023	5/31/2033	\$13,514	\$4.75	\$15,983	\$5.62	NNN
525-130*	Marmalade Cafe Storage	566	6.20%	1/1/2023	4/30/2032	\$0	\$0.00	\$500	\$0.88	NNN
525-140*	Storage (Vacant)					\$500	\$1.47	\$500	\$1.47	NNN
525-150	Southland Credit Union	3,134	34.33%	4/1/2013	11/30/2028	\$26,804	\$8.55	\$26,804	\$8.55	NNN
TOTAL VACANT		-				\$500		\$0		
TOTAL OCCUPIED		8,789				\$48,318		\$56,404		
3	TOTAL	8,789	100%			\$48,818	\$3.37	\$56,404	\$4.43	

*Not counted as a unit

INCOME & EXPENSES

Total Number of Units

40 Units (Residential)

+ 8,789 SF Retail (3 Units)

Total Area (Gross)

52,954 SF

INCOME		CURRENT	PER UNIT		PRO FORMA PER UNIT
GROSS POTENTIAL RENT		\$2,531,112	\$58,863.07		\$2,896,850 \$67,369
CAM - 90% Reimbursement		\$133,707	\$3,109		\$133,707 \$3,109
RUBS (Residential Utilities)	\$98/Unit/Mo	\$42,336	\$985		\$42,336 \$985
Storage		\$4,800	\$112		\$4,800 \$112
Parking - Retail		\$41,400	\$963		\$41,400 \$963
Total Other Income		\$222,243	\$5,168		\$222,243 \$5,168
GROSS POTENTIAL INCOME		\$2,753,355	\$64,032		\$3,119,093 \$72,537
Vacancy/Collection Allowance (GPR)	5.0%	\$126,556	\$2,943	5.0%	\$144,842 \$3,368
EFFECTIVE GROSS INCOME		\$2,626,800	\$61,088		\$2,974,251 \$69,169
EXPENSES					
Real Estate Taxes*	1.25%	\$411,250	\$9,564		\$411,250 \$9,564
Insurance*	\$1.00	\$52,954	\$1,231		\$52,954 \$1,231
Utilities: Power, Gas & Water*		\$84,340	\$1,961		\$84,340 \$1,961
Pest Control*		\$2,800	\$65		\$2,800 \$65
Management Fee*	3.0%	\$78,804	\$1,833		\$89,228 \$2,075
Payroll*		\$48,532	\$1,129		\$48,532 \$1,129
Cleaning*		\$83,759	\$1,948		\$83,759 \$1,948
Heating & Air Conditioning*		\$47,580	\$1,107		\$47,580 \$1,107
Elevator*		\$17,164	\$399		\$17,164 \$399
Plumbing*		\$24,259	\$564		\$24,259 \$564
Electrical*		\$13,542	\$315		\$13,542 \$315
General Building*		\$111,565	\$2,595		\$111,565 \$2,595
Parking (Expense)*		\$7,497	\$174		\$7,497 \$174
Landscaping*		\$2,720	\$63		\$2,720 \$63
Security*		\$5,029	\$117		\$5,029 \$117
General & Administrative*		\$27,512	\$640		\$27,512 \$640
TOTAL EXPENSES		\$1,019,307	\$23,705		\$1,029,731 \$23,947
Expenses per SF		\$19.25			\$19.45
% of EGI		38.8%			34.6%
NET OPERATING INCOME		\$1,607,493	\$37,384		\$1,944,520 \$45,221

*Estimated

FINANCIAL OVERVIEW

LOCATION

519-525 Santa Monica Blvd
Santa Monica, CA 90401

Price		\$32,900,000
Residential Component		\$21,900,000
Retail Component		\$11,000,000
Down Payment	46%	\$15,000,000
Number of Units	40 Units (Residential) + 8,789 SF Retail (3 Units)	
Price/Unit (Residential)		\$547,500
Gross Square Feet		52,954
Price/SF (Residential)		\$495.87
Price/SF (Retail)		\$1,251.56
CAP Rate - Current		4.89%
CAP Rate - Pro Forma		5.91%
GRM - Current		13.00
GRM - Pro Forma		11.36
Year Built		2012
Lot Size		14,980 SF
Type of Ownership		Fee Simple

FINANCING

Loan Amount		\$17,900,000
Loan Type		Proposed New
Interest Rate		6.000%
Amortization	30	Years
Monthly Payments		\$107,319.54

Loan information is time sensitive and subject to change. Contact your local Marcus & Millichap Capital Corporation representative.

ANNUALIZED OPERATING DATA

Income		Current		Pro Forma
Gross Potential Rent		\$2,531,112		\$2,896,850
Other Income		\$222,243		\$222,243
Gross Potential Income		\$2,753,355		\$3,119,093
Less: Vacancy/Deductions (GPR)	5.0%	\$126,556	5.0%	\$144,842
Effective Gross Income		\$2,626,800		\$2,974,251
Less: Expenses		\$1,019,307		\$1,029,731
Net Operating Income		\$1,607,493		\$1,944,520
Net Cash Flow Before Debt Service		\$1,607,493		\$1,944,520
Debt Service		\$1,287,835		\$1,287,835
Debt Service Coverage Ratio (DSCR)		1.25		1.51
Net Cash Flow After Debt Service	2.1%	\$319,658	4.4%	\$656,686
Principal Reduction		\$226,416		\$226,416
Total Return	3.6%	\$546,074	5.9%	\$883,101

EXPENSES

Real Estate Taxes*	1.25%	\$411,250	1.25%	\$411,250
Insurance*	\$1.00	\$52,954	\$1.00	\$52,954
Utilities: Power, Gas & Water*		\$84,340		\$84,340
Pest Control*		\$2,800		\$2,800
Management Fee*	3.0%	\$78,804	3.0%	\$89,228
Payroll*		\$48,532		\$48,532
Cleaning*		\$83,759		\$83,759
Heating & Air Conditioning*		\$47,580		\$47,580
Elevator*		\$17,164		\$17,164
Plumbing*		\$24,259		\$24,259
Electrical*		\$13,542		\$13,542
General Building*		\$111,565		\$111,565
Parking (Expense)*		\$7,497		\$7,497
Landscaping*		\$2,720		\$2,720
Security*		\$5,029		\$5,029
General & Administrative*		\$27,512		\$27,512
Total Expenses		\$1,019,307		\$1,029,731
Expenses/Unit		\$23,705		\$23,947
Expenses/SF		\$19.25		\$19.45
% of EGI		38.80%		34.62%

*Estimated



PERMANENT LOAN OPTIONS

	Bank	Debt Fund	Agency	CMBS (5-Yr)	CMBS (10-Yr)
Deal Metrics					
MMCC NOI	\$1,607,493	\$1,607,493	\$1,607,493	\$1,607,493	\$1,607,493
Estimated Valuation	\$32,900,000	\$32,900,000	\$32,900,000	\$32,900,000	\$32,900,000
Cap Rate	4.9%	4.9%	4.9%	4.9%	4.9%
Price / Unit	\$822,500	\$822,500	\$822,500	\$822,500	\$822,500
Price / SF	\$621	\$621	\$621	\$621	\$621
Loan Structure					
Loan Amount (PAR)	\$18,490,113	\$20,741,843	\$18,536,980	\$20,093,661	\$20,093,661
Loan-to-Value	56.2%	63.0%	56.3%	61.1%	61.1%
Loan / Unit	\$462,253	\$518,546	\$463,424	\$502,342	\$502,342
Loan / SF	\$349	\$392	\$350	\$379	\$379
Est. Costs (2%)	(\$369,802)	(\$414,837)	(\$370,740)	(\$401,873)	(\$401,873)
Down Payment / Equity	\$14,040,084	\$11,743,320	\$13,992,281	\$12,404,466	\$12,404,466
Sources & Uses					
Sources					
Purchase Price	\$32,900,000	\$32,900,000	\$32,900,000	\$32,900,000	\$32,900,000
Cash In / (Cash Out)	(\$14,040,084)	(\$11,743,320)	(\$13,806,911)	(\$12,002,593)	(\$12,002,593)
Total Sources	\$18,859,916	\$21,156,680	\$19,093,089	\$20,897,407	\$20,897,407
Uses					
New Loan	\$18,490,113	\$20,741,843	\$18,536,980	\$20,093,661	\$20,093,661
Closing Costs	\$369,802	\$414,837	\$370,740	\$401,873	\$401,873
Buydown Costs	-	-	\$185,370	\$401,873	\$401,873
Total Uses	\$18,859,916	\$21,156,680	\$19,093,089	\$20,897,407	\$20,897,407
Rate Details					
Fixed Term	5-Years	5-Years	10-Years	5-Years	10-Years
Index	5-YR Treasury	5-YR Treasury	10-YR Treasury	5-YR Treasury	10-YR Treasury
Index (%)	3.915%	3.915%	4.294%	3.915%	4.294%
Spread	2.150%	2.250%	1.500%	2.250%	2.100%
PAR Rate	6.065%	6.165%	5.794%	6.165%	6.394%

	Bank	Debt Fund	Agency	CMBS (5-Yr)	CMBS (10-Yr)
Buydown					
Buy-Down Cost (%)	0.0%	0.0%	1.0%	2.0%	2.0%
Buy-Down (\$)	-	-	\$185,370	\$401,873	\$401,873
Buy Down (bps)	0.000%	0.000%	0.130%	0.500%	0.300%
Net Rate	6.065%	6.165%	5.664%	5.665%	6.094%
Amortization & Debt Service					
Amortization (months)	360	n/a	360	n/a	n/a
Interest Only Period	3-Years	5-Years	3-Years	5-Years	5-Years
Annual Debt Service (P&I)	\$1,339,577	n/a	\$1,285,994	n/a	n/a
DSCR (P&I)	1.20x	n/a	1.25x	n/a	n/a
Annual Debt Service (IO)	\$1,121,425	\$1,278,735	\$1,049,935	\$1,138,306	\$1,224,508
DSCR (IO)	1.43x	1.26x	1.53x	1.41x	1.31x
Debt Yield	8.7%	7.8%	8.7%	8.0%	8.0%
Lender Requirements					
Min DSCR	1.20x	1.25x	1.25x	1.25x	1.25x
Max LTV	65.0%	75.0%	75.0%	75.0%	75.0%
Min Debt Yield	n/a	7.75%	n/a	8.0%	8.0%
Origination Fee	0.0%	1.0%	0.0%	0.0%	0.0%
Loan Terms					
Prepayment Penalty	Step Down	5,3,1,1,1%	YM	Defeasance	Defeasance
Guaranty	Recourse	Non-Recourse	Non-Recourse	Non-Recourse	Non-Recourse
Net Cash Flow					
Amortizing	\$267,915	n/a	\$321,499	n/a	n/a
Interest Only	\$486,067	\$328,758	\$557,558	\$469,187	\$382,985

519-525 SANTA MONICA BLVD

EXCLUSIVELY LISTED BY

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